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Current Problems



dApps Builders



Inefficient Marketing Strategies

Time-consuming and cost-inefficient promotion/airdrop campaigns

2

Challenging Progress Tracker

Elaborate on how this negatively impacts people and their experiences.

3

Resource-Intensive Infrastructure

Frame the problems effectively as it will set the stage of your entire pitch.

Current Problems



Web3.0 Users



Lack of Information Accessibility

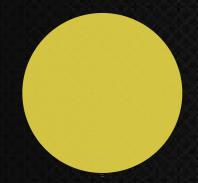
Diffculties accessing comprehensive data about ongoing campaigns, hindering decisioin-making.



Transparency Concern

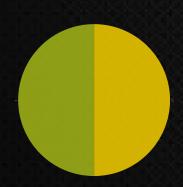
Lack of transparency in campaign participating progress, estimated incentives received, etc.





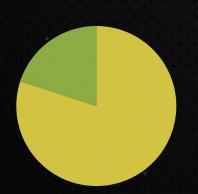
1.9 Billion

Total Available Market (TAM)



53 Million

Serviceable Available Market (SAM)



10.6 Million

Serviceable Obtainable Market (SOM)

Market Overview

TAM: Number of dApps * Expense for Marketing campaigns

SAM: Number of dApps/year doing airdrop campaigns * Token Price

SOM: 30% of SAM



Efficient Promotion Tool

Easily reach target audience through hub of marketing/airdrop campaigns

Solutions dApps Builders



Comprehensive Tracking

Monitor statistics on campaign's progress for informed decision-making





Effective Infrastructure

SDK & Smart Contract Integration for dApp allowing dApps to focus resources on core development and growth



Solutions Web3.0 Users





Accessible Dashboard

List of past, present, and future campaigns allowing users to keep track of their estimated results, eliminating fraction, creating higher yield.



Transparent Progress Tracking

Visibility into progress, token received, creating trustful and care-free experience.



Customer Persona



dApps Builder

- Bio:
 - Software developer
 - Specializes in blockchain technology and dApps
- Personality:
 - Analytical, detail-oriented, Creative
- Motivation:
 - Make positive impact in the blockchain space
 - Looking for users to experience on dApp



Web3.0 User

- Bio:
 - Work in Finance
 - Actively involved in crypto
- Personality:
 - Sociable, crypto-enthusiast
 - Looking for dApps, earning from using them
- Motivation:
 - Financial gain, decentralized revolution
 - Discovering potential projects

Revenue Streams

Business Model



Ca sa

Usage-based Fee

based on volume usage/API calls made through the DSK



Effective Infrastructure

revenue-sharing agreements with partners



Transaction Fee

based on number of successful referral/outcome of the campaign



Advertisement

token owners promote, help their campaign achieve best exposure

Cost Structure

Business Model





Platform Development

development cost, oracles fee, API cost, etc.

Marketing & Promotion digital marketing campaigns, industry events, etc.



Operational Expenses

office, utilities, administrative expenses, etc.

Go-to-market Strategy



Target Market

Asia & South-East Asia

Entry Plan

- Run content & SM marketing, partners with influencers, KOLS, media institutions.
- Attends networking events, offline meetups, webinars, etc.
- Partners with DeFi protocols, platforms, LPs, magnify the ecosystem and integration
- Engage deeply with the community through popular channels (Telegram, Discord, Zealy, Galxe, hackathons)

Channels for Exposure

How is the landscape differentiated and what makes you different.



Future Roadmap

Finish, ready for deployment on Mainnet

Step 1

Q1 2024

Support multiple Dapps, build SDKs

Step 2 Q2 2024-Q4 2024 Added more methods for users to contribute (off-chain to on-chain)

Step 3

Q1 2025-Q2 2025 Upgrade, build cross-chain integrations

Step 4

Q3 2025/-

