

Curriculum Vitae

Ashish Tiwari

445, Subhash Nagar

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Objective:

Seeking to utilize best of my personal traits, skills and work ability in business and technical industry, enhancing them for self and organization growth.

Core Competencies:

- Broad Working knowledge of Marketing specially in banking Sales.
- Excellent management skills.
- Sound Convincing and decision making skills.
- Solid financial and analytical skills.
- Superior communication (Oral and written).
- Strong Organizational skills.
- Ability to work with relational database, given targets, e-mail & Internet research sources.

Professional Experience:

1. **Organization:** ICICI Bank (May 2011 to till date)
Designation: Officer

Job Profile:

- Responsible for achieving the monthly sales targets, assign to me, for various products and services offered by ICICI Bank
- Cross sell new product and service opportunities.
- Market mapping, customer mapping, competitor mapping in the geography assigned.
- Proactively identify sales prospects and do business development activities in the geography assigned.
- Follow up on new leads and referrals resulting from field activity.
- Coordinate with internal teams to accomplish the task assigned.
- Work within the compliance boundaries set by the regulatory bodies and the Bank.
- Work for satisfying the customer needs by right selling the products and services offered by the Bank.
- Proactively resolve customer queries/issues in order to achieve highest customer satisfaction.

- Maintain periodic status reports, including daily activity matrix and calls/follow-ups made.

Professional Qualification:

- **M.B.A from Doon Business School affiliated to Uttrakhand Technical University, Dehradun 2010.**

Academic Qualification:

- B.sc. from M.J.P Rohilkhand University Bareilly (Year-2007).
- Intermediate from U.P. Board (Year-2004).
- High school from U.P. Board (Year-2002).

Professional Training:

Organization: Specific ceramics ltd Delhi.

Personal Details

- Father Name : **Mr. Arun Kumar Tiwari**
- Date of Birth : **12 January 1989**
- Languages Known : **Hindi ,English**
- Area of interest : **Playing cricket**

References:

Available on request.

Ashish Tiwari

Date: 24/03/2015

Ashish tiwari