

# UMESH KUMAR KESHARWANI

Date of Birth : 08-08-1991



## Contact

Mob:9695981272

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## Objective

To serve an organization that can hone my skills and provide me a platform to utilize my potential.

## Work Experience

Works At SHARE MICROFIN LTD.

Duration-1 year3 month

Designation- **Area Manager** (Allahabad Area)

### Functional Area-

Handling 4 branches portfolio from different locations.

Responsible for increasing the portfolio/Outstanding of each branch.

Responsible for growth of my assigned branches

Responsible for increasing customer base.

Handling 25plus staff including Branch managers.

Coordination between the branches to divisional manager and to Head office.

Responsible for solving problem of operations and staff.

Responsible for disbursement planning to complete the target for each month.

Visiting centre meeting for understanding the branch performance as well as learning the operations more effectively.

### Current Position-

#### Regional Training manager-(lucknow)

Responsible for the training and development for the staff.

Helping them to enhance their efficiency and they could know their strength.

Responsible for making them accountable and responsible for their work.

## Education Qualifications

Level	University/ Board	Institute	Marks	Year
PGDM-BM	A.I.C.T.E, MoHRD, GOI	Institute of Rural Management, JAIPUR	70%	2012-2014
B.B.A(Hons)	A.I.C.T.E.,UGC,(Deemed University )	SHIATS, ALLAHABAD	90%	2008-2012
Higher Secondary	UP BOARD	KIC , MAU	51%	2008
Secondary	UP BOARD	GIC ,CHIBOW	63.66%	2006

### Internship/Project details

#### ➤ Post Graduate Diploma in Business Management :-

- Organization – Hindustan Coca cola beverages Pvt Ltd, Jodhpur (Rajasthan).
- Project Title – To Analysis the Distribution system of Coca-Cola.
- Duration - 60 days

### Awards/ Achievements

- Won the Ist prize in B-plan competition at Purnima group of colleges ,event GASTION 2013.
- Won the II prize in the B-Plan competition at Jaipuriya national level event ABHYUDYA 2013.
- Won the II prize in ad-mad competition at Jaipuriya national level event ABHYUDYA 2013
- **Completed 15 days Customer survey for Walmart in bhawanigargh, Punjab.**
- **Completed 10 days new Branch Opening Survey in Bhiwani, Haryana.**
- **Completed 10 days Branch information and customer Survey in Nagpur, Maharastra.**
- Completed 2 year B and C certificate, NCC from UP 17 BN, Allahabad .
- Completed 2 year NSS Program

### Software/Computer Proficiency

- Operating System – WINDOWS-XP,WINDOWS-2007.
- Application Tools – Diploma in computer application (DCA), Internet.

### Personal Details

Fathers Name : Ram Chandra kesharwani  
Gender : Male  
Marital Status : Unmarried  
Languages Known : English , Hindi  
Nationality : Indian

Declaration:

I hereby declare that the above given information are true to the best of my knowledge.

**References :-** Available on request

**Date**

**Place:**

**(Umesh kumar kesharwani)**

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