

CURRICULAM VITAE

Sayad Mohammed Owais

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WORK EXPERIENCE:

- ✓ **COMPANY NAME** :- IBM (Concentrix)
- ✓ **DESIGNATION** :- Tele Sales Executive
- ✓ **JOB DURATION** :- **FROM** - July 2014
TILL – Present
- ✓ **OPERATIVE AREA** :- Sales

EDUCATIONAL QUALIFICATIONS:

| Exam | Institute/ Board | Semester/ Year of Study | Division |
|-----------------------|---|-------------------------|-----------------|
| MBA HR & MARKETING | Galgotias Institute Of Management And Technology, Affiliated to Uttar Pradesh Technical University (UPTU) | 2012-2014 | 1 st |
| B.B.A | Chaudhary Charan Singh University, Meerut | 2009-2012 | 1 st |
| XII | CBSE | 2007-2008 | 2 nd |
| X | CBSE | 2005-2006 | 2 nd |

SKILLS:

- ✓ **Software Tools & Utilities** MS Office and Basic computer knowledge
- ✓ **Programming Languages** basic knowledge of C++
- ✓ **Good in convincing peoples.**

INTERNSHIPS:

- ✓ **ShareKhan limited** (July 15 – August 30, 2011)

❖ Marketing

Market research

- Survey on consumer perception regarding online trading
- Comparative analysis of **Brokerage Firms in NCR**

Field Activities

- One to one interaction with the consumer regarding there Experiences.

CO-CURRICULAR ACTIVITIES:

- ✓ Got 1st prize in TALK TALENT, ACTION, LEARNING, KNOWLEDGE event in college.(2013)
- ✓ Participated in management quiz, 2012.
- ✓ Participated as a volunteer in F-1 race at Buddha International Circuit.(2012)

STRENGTHS:

- ✓ Team player with positive attitude.
- ✓ Willingness to learn and share knowledge.
- ✓ Ability to adapt and think strategically.

LEISURE TIME ACTIVITIES:

- ✓ Internet surfing
- ✓ Reading
- ✓ Traveling
- ✓ Socializing

PERSONAL DETAILS:

Father's Name : Sayad. Mohammed. Tariq
Date of Birth : 13-may-1990
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(SAYAD MOHD OWAIS)