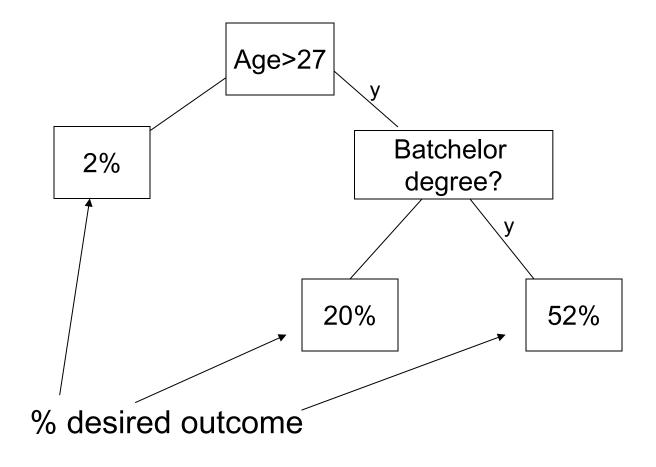
#### **Decision Trees**

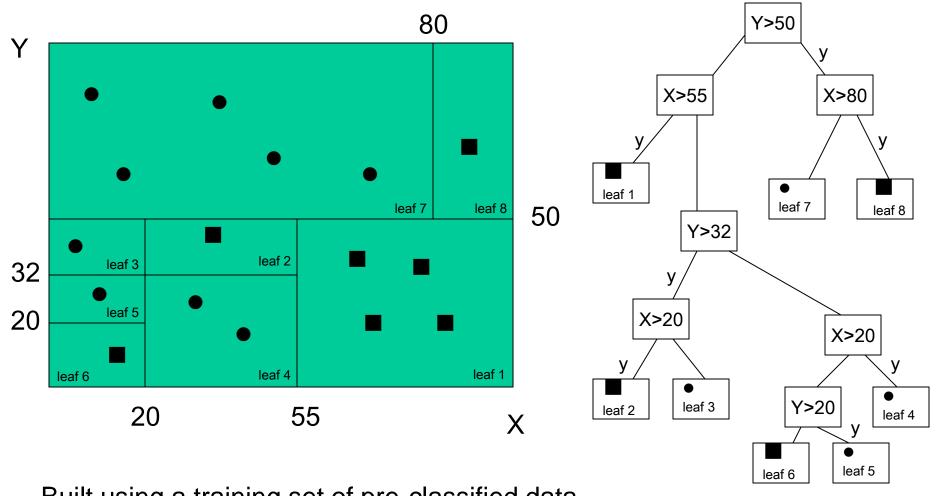


Desired outcome: high income

#### **Decision trees**

- Directed and clear box technique
- Can be employed for
  - classification (target values are discrete)
  - estimation (target values are continuous)
  - prediction (target values are in the future)
- Various algorithms are known, and tools provide the option to amend parameters of the generated tree
- Widely applied to directed mining

#### 1. Decision trees - for classification



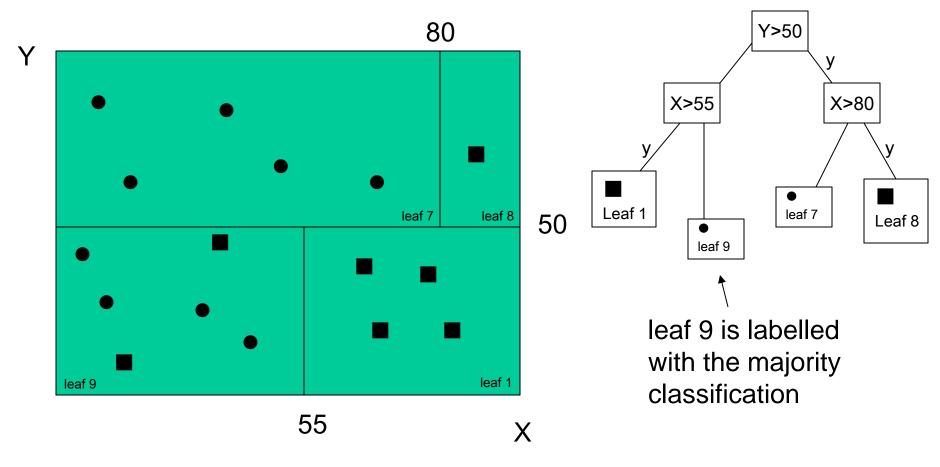
Built using a training set of pre-classified data e.g., target = risk, ■ = low-risk, ■ = high-risk

# Applying the decision tree

 Having built the decision tree, we can then classify new individuals (for whom we don't know the correct classification) by using their attribute values to trace through the tree to a leaf node, e.g.,

if 
$$Y \le 50$$
 and  $X > 55$  then  
risk =  $\blacksquare$  = high-risk

# Applying a "non-full" decision tree

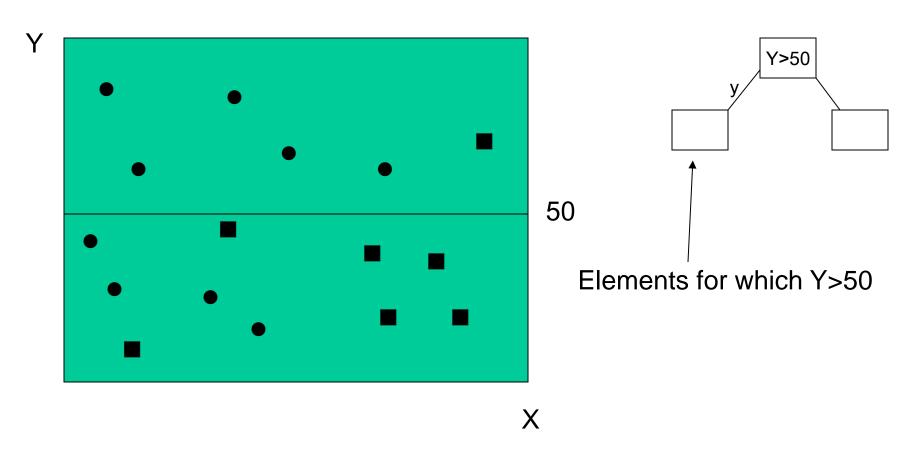


if  $Y \le 50$  and  $X \le 55$  then risk =  $\bullet$  = low-risk

- Each internal (non-leaf) node contains a splitting criteria
  - previous example is binary, i.e., each split results in 2 child nodes
- The previous example has two input variables (X and Y) and the classification is also binary (● and ■)
  - generally both can be >2

- Using a training set of pre-classified data (i.e., target value is known) & recursive partitioning to create subsets that are (more) homogeneous with respect to the target value
- Each node represents a subset of the training set
  - the root represents the entire training set

# Each node represents a subset of the training set

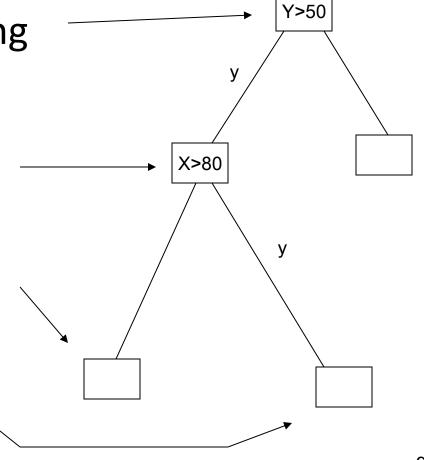


 Root - entire training set

Elements for which Y > 50

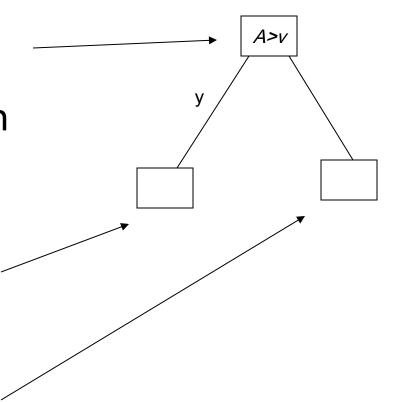
 Elements for which Y>50 and X≤80

Elements for which
 Y>50 and X>80



- Suppose we have node N representing the subset S (of the training set)
- If N is to be split, we pick the input variable
   A and value v for A (which occurs in the
   training set) such that the resulting split
   produces the greatest reduction in diversity
- N is then labelled with the splitting rule
  - i.e., A > v

- N representing S
- Suppose we split with
  A > v then the child
  nodes represent:
- S1 = elements in S
  for which A > v
- S2 = elements in *S* for which A ≤ v



# Diversity – the Gini Index

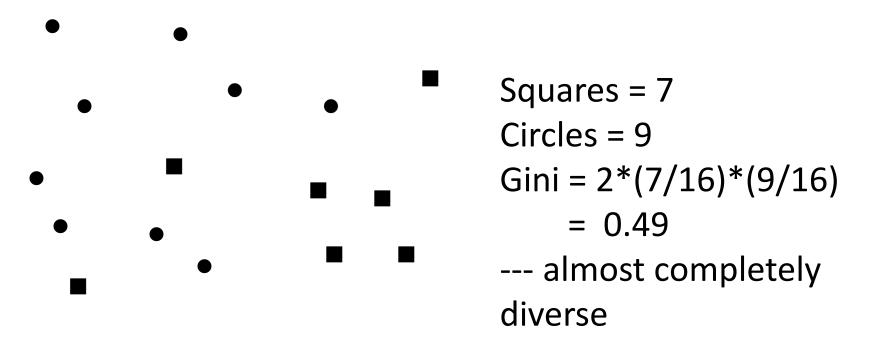
- Suppose we have a population P of size p (written |P| = p) in which each individual is either in class1 or class2 (but not both)
- Let p1 = # elements of P in class1, and p2 = # elements of P in class2 then the Gini index is given by 2\*(p1/p)\*(p2/p)

#### Gini Index

- When P is homogenous p1 or p2 equal 0 and hence so does the Gini index
  - homogeneous = zero diversity
- When P is entirely diverse, both p1 and p2 equal p/2 (where p = |P|) in which case the Gini index =

$$2*(1/2)*(1/2) = 1/2$$

### Gini index - example

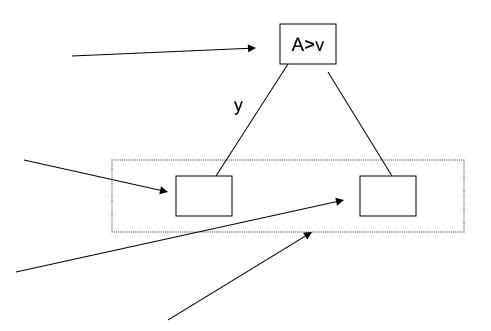


#### The Gini Index - intuition

- Suppose we point (at random) to an individual from P; then point to a second individual.
  - The Gini index is the probability that the second individual will be in a different class to the first
    - the probability we point to a member of class 1, then a member of class 2 is (p1/p)\*(p2/p)
    - ditto for the converse order
    - then add the two probabilities
- The higher the probability, the higher the diversity

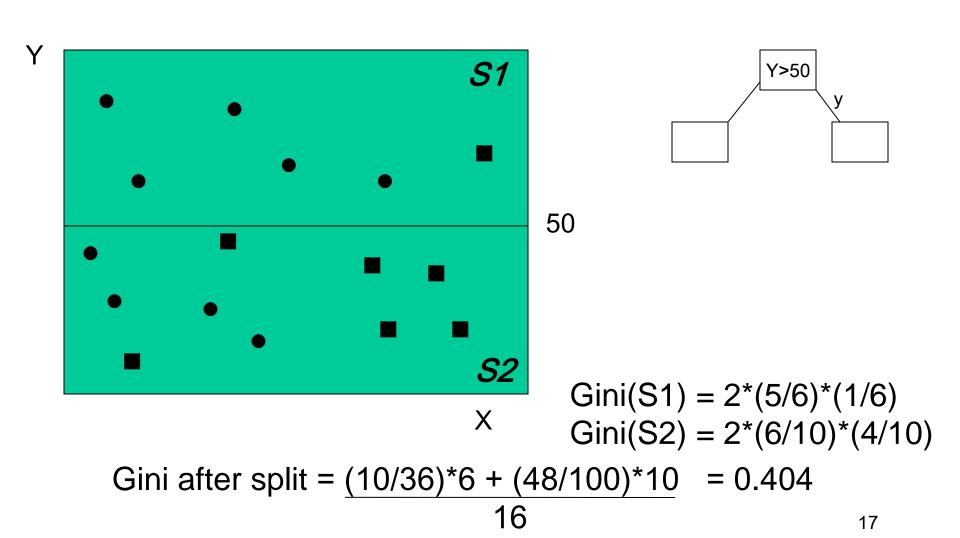
# Reduction in diversity

- N representing S
- S1 = elements in S
  for which A > v
- S2 = elements in *S* for which A ≤ v

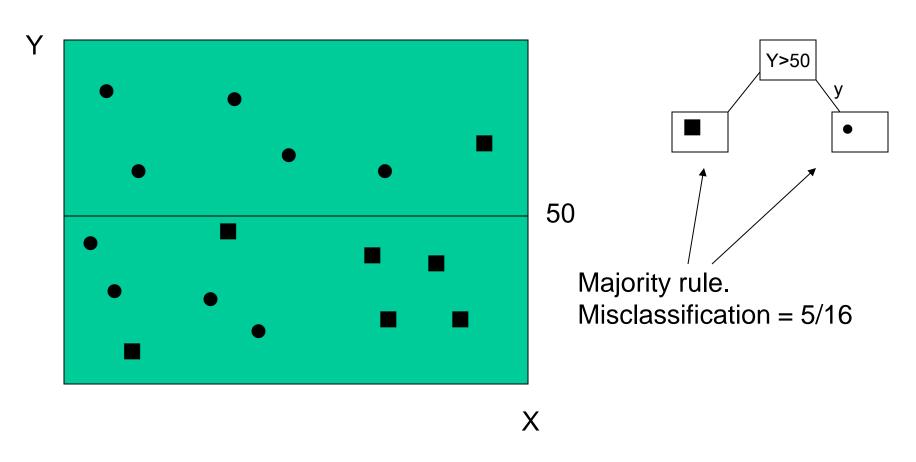


The diversity after the split is given by

### Computing the reduction in diversity



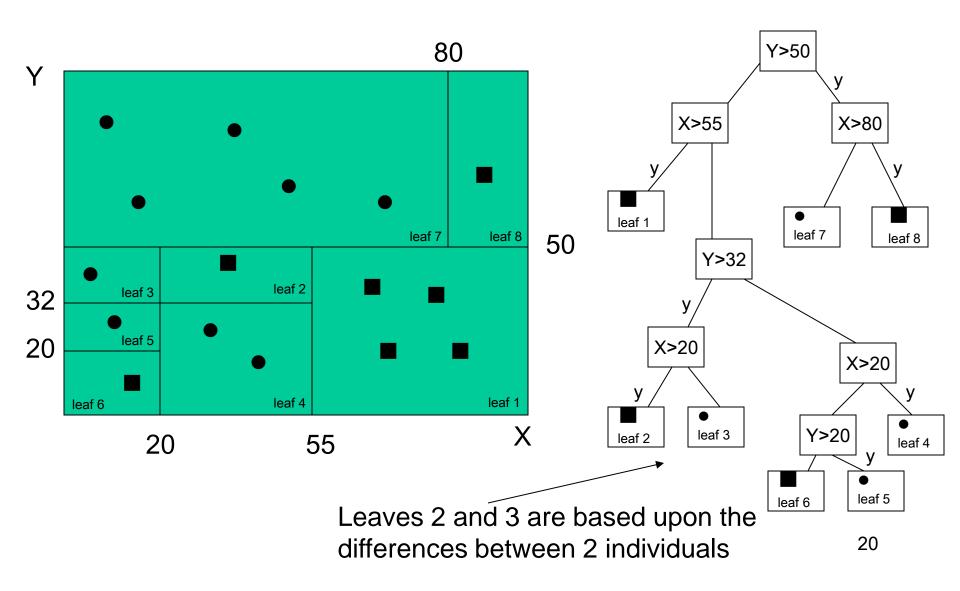
# Other metrics for driving the partitioning: Misclassification



# 3 Overfitting

- The "full tree" is constructed as above by "recursive partitioning" - until we get purity
- The full tree is likely to overfit the training set since
  - splits near the top of the tree tend to reflect fundamental properties of the population
  - splits near the bottom tend to pick up the idiosyncrasies of the small number of particular individuals in the training set at that node -- and so do not generalise giving poor performance when applied to the wider population

#### The lower levels of the tree pick up idiosyncracies



# Bonsai techniques

Stunt the growth of the tree, e.g., by

- limiting the number of leaves or levels
- insisting that each node represents > X individuals . . . and is therefore (to some extent) representative of the underlying population
- imposing a minimum threshold on the required reduction in diversity

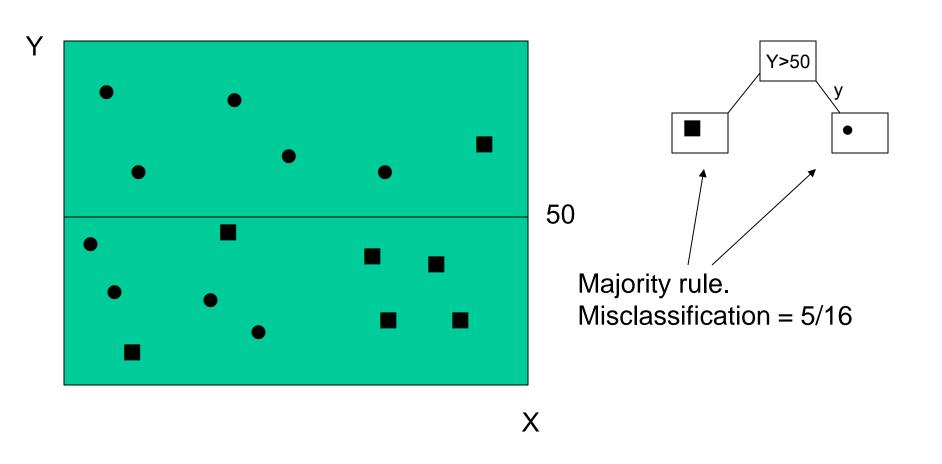
# Pruning using a loss function

Construct the full-tree & then prune progressively & evaluate performance against a "loss function"  $Error(T) + \alpha \times N(T)$ 

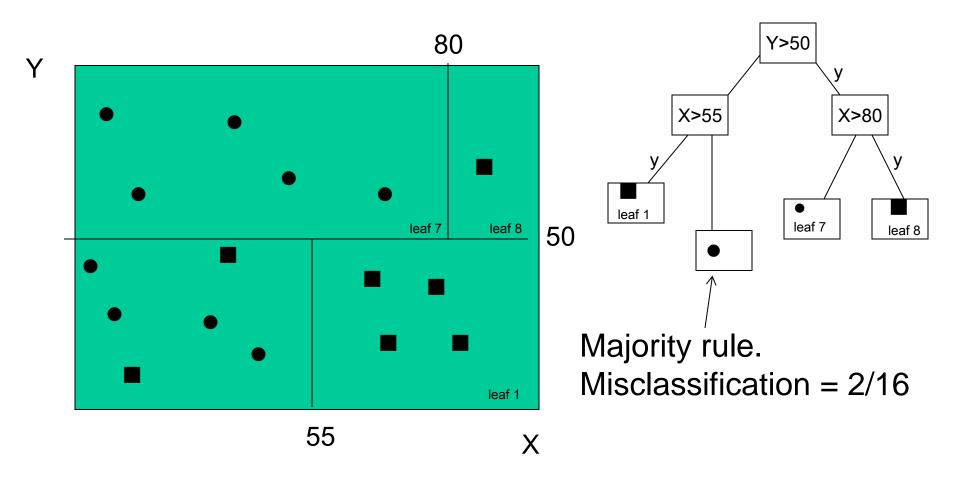
#### where

- Error(T) is the error (mis-classification) rate of T
  when applied to separate "test set" of data
- N(T) is the number of leaf nodes of T, and
- $-\alpha$  is a parameter to be set by the miner
- Other loss functions can be used

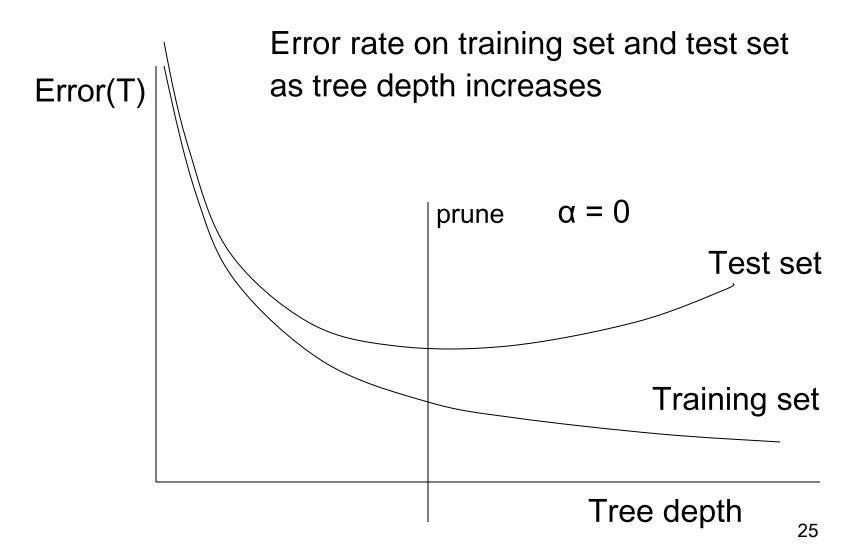
# Error rate on original training set



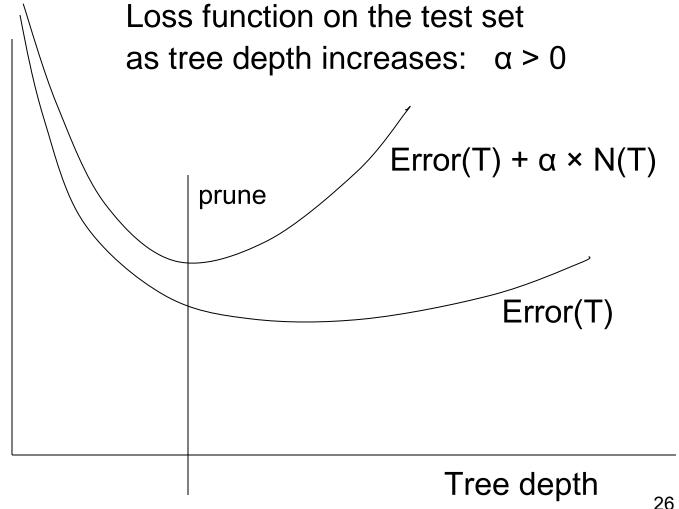
# Error rate on original training set



### Pruning using a separate test set



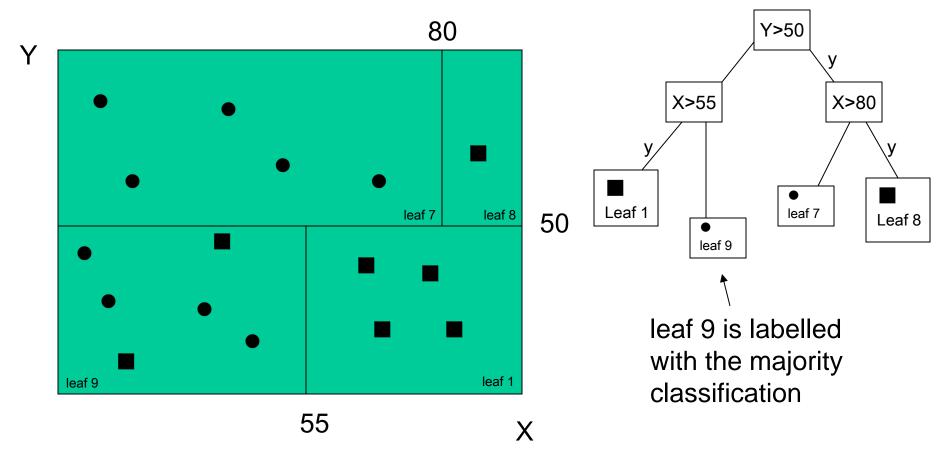
# Pruning using a separate test set



#### The model set

- "Training set" used to build first cut model
- Refined using "test set" overfitting
- Performance then evaluated using "evaluation set"
- Training, test & evaluation sets are disjoint
- Model set = training set + test set + evaluation set

# Applying a "non-full" decision tree

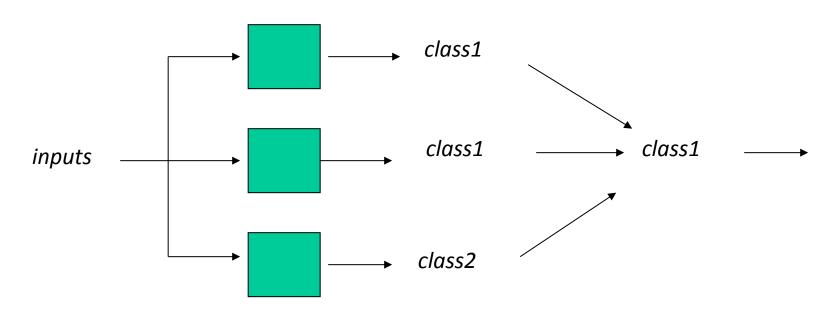


if  $Y \le 50$  and  $X \le 55$  then risk =  $\bullet$  = low-risk



# Enhancing performance

We may produce a number of models with similar performance ... we can try to improve overall performance by merging them using voting



#### 4 Decision trees for estimation

- Here we have a target variable f whose value we wish to estimate based upon input variables  $x_1, x_2, \ldots, x_n$
- Training set: value of f already known
- Diversity of a (sub) population P is defined by the variance

variance {f(i) : i in P}

#### Variance

If we have a set of values  $\{a_1, a_2, \dots, a_m\}$  with average

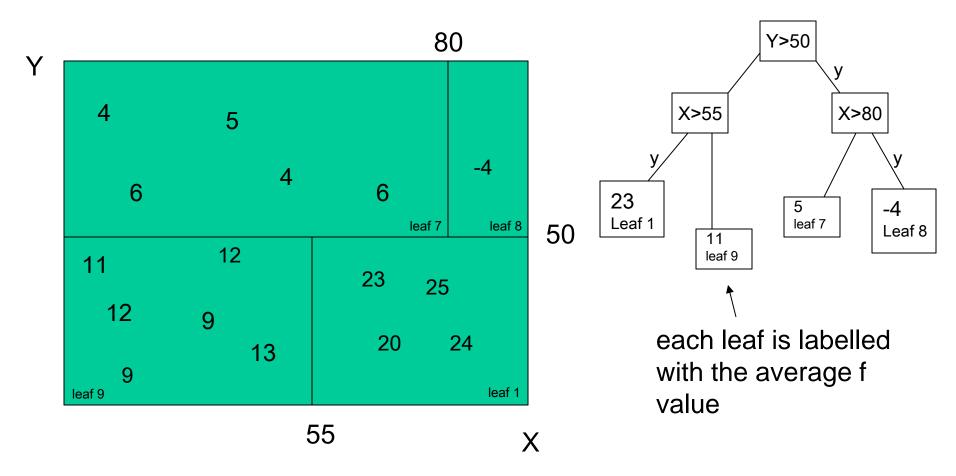
$$a = (a_1 + a_2 + ... + a_m)/m$$

then the variance is given by

$$(a_1 - a)^2 + (a_2 - a)^2 + \dots + (a_m - a)^2$$

and is a measure of the *spread* of the values

### Applying a decision tree for estimation



if  $Y \le 50$  and  $X \le 55$  then estimated score = 11

# Applying the decision tree for estimation

- Each leaf node N is labelled with the average f - value of those elements of the training set associated with N
- Each new individual can be associated with a leaf node as previously
  - The label of the leaf node is then the estimated
    f value for the new individual

- Needs sufficient data in the training set: 10000+ records (preferably)
  - overfitting is easier on smaller training sets
  - bigger model sets take longer to work with
  - the tool may impose limitations
  - model parameters need tuning based upon the size of the model set
    - e.g., minimum node size in Bonsai

#### Derived variables

- Every split is based upon a single variable
  - decision trees do not discover relationships between variables
  - to facilitate this we need to add derived variables
    - e.g., outstanding\_debt / initial\_loan
  - Derived variables need to be based upon a knowledge of the business and intended business aims

# The input data

- Input data must be ordered but the approach is not sensitive to outliers, skewed distributions, differences in scale between different inputs
  - decision trees are generally applicable
  - severely skewed distributions however may be problematic
- But: decision trees are not necessarily stable to changes in the input (training) data
  - trees do not generalise
  - business confidence

# Handling categorical data

- Values are categories, e.g. post-code
- Categorical variables need special handling since they generally have no natural ordering. Must be careful not to employ spurious ordering:
  - Such an ordering might be assumed by the miner: e.g., ..., Cornwall, Cumbria, ...
  - Tools may represent categoricals as an integer: must ensure that we don't then inadvertently employ the ordering of the integers

# Handling categorical variables

- Can flatten: employ flag variable for each possible value - but maybe lots of them!
- Split on every value: A = v1 & A = v2 & A = v3 & ...
  - Clearly overfitting is possible
- Employ binary split: A = v and  $A \neq v$ 
  - Clearly overfitting is a possibility
- For a binary target classification say responders and non-responders
  - Employ a binary split of the form "A in S" and "A not in S" where S contains those values of A that are correlated with a high proportion of responders

# Unary column data

- Columns with only one value may be deleted ... obviously
- Columns with almost only one value
  - overfitting again
  - before we ignore
    - why is the data so skewed?
    - does aggregation help?
    - is the subset containing the non-unary value of interest?

# Handling null data

- Nulls may occur because data was not entered or provided; particularly a problem when using external source
- Delete such records with care
- Can treat as a categorical value
  - split via: A = null and A ≠ null
  - but if a column has mostly nulls then you can get overfitting

# Binning the input data

- Binning (e.g., salary → salary range)
  - <15K, 15K-30K, 30K-100K, 100K-250K, >250K
  - some algorithms/tools bin (automatically)
    - leading to more efficient processing but a potential loss of information
    - useful for handling outliers and skewed distributions
    - Could also use quartiles/deciles/percentiles
- Salary range is an example of a rank variable
  - categorical with a natural ordering
- Cannot do arithmetic

#### 6 The results of a decision tree

- Classification trees can also yield probabilities
  - Suppose a leaf node contains 20 responders and 30 non-responders: the node is classified as a "non-responder" but the fact that the proportion of responders is high might certainly be of interest

# Decision trees yield rules and explanations

- Clear box
- Decision trees can in theory yield rules
  - if X > 50 and Y< 60 then class = C
  - a form of "lookup"
  - but many long rules are not easily understandable ... suggesting greater pruning

# Decision trees yield local information

- For example the first split divides the data in two and then builds a sub-tree (a model) for each of the two halves separately (enabling it to capture differing behaviours in differing parts of the dataset)
- Different rules can yield the same classification reflecting the realities of the situation: e.g., there can be many ways that a customer is profitable
  - Another example of local information

#### The results of a decision tree

- Identifies variables that are the best determiners of a classification
  - This information can be useful generally and also to other data mining techniques
- Brings to light trivial/known dependencies
  - E.g., "people under 27 don't have high incomes"
- May find existing business rules
  - Trees are usually impure ... but when existing rules are present/found this may not be the case

# Decision trees for preliminary analysis

- We can easily build quick and dirty decision trees early on to get a feel for the data
  - Small pruned trees where we are not overly concerned about predictive accuracy
  - Efficiency provided by binning (at the cost of predictive accuracy)
  - Easy to handle many data types so no heavy demands on pre-processing
  - Insight provided by rules and most significant determiners
  - Brings to light local dependencies