+91 9000143751

### **OBJECTIVE**

Seeking a challenging position to utilize my skill & talent that enables professional growth while contributing my best to achieve the organizational goals.

#### **WORK EXPERIENCE**

Organization Name :- Sbi Cap Securities Ltd

**囲** Job profile :-

To open Trading & Demat Accounts

 To generate Revenue for the Company by Financial Products Equity ,Mutual Funds, IPO, OFS & Bonds

• Approaching Customers & Make presentation on our products.

Maintain long-lasting relationship with customers.

Achievements :- Achieving the given sales target with soft track process.

Time Period :- From August,2014 to till Date

### **EDUCATION QUALIFICATION**

■ MBA (Marketing & HR) :- Vignan University, Vadlamudi (2014)

■ B.Sc (M.E.Cs) :- S.V.R.M College, Nagaram (2011)

INTERMEDIATE (M.P.C) :- Visakha Jr College, Repalle (2008)

到 SSC :- Z.P.H School, Allaparru (2006)

### SUMMER INTERNSHIP PROJECT

🖽 Organization :- Big Bazaar, Vijayawada

Project Title :- "Visual Merchandising in Big Bazaar"

■ Description :- I have worked in Big Bazaar for period of 10 weeks analyzed

how sales will be improve by using the visual merchandizing concept and have given suggestions to improve it.

# COMPUTER KNOWLEDGE

Packages :- MS Office

## **STRENGTHS**

Ability to work in a team

Learn from the past mistakes

### **CAREER ACHIVEMENTS**

• I am the top performer in my Team for the Last Financial Year 2014-2015

• I source Highest number of mutual fund SIP in my team.

## PERSONAL PROFILE

NAME : Khaja Peer. Shaik

DOB : 06-03-1990

GENDER : Male

CONTACT : 9000143751

MARITAL STATUS : Single

HOBBIES : Playing Chess, Reading News Papers

Languages known : English, Hindi & Telugu

ADDRESS : S/O Sk. Mastan,

Door No: 2-155, Repalle

Guntur (District),

Andhra Pradesh,

Pin No: 522265.

# **DECLARATION**

I hereby declare that the Minutia furnished above is true to the best of my knowledge & Belief.

Date:

Place: (KHAJA PEER.SK)