

NARESH KUMAR SHARMA

House no. 23

Karahi,

Fatehpur Sikri

Agra UP

Call me @ +918377001195

Email: naresh.sharma284@gmail.com

naresh.pandit28@rediffmail.com

Career Objective: To excel in the duties and responsibilities assigned to me in my organization and ensure my growth along with that of the organization. To accept all challenges that come my way and meet out deadlines.

Work experience:

1. Area head-janalakshmi financial service pvt .ltd

From May 2014 to tel date.

Responsible for all spheres of credit business in rural areas and urban slums of delhi Branch Opening, recruitment, training, administrative controlling, operation profiling and fund management were key responsibilities. Independently responsible for recruitment of field executives, grooming and training the team for business generation. Networking and liasoning with agencies and collaborators.

2 INDUSIND BANK LTD

From Sep 2013 March 2014

Looking after CASA opening in the branch. Working as Team Leader for both the products. Cross sales of Life insurance has also been done. Ability to handle extreme work pressure and give best for the achievement of the targets. Continuously achieved targets Since joining.

Senior sales Officer- HDFC Bank Ltd.

From Oct. 2011 to Aug 2013

Looking after CASA opening in the branch. Working as Team Leader for both the products. Cross sales of Life insurance has also been done. Ability to handle extreme work pressure and give best for the achievement of the targets. Continuously achieved targets Since joining.

Branch Manager-Satin Credit Care Networks Ltd

From Nov. 2009 to Aug. 2011

Responsible for all spheres of credit business in rural areas and urban slums of Jabalpur & Satna Branch Opening, recruitment, training, administrative controlling, operation profiling and fund management were key responsibilities. Effectively Handled 8 branches across MP and generated 7000 clients in Jabalpur and near by area with total collection of Rs. 8 Crores with 99.99% OTRR.

1. Branch Manager-Spandus Sphorty Finance Ltd.

From May 2008 to Oct. 2009

Responsible for all spheres of credit business in rural areas and urban slums of Jabalpur & Satna Branch Opening, recruitment, training, administrative controlling, operation profiling and fund management were key responsibilities. Independently responsible for recruitment of field executives, grooming and training the team for business generation. Networking and liasoning with agencies and collaborators.

Academic Profiles:

Degree/Exams given	University/ Board	Percentage	Year
Graduation	Rajasthan University	65.00%	2008
Higher Secondary Exam	Rajasthan Secondary Board	53.81%	2005
Secondary Exam	Rajasthan Secondary Board	44.00%	2002

Other Skills :

1. Love interacting with people.
2. Touring and travelling.
3. Loves to work in team.
4. Willingness to learn.
5. Ability to adjust and evolve in diverse cultures and environment.
6. Problem Solving ability.

Personal Details:

1. Date of Birth: 28/07/1988
2. Father's Name: Mr. Bahadur Singh
3. Mother's Name: Smt. Jamuna Devi
4. Nationality: Indian
5. Marital Status: Married
6. Language Known: Hindi, English

Date: 02/04/15
Place: AUSA

Naresh
(Naresh Kumar Sharma)