

SARTHAK A. JAIN**M: +91 9909286182****E-Mail : sarthak1989@yahoo.com****MBA (Finance)**

Objective:-

To be associated with a progressive organization that gives scope for continuous learning and provides application of knowledge and skills that can be aligned to the latest trends, and be part of team that dynamically works toward the growth of the organization and the self.

Academics:-

Course	School / College	Board / University	Year Of Passing	Percentage
S.S.C	Nelson School Ahmedabad	G.S.E.B.	2004-05	63.71%
H.S.C	Nelson School Ahmedabad	G.H.S.E.B.	2006-07	71.29%
B.Com	S.M.P.I.C of Commerce	Gujarat University	2009-10	59%
M.B.A Finance	L.J. Institute Of Management	G.T.U.	2010-12	6.81(CPI)

Academic Projects:-**2nd Sem of MBA**

Summer Internship Project Report with 45 days training (Particular on Basis of Finance) in 2nd SEM of M.B.A.

Research topic is "Budgetary Control on O.N.G.C." Ahmedabad

- STRUCTURE OF BUDGET
- GUIDELINES FOR BUDGET PREPARATION
- BUDGET ALLOCATION/UTILISATION - METHODS
- PRESENTATION OF DATA AND ITS ANALYSIS

4th Sem of MBA

Comprehensive Project on "Fundamental Analysis of Banking Sector".

- Understand and identify various equity valuation models.
- Evaluating how much the company is worth.
- Determine whether the current price falls above or below that value.
- Take decision of buy and sale on the basis of valuation arrived.

Computer Skills:-

Programming Languages	MS Office
Operating Systems	Windows 98, Windows 2000, Windows XP.
Other	Internet & Email, Good Communication and presentation skills in Power point. Good knowledge in MS-Excel.

Work Experience:-

HDFC Bank Ltd.	I worked with HDFC Bank, Odhav Branch in Retail Banking Department Since October-2012 to March-2014.
Job Responsibilities	<ol style="list-style-type: none">1. To generate new CASA Accounts business for the branch.2. To generate new FD & RD for the branch.3. To cross-sell the Life Insurance and General Insurance business.4. To generate leads for Asset and Liability Products.5. To provide quality services to the customer and generate new references from them.
Achievements	<ul style="list-style-type: none">• I have earned handsome amount of incentive on monthly basis.• I have been qualified for the Lunch with Regional & Zonal Head in Life Insurance Contest.• I have been qualified in Mahasangram Contest of Life Insurance and taken dinner with Regional & Cluster Head.

Max Life Insurance Co. Ltd.	I am working with Max Life Insurance in Axis Bank Relationship (Bancassurance) since April-2014 as Relationship Associate.
Job Responsibilities	<ol style="list-style-type: none"> 1. To maintain good relationship with Branch Head and branch employess called as Lead Generator. 2. To generate new fruitful leads of Life Insurance from them. 3. To help the LGs to achieve their KRA by selling Life Insurance. 4. To convince the customer for taking needbase financial solution and insurance. 5. To achieve monthly and yearly targets. 6. To co-operate with senior persons and resolve queries of customers.
Achievements	<ul style="list-style-type: none"> • I have earned handsome amount of incentive on quarterly basis. • I have been qualified for Pattaya Trip and taken dinner with National Relationship Head. • Getting certificate of "Star of the Month" on monthly & quarterly.

Personal Profile:-

Address	13,Digamber Jain Society, Nr. Amrapali Cinema, Gomtipur, Ahmedabad-380021.
Date of Birth	20 th April, 1989
Hobbies	Meeting new people, Listening music, Playing cricket
Languages Known	English, Gujarati, Hindi.
Core Competency	Leadership, Team Worker, Ability to learn new things quickly

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