

BIO-DATA



M.SATHISH KUMAR

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**MBA (HRM), MMM (Marketing), B.Sc.
PGDCA**

Objective :

To work in a challenging and learning environment thereby effectively using my knowledge and skills towards achieving organizational goals.

RECENT EXPERIENCE

SBI Life Insurance Company Ltd

From 03.08.2015 to 28.11.2015 date I am worked as a **Agency Manager-** Retail Agency channel.

Previous Experience

From 26.04.2004 to 22.07.2015

- 1. BHARTI AXA LIFE INSURANCE CO. LTD, Nagercoil -1.2 YEARS (Marketing)**
- 2. HDFC STANDARD LIFE INSURANCE CO.LTD, Nagercoil - 2.5 Years (Marketing)**
- 3. DLF PRAMERICA LIFE INSURANCE CO.LTD, Nagercoil (Marketing)**
- 4. TATA AIG LIFE INSURANCE CO LTD, Nagercoil - 4 Years (Marketing)**
- 5. APM WIND ENERGY PVT LTD, Aralvoimozhi – 1 Year (Marketing)**
- 6. KALACHUVADU PUBLICATIONS , Nagercoil– 2 ¼ Years (Marketing & Operation)**

Previous Experience Details

1. **Employer : BHARTI AXA LIFE INSURANCE CO LTD, Nagercoil**

Designation : Sr.Business Manager

Experience : From **26.05.2014 to 22.07.2015** I am worked in **BHARTI AXA LIFE INSURANCE CO LTD, NAGERCOIL** as a **Sr.BUSINESS MANAGER.(SBM)** Handling Retail Agency channel.

2. **Employer : HDFC STANDARD LIFE INSURANCE CO LTD, Nagercoil**

Designation : Sr.Corporate Agency Manager

Experience : From **13.10.2011 to 24.05.2014** I am worked in **HDFC STANDARD LIFE INSURANCE COMPANY LTD, NAGERCOIL** as a **Sr.CORPORATE AGENCY MANAGER.(Sr.CAM)** Handling **HDFC BANK-NAGERCOIL BRANCH- BANCASSURANCE** channel .

3. **Employer : DLF PRAMERICA LIFE INSURANCE COMPANY LTD, Nagercoil**

Designation : Relationship officer

Experience : From **06.06.2011 to 30.09.2011** I am worked in **DLF PRAMERICA LIFE INSURANCE COMPANY LTD, NAGERCOIL** in on roll AS A **RELATIONSHIP OFFICER** . Handling third party distribution channel named as **PAUL MERCHANTS LTD**.I Handle 30 branches of **PAUL MERCHANTS LTD** in 5 Districts (Kanyakumari, Thirunelveli, Ramnad, Sivagangai, Tutucorin).

4. **Employer : TATA AIG LIFE INSURANCE CO LTD, Nagercoil**

Designation : Executive Field sales officer

Experience : From **09.06.2007 to 04.06.2011** I am worked on role employee of **TATA-AIG LIFE INSURANCE COMPANY LTD, NAGERCOIL** AS A **Executive FIELD SALES OFFICER** . In this company I got two level of promotions. I started my carrier in **TATA-AIG** from the level **Field sales officer** and promoted to **Senior Field sales officer** and again promoted to the level of **Senior Field sales officer** to **Executive Field sales officer** in the Third party Distribution Chennal (**channel partner - Muthoot Fincorp Ltd.**) handling in **TATA-AIG** .

To maintain good relationship with channel partner staff and customers and produce life insurance business from their respective branches. I taking responsibility to handling and produce life insurance business form more than 45 branches of Muthoot Fincorp Ltd in kanyakumari District. In the mean time I observe the duties and working style of channel partner and improve the various product and business knowledge about Gold Loan,WUMT(Money transfer),Gold coin sales, Forex, Fixed deposit.etc

In TATA-AIG I got **Eye of the Tiger Awards** and **ATLAS Award** also.

5. Employer : APM Wind Energy and Plantation Pvt. Ltd, Aralvoimozhi, KanyaKumari

Designation: Marketing Executive.

Experience : From **06. 07. 2006 to 08. 06. 2007** I am worked in a Private Wind Farm Company (APM Wind Energy and Plantation Pvt. Ltd, Aralvoimozhi, KanyaKumari District) **as a Marketing Executive.**

6. Employer : Kalachuvadu Publications, Nagercoil , kanyakumari District

Designation : Office In-charge cum Circulation In-charge

Experience : From **26.04.2004 to 05.07.2006** I am worked in a Tamil Monthly Magazine

“KALACHUVADU” Nagercoil in a **Operation cum Sales and Distribution** Section.

Educational Qualification

Course	Name Of The Institution	Year Of Passing	% of Marks	Class	Subject
MBA	Annamalai University	May 2010	63.5	First class	Human Resource Management
MMM	Annamalai University	May 2006	57. 4	Second class	Marketing Management
B.Sc	Arignar Anna college, Aralvoymozhi,K.K. Dist (M.S.University,Tirunelveli)	April 2004	61. 89	First class	Zoology
HSC	G.H.S.S.Bhoothapandy	March 2001	74. 16	First class	Science
S.S.L.C	G.H.S.S.Bhoothapandy	March 1999	76. 4	First class	General

Computer Qualification : PG Diploma in Computer Application.(PGDCA)

Computer Fundamentals, MS office98 & 2000(XP),Visual Basic, C++, Oracle 8i, PageMaker 6.5 & 7, Photo shop, Supper Seller (Billing Software)

Marks Awarded : **53.4 4% of Marks in PGDCA**

Languages Known :

Can speak : **Tamil, English, Malayalam**

Can Read & Write : **Tamil, English**

Personal Information

Father's name : **Mr.A. Mutham Perumal Pillai**

Mother's name : **Mrs.V.Pankajam**

Age &Date of birth : **32 years & 18.01.1984**

Sex : **Male**

Religion : **Hindu**

Marital status : **Married**

Nationality : **Indian**

Own Vehicle : **Two Wheeler , Car (Nissan Micra)**

Permanent Address : **27/14C, East Street,**
Thuvarankadu, Boothapandy P.O 629 852

Kanyakumari District ,Tamil Nadu

Present Address : **1St Floor, Bindhu Jose Compound**
Ethamozhi Road, Maravankudieruppu. 629002

Kanyakumari District ,Tamil Nadu

#DECLARATION#

I hereby declare that the above mentioned information are true to the best of my knowledge.

Place : Nagercoil

Yours faithfully

Date:

M.Sathish Kumar