

**Madhuri Dane**

Relationship Manager-NRI Banking.

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Seeking assignments in Banking & Finance Industry that draws on the experience, powerful work ethics and skills to develop thriving strategies for a top-notch organization.

**Summary:****Kotak Mahindra Bank****NR Relationship Manager**

- Expertise in Client Management, Business Development and Relationship Manager.
- Gained experience in developing new and expanding existing NRI Customer relationship.
- Strong analytical and communication skills necessary to interpret and prepare a successful banking strategy.
- Proficient in resolving customer and client concerns on time within utmost customer satisfaction.
- Effective time-management, communication and organizational skills to prioritize and manage banking and finance operations.

**Achievements:**

**Award for Excellence** for attaining team goals in the contest of **MAJJA** 2015.

**Global exposure:**

Interacted with clients from USA, UK, Australia, Europe and Singapore.

**Skill Set:**

Relationship Management  
NRI Clients handling  
Customer Retention and Satisfaction  
Business Development  
Client Interaction  
Back office operations

**Computer Proficiency:**

Working knowledge of MS-Office

**Educational Qualification:**

- Pursuing **M.COM**, Mumbai University
- Bachelors in Banking and Insurance, Mumbai University-2013

**Career Trajectory:**

Designation	Organization
Phone banking officer	Atlas Documentary Facilitators Company Pvt. Ltd. (ADFC)
Relationship Manager NRI Banking	Kotak Mahindra Bank Limited