

# Marina McIntosh

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## Permanent Address

10 Queensway Circle  
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## EDUCATION

**CARNEGIE MELLON UNIVERSITY**, Pittsburgh, PA  
Bachelor of Architecture, May 2018  
Minor in Technical Writing  
College of Fine Arts Dean's List, 2013 – 2017

## AWARDS

**ANDREW CARNEGIE SOCIETY SCHOLAR**, Carnegie Mellon  
Awarded to 40 members of the graduating class across the university for academic excellence combined with volunteerism, leadership and involvement in student organizations

**FOURTH YEAR DESIGN NOMINATION**, Carnegie Mellon  
Awarded to the top 10% of the 4<sup>th</sup> year class in architecture

## EXPERIENCE

**VECTOR MARKETING**, Fairfield, CT

**Pilot Sales Manager**, March 2015 – August 2017

- Interviewed and hired new sales representatives
- Trained and developed a sales team of 140 representatives over three years
- Responsible for \$1.8 million in total career sales
- Lead office to #1 nationally with \$850,000 summer sales report in new business 2016

**Field Sales Manager**, July 2014 – March 2015

- Trained new sales representatives through qualified product presentations
- Inducted into President's Club by Vector East CEO at \$10,000 personal sales

**Sales Representative**, Summer 2014

- Generated leads and presented in-home CUTCO product demonstrations
- Achieved #1 New England Sales Representative with \$35,000 personal summer sales

## SKILLS

### Computer

AutoCAD  
Rhinoceros 3D  
V-Ray Render Plug-In  
Adobe Creative Suite  
Adobe After Effects  
Microsoft Office

### Digital Fabrication

Laser Cutting  
CNC Mill

### Hand

Drafting  
Model-Making

## LEADERSHIP

**AMERICAN INSTITUTE OF ARCHITECTURE STUDENTS**, Carnegie Mellon

**Professional Development Coordinator**, Winter 2015 – Spring 2017

- Organized and ran professional development workshops for Carnegie Mellon Chapter on public speaking, networking, and career opportunities for AIAS members

**SCHOOL OF ARCHITECTURE**, Carnegie Mellon

**Student Licensing Advisor**, Winter 2015 – Present

- Elected by faculty to serve as mentor for students to educate and advise about ARE and NCARB guidelines and new opportunities in professional practice
- Attended the Architect Licensing Advisors Summit in Chicago in 2016

**STUDENT LIFE DEPARTMENT**, Carnegie Mellon

**Resident Advisor**, August 2016 – June 2017

- Serve as health, safety and educational resource for a dormitory of thirty students
- Lead monthly dorm community events

**SCHOOL OF ARCHITECTURE**, Carnegie Mellon

**Architecture Student Advisory Council Member**, August 2015 – May 2017

- Elected by peers to attend monthly meetings with faculty to discuss studio culture, facility improvements and curriculum