# **Strategic Investment Management**

#### **Application of Factor Investing**

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#### My Background

Focus on quantitative equity investment management and research.

- 1998 2003: PhD Finance, London Business School, London
- 2003 2008: Head of International Quantitative Equity Research, Goldman Sachs, New York
- 2008 2009: Strategist and Asset Manager, GSA Capital, London
- 2011 now: Managing Partner & Co-CIO, Global Systematic Investors, London

#### Why Adopt a Factor Approach as an Investment Manager?

- As opposed to a qualitative approach, a systematic or factor process is mechanical once it has been built.
- **Judgment** involved when factor model is built, afterwards trading signals are followed mechanically.
- Main factor model advantage: ability to backtest an investment strategy.
- Check whether investment strategy would have generated positive returns in the past.
- There are two main conditions for a good factor:
  - The factor information used must be **relevant**
  - It must be incorporated into security prices with a delay.

#### **Popularity of Factor Approach**

Some of largest firms heavily use factor approach:

- Smart Beta: long-only, longer-term strategies
  - E.g. Blackrock, State Street
- Quant hedge funds: market-neutral long/short, shorter-term strategies
  - E.g. Citadel, Millenium, Bridgewater, Renaissance Technology
- Risk model providers: factor approach used to compute covariance matrix
  - E.g. MSCI, Bloomberg

#### Implementing a Factor Strategy: Backtesting

- Backtests are a powerful tool, but they need to be used with caution.
- Final objective: Find an investment strategy that will perform well in the future.
- The past is only relevant if it is indicative of the future.
- Blindly following backtests can be dangerous!
- Any new investment idea (factor) needs to make economic sense.
- Otherwise, factor may have worked purely due to chance

#### **Backtesting Factors - Why is it important?**

- The idea is to use **historical data** and **simulate live trading** over the past to examine how a factor portfolio would have performed.
- Often **factor ideas** can be found in academic or practitioner studies that present backtest results already.
- Important to independently verify the results because
  - Studies may use a different investment universe
  - Most studies ignore trading costs
  - Authors usually have an incentive to overstate their results
  - Factors might not be robust
  - Factors might not be realistically implementable
  - Several factors should be used in combination to diversify risk
  - Out-of-sample testing is important

### Replicating Factors/Anomalies - Hou, Xue and Zhang (2022)

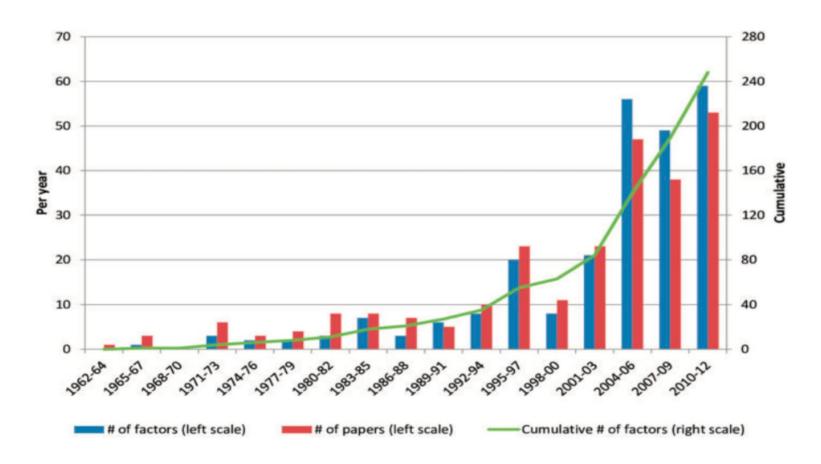
- Hou, Xue and Zhang (HXZ) examine 447 factor ideas in the literature.
- They replicate all these factor ideas in a realistic environment
- Most of them (64%) not statistically significant at the 5% significance level.
- Imposing a more realistic t-statistic makes 85% of factor ideas insignificant.
- Even significant factor ideas of much lower magnitude than reported.

## Replicating Factors/Anomalies – Why do things go wrong?

- Academic studies place too much weight on illiquid small / micro-cap companies
- Incentive to "mine" the data to find significant results and to overstate results
- Standard t-statistic cutoff of 2 does not take into account how many factors have been tried.
- Need to adjust the t-statistic or come up with some other better statistic.
- My experience: fewer than 5% of published factors tested are valuable & novel

#### Backtests – Harvey, Liu & Zhou (2015)

Factors and Publications → strong factor proliferation

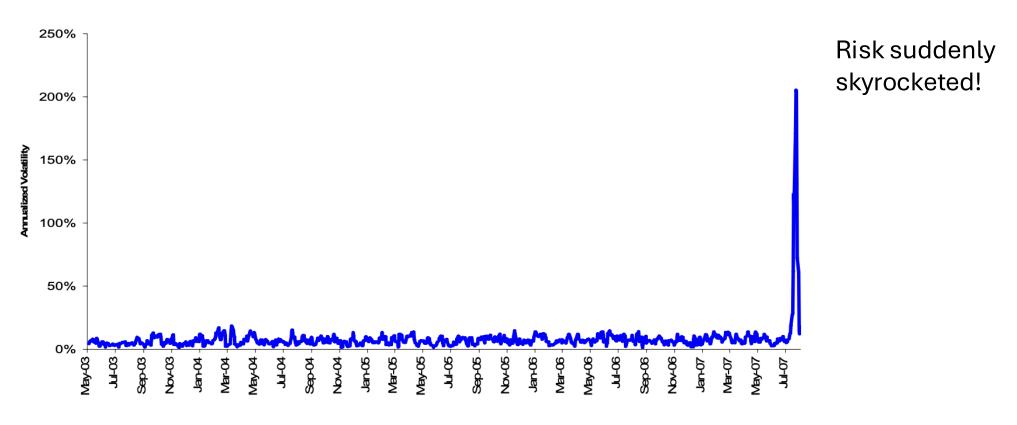


#### **Factor Valuation / Crowding**

- Most factors are now **commonly known**, e.g. value, size, profitability, low beta.
- The question is whether that fact diminishes their efficacy
- If factor information is priced in, then perhaps no scope for outperformance
- However: factors are based on behavioral and risk characteristics
- Unlikely that these characteristics suddenly go away
- There is no straightforward arbitrage mechanism
- Extreme **factor crowding** may happen, e.g. quant liquidity crunch August 2007

#### My Experience with Quant Liquidity Crunch August 2007

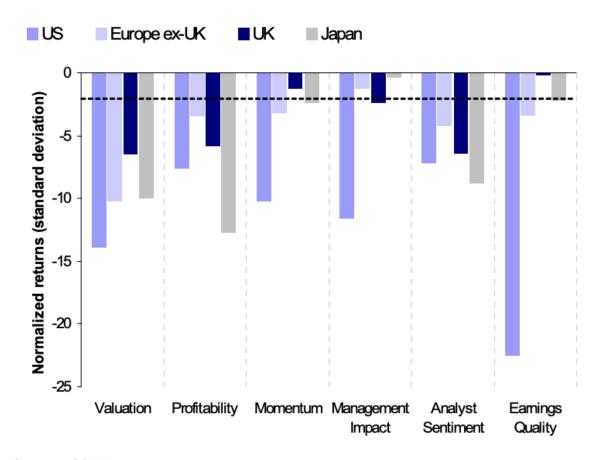
GSAM Global Equity Opportunity Fund Rolling 5-day Annualised Volatility



Source: GSAM.

#### My Experience with Quant Liquidity Crunch August 2007

GSAM Factor Performance (August 1-10<sup>th</sup>, 2007)



All factors in all regions had very negative returns at the same time

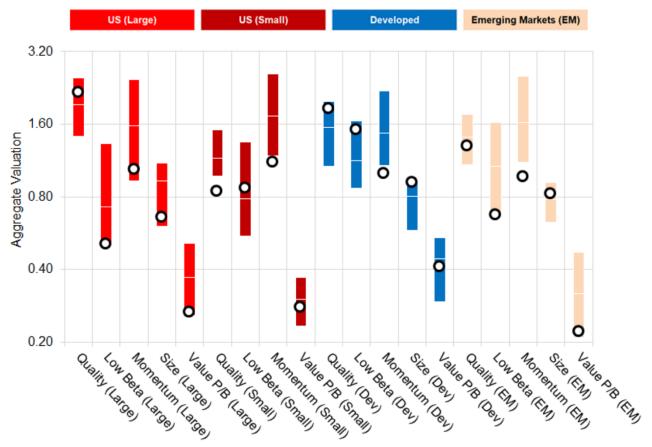
Source: GSAM.

#### **Factor Valuation / Crowding**

- Popularity: different impact on different kinds of factors, e.g. contrarian (say value) vs. trend-following factors (say momentum)
- Factor usage / crowding is related to factor cheapness / expensiveness
- E.g. if high profitability stocks are valued highly relative to their fundamentals, this indicates that the profitability factor is rather expensive / crowded
- Factor crowdedness / expensiveness may impact future performance & risk
- Examine stocks that are attractive according to a factor and check:
  - Valuations / value spread (e.g. Cohen, Polk, Vuolteenaho (2003))
  - Co-movement (Lou & Polk (2022))

### **Factor Valuation / Crowding**

Relative Factor Valuations, as of September 30, 2022



Source: Research Affiliates.

#### **Our Investment Process – Factor Combination**



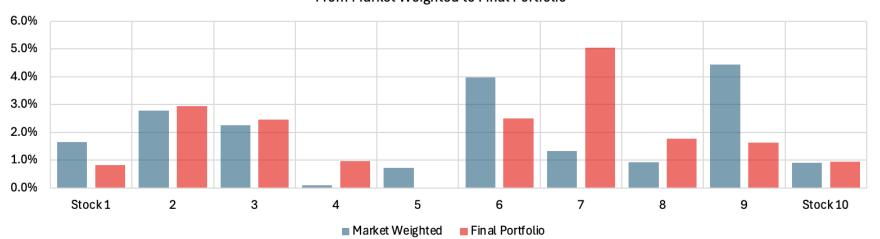
Factor scores →

Aggregate score →

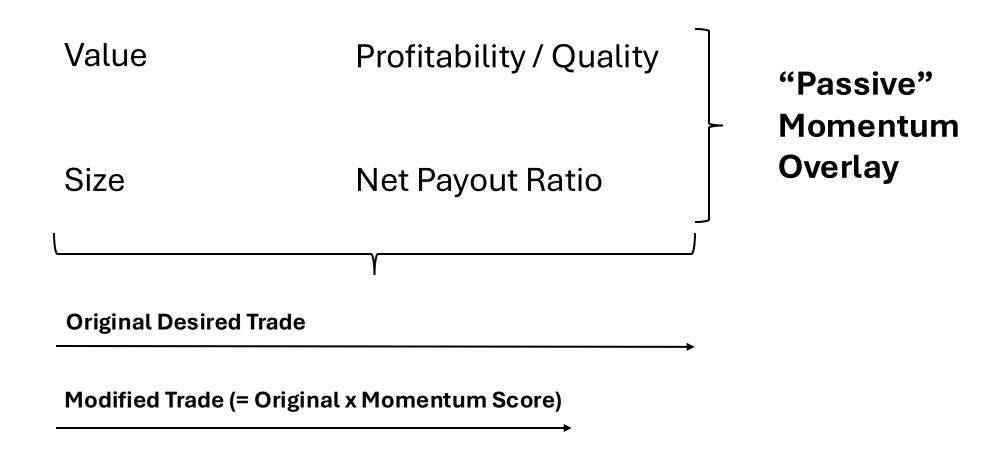
Market Weights →

Final Portfolio





# Our Investment Process – Factor Combination + "Passive" Momentum



#### Higher Turnover Factors – Cross-Sectional Momentum

- Momentum focuses on relative performance of securities in the cross-section.
- First mentioned by Jegadeesh and Titman (1993) but has been used by practitioners for a long time.
- Momentum effect probably occurs due to the fact that information about underlying assets is incorporated into their prices slowly → creates trends
- One of the most profitable investment strategies globally but can have large sudden drawdowns.
- The momentum effect exists in various asset classes, not just equities.

## **Higher Turnover Factors - Cross-Sectional Momentum**

#### Cumulative Momentum Returns - 1972 - 2024



- Strong performance
- However, high portfolio turnover → costly to trade.

# Value & Momentum – Global Developed Cumulative Factor Returns (1972 – 2024)

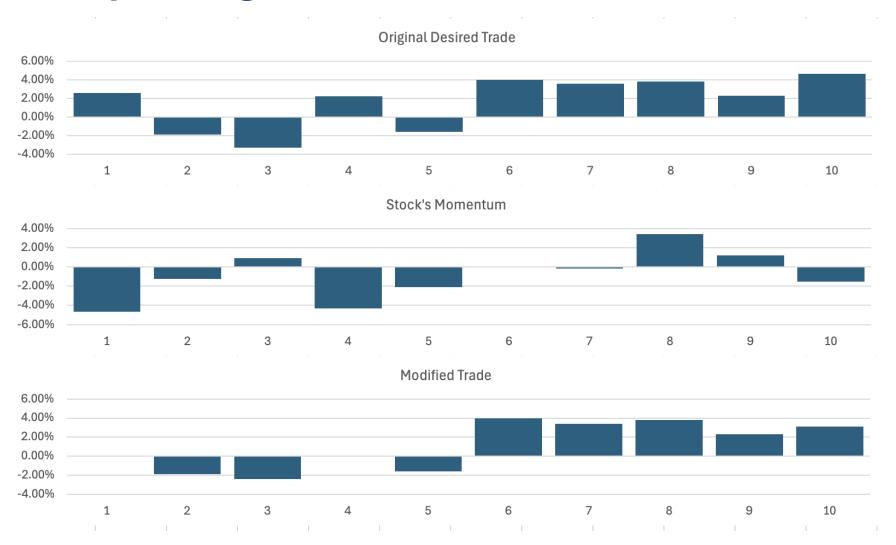


Factors diversify each other nicely!

#### **Incorporating High-Turnover Factors**

- Some factors' turnover is too high for a long-term, long-only investment process
- Should those factors be ignored?
- Israelov & Katz (2011): high-turnover factors can be used in a "passive" or turnoverreducing manner in a long-term investment process
- "Passive" factor overlay: scale back your desired trades if they contradict high-turnover factors
- Hence, high-turnover factors are only employed whenever they reduce the desired portfolio turnover
- Costless way of capturing information contained in these factors

#### **Incorporating "Passive" Momentum – 10 Stock Example**



#### **Summary and Conclusion**

Factors based on **risk or behavioral** characteristics  $\rightarrow$  unlikely to go away

**Proliferation of factors:** > 400 different factors have been "discovered" over time

Focus on robustness: sensible economic rationale and robust empirics.

Factor **popularity** / **valuations**: impact on future expected factor returns & risk

**Application of multi-factor model:** diversification benefits & efficiency gain from combining factors

Higher turnover factors can be captured in a turnover-reducing manner.

What does the **future** hold for a factor approach?

#### References

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