

## **SAGAR ATMARAM BACHCHE**

Address : A/p Sawarde, Tal-Panhala, Dist-Kolhapur – 416114.

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### **Career Objective :**

Seeking a suitable position that will provide ample opportunities to utilize my skills. It will impact on organizations development and enrich professional skill.

### **Work Experience:**

#### **1. UNION KBC Asset Management Company Pvt.Ltd.**

**Designation** : Sales Officer

**Location** : Kolhapur

**Duration** : 21<sup>st</sup> May 2014 to till date

#### **2. Reliance Asset Management Company Pvt.Ltd**

**Designation** : Sales Trainee

**Location** : Kolhapur

**Duration** : 02 Sept.2011 to 20<sup>th</sup> May 2014. (2.9 Years)

**Job Profile:** Working as a sales trainee, handling following responsibilities.

- Achieve self as well as channel target month on month.
- Periodically local level sales drive for the acquisition of new customer to build in more enthusiasm, aggression.
- Arrange promotional activities in various public sectors banks.
- To provide services for existing client & take the new references.
- To acquire new client through open market.
- Over seeing sales & marketing.
- Sell all kind of Mutual Fund products of Reliance Mutual Fund.

### **Achievements:**

Achieved more than 100% SIP target month on month. 1 times achieved best trainee PAN India Level with 350% achievement.

### **Educational Qualification:**

- MBA (Finance) from Pune University (Parikrama Institute of Mgt)
- BBA From Shivaji University (DRK College of Commerce, Kolhapur)
- HSC From DRK College of Commerce, Kolhapur
- SSC From B. R. Yadav High School. Sawarde

**Summer Project** - Shree Warana Sahakari Dudh Utpadak Prakriya Sangh .Panhala, Kop.

**Subject** - Working Capital Management.

**NISM EXAMS CLEARED:**

- NISM Series V-A (Mutual Fund Distributors Certification Exam)

**Computer knowledge:**

- CCC [ Course on Computer Concept ]
- Knowledge of Operating system Windows Xp, Lotus notes well used with internet operations.

**Extra-Curricular Activities:**

- Participation in one day workshop on entrepreneurship development held by MITCON.
- Participation in one day workshop on Cyber law & Cyber crime.
- One month project on Wage & Salary Administration in NAVMA Spinning Mill, Ichalkarnji , Kolhapur

**Personal Details:**

Date of Birth : 28<sup>th</sup> Nov. 1987  
Sex : Male  
Age : 26 Yrs.  
Marital Status : Unmarried.  
Permanent Address : A/p Sawarde, Tal-Panhala, Dist-Kolhapur – 416114  
Languages Known : English, Hindi, and Marathi.

**DECLARATION:**

I here by declare that above mentioned information is correct to the best of my knowledge..

**Date :**

**Place :**

**(Sagar A. Bachche)**