

RESUME

SATISH KUMAR

*At for PS
@ Ambala district
Shree*

C.B. QUTER 20, LAL KURTI BAZAR
AMBALA CANTT – 133001
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Objective

Seeking a challenging career in corporate house with an incisive approach, assignment in middle management in Marketing or channel development in consumer durable or Bank services industry.

Summary of Skills & Organizational Experience

ASSISTANT MANAGER – MERCHANT ACQUIRING BUSINESS

Sep. 2012 Working with AXIS BANK LTD (PUNJAB CIRCLE)

Handling Location's – Hissar, Sirsa, Fatehabad, Bhwani, Kaithal, Ambala, Kurukshetra.

JOB DESCRIPTION

- Handling Merchant Acquiring Business
- Handling On Role Team BDE & Sales Executives & always keeping them motivated.
- Ensuring that Knowledge Level in product & Credit Policy for each BDE /SE& Branch staff in the region.
- Coordinating with the 7-8 Branch Managers, Relationship Managers, BSM & Other Bank Staff for continuous & sustained Business Generation in the region.
- Maintaining MIS & circulating to all the Branches on daily basis to manage the business productivity.
- Ensuring Target Achievement in the region, managing & nurturing excellent relationship with Branches & Market for continuous business generation.

ACHIEVEMENTS

- Constantly achieved targets in all KRA Parameters.
- Constantly achieving top position in the region & pan india.

ASSISTANT MANAGER – RL –SALES (AMBALA)

Since March.2012 to Sep.2012 Worked with KOTAK MAHINDRA BANK

JOB DESCRIPTION

- Handling Retails Liabilities & (Extra X – Sell. EDC, Loan, H.E., Auto Loan, Gold Loan & Working Capital's etc.)
- Handling RL-SALES CASA ,Casa value, TD Value , Life Insurance, CC limit
- Ensuring that Knowledge Level in product & Bank Policy
- Maintaining Good Relationship with all Customers & Bank Staff.
- Maintaining Daily Services Data.
- Ensuring Target Achievement in the region.

ACHIEVEMENTS

- Constantly achieved services targets in all Parameters.

SALES EXECUTIVE – MERCHANT ACQUIRING BUSINESS(AMBALA CLUSTER)

Since Jan. 2009 to feb. 2012 Worked with HDFC BANK LTD. (AMBALA CLUSTER)

Handling Location's - AMBALA, YAMUNANAGAR, KURUKSHETRA, NAHAN, KAITHAL, RAJPURA, JAGHADHRI, PAONTA SAHIB (H P)

JOB DESCRIPTION

- Handling Merchant Services Acquiring Business & (Extra X – Sell Bus. Loan, H.E., Auto Loan, Gold Loan & Working Capital's (By LTS) etc.)
- Handling Merchant Services Team & always keeping them motivated.
- Ensuring that Knowledge Level in product & Merchant Policy for each SE & Branch staff in the region.
- Maintaining Good Relationship with all Merchants & Bank Staff.
- Maintaining Daily Services Data.
- Ensuring Target Achievement in the region, managing & nurturing excellent

ACHIEVEMENTS

- Constantly achieved services targets in all Parameters.
- Constantly achieving top position in Services in our region.

Academic Qualifications

B.A. from Kurukshetra University, Kurukshetra.
MBA persuing from Kurukshetra University

Computer Proficiency

One year Diploma in Computer Application.

Strengths

Positive Attitude
Smart-working
Good communication skills

Personal Profile

Date of Birth	:	02 nd Feb 1987
Father's Name	:	Sh. Mangu Ram
Mob. No	:	91+ 8053669516
Marital Status	:	Married
Hobbie	:	Traveling & Reading Books
Languages Known	:	Hindi, English & Punjabi

(Satish Kumar)

