

Kaushick Mukherjee

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To work with an organization offering- a responsible, challenging and creative working profile, conducive culture and continuous learning environment, where my credentials can be utilized and be honored.

PROFILE

- Equipped with thorough understanding of retail banking liability products like savings account, fixed deposits, current accounts, third party products etc.
- Experience of 4 years as branch sales officer and Dmat and Hsl co executive.
- Possess full understanding of sales process and systems of the bank.
- Also adept in customer service, as worked in Hospitality Industry also.

Key Strength Areas

Hardworking

Target Driven

Focused

Possesses Relation management skills.

Professional Experience

1)

Company : HDFC Bank Ltd

Job Role : Branch Liability Coex.

Job Profile:

- Acquisition of savings, current numbers and value.
- Acquisition of Dmat & Trading, credit card, fixed deposits, recurring deposits.
- Generation of asset leads.

Tenure: 25th May 2011 Till Date.

2)

Company : Hotel Sonar Bangla

Job Role : Front Office Manager

Job Profile:

- Responsible for business development and customer service of the unit.
- Meeting targets as assigned by the senior management.

Achievements: a) Increased business development, resulting in 100% room occupancy rates from the period of September To December 2010.

b) Got the Best Branch Award in terms of revenue generation for the month of September, October and December.

Tenure: 1st May 2010 to April 2011

3)

Company : HDFC Bank Ltd

Job Role : HSL Coex.

Job Profile:

- Responsible for HSL account opening for Central Plaza Branch from leads generated by RM's and PB's.
- Meeting the target for opening of savings and current accounts also conversion of insurance leads as assigned by the supervisor.

Tenure: Dec 2009 to April 2010 .

Educational Qualification:

Madhyamik : 2004 : W.B.B.S.E

Hisgher Secondar: 2006 : W.B.C.H.S.E

B.A. : Bengali Hons: 2009 : C.U

Computer Knowledge :

- MS Office
 - Internet
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Personal Information:

Date of Birth: 29th December 1987

Gender : Male

Nationality : Indian

Marital Status: Single

Languages: English (read , write, speak) Hindi(Speak), Bengali (read,write, speak)

Date:

Signature: