

SUDHANSHU MISHRA

NEAR SUBHASH CHOWK, BHATIYANAPURA, MAHOBA

Mob No- 8858779945

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PERSONAL PROFILE:

Being a goal oriented professional, I am confident that I can considerably contribute my services to any growth driven company and succeed with my chosen career in Sales and Marketing. Furthermore, I am imbued with high ethical standards of integrity, honesty and dependability as I have never been suspended nor terminated for cause, incompetence or prolonged absence.

I am convinced that these qualities are significant contributions to all my employers, colleagues, suppliers and Customers whom I have always revered and served to the best of my capabilities

CORE COMPETENCIES

Business Development: Identifying prospective clients, generating business from new accounts & developing them to achieve consistent profitability. Initiating contact with potential customers for developing leads, sales & selling insurance products. Building and maintaining healthy business relations with major clientele, ensuring maximum customer satisfaction by achieving performance parameters delivery & quality norms.

Customer Relationship Management: Maintaining cordial relations with customers to sustain the profitability of the business. Maximizing customer satisfaction level by on time delivery, monitoring customer complaints, providing efficient services. Handling customer grievances and resolving their issues for customer retention.

CAREER OBJECTIVE

Evolving into a successful leader in managing business critical systems by delivering value added professional services to the organization and thereby, directly contributing to its profitability.

1. Present involvement:

1- Working in AXIS BANK LTD. As a Officer Sales from 18 February 2013 to till date in Allahabad Branch.

Description:

As I make the relationship with our branch, Branch Manager, Operation Head, Branch Sales Manager, Frontdesk officer(FDO).

Environment: Banking process (Saving and Current A/C).
Contribution: 1. marketing research analysis.
2. Successfully achieved target.
3. Coordinate to customer.
4. Within time information provide to customer.

PROFESSIONAL QUALIFICATION :

- ❖ 1 Years Computer Course from Data Expert
- ❖ MS Office (Word, Excel, PowerPoint, Access)
- ❖ Internet

EDUCATIONAL QUALIFICATION

- ❖ **Bachelor of Commerce** from Budelkhand University in the year 2012.
- ❖ Intermediate from U.P. Board in the year 2009.
- ❖ High school from U.P. Board in the year 2007

HOBBIES AND INTERESTS :

- ❖ Interacting with people, Surfing Net, Listening Music & Computer Games.

PERSONAL DETAILS :

Father's Name	:	Mr. Vinod Mishra
Sex	:	Male
Date of Birth	:	17 th March 1993
Language Know	:	English, Hindi
Nationality	:	Indian

DECLARATION :

I, **Sudhanshu Mishra**, hereby, solemnly declare that all the information furnished above, are true, complete and correct to the best of my knowledge.

Date :

Place :



(Sudhanshu Mishra)