

RESUME

Munna Kumar

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Career objective

To get the Professional Excellence in sales which will provide me with sufficient opportunities to apply my knowledge for achievement of my personal and organization's goal.

Professional Experience

Organization Name : - Kotak Mahindra Bank Ltd.
Duration : 22 October 2012 To Till Date.
Designation : - Assistant Manager
Job Responsibilities : - Sales

- CASA -Account opening with higher IP
- Achieving CASA targets as well as third party products, insurance etc
- Opening new Demat and Trading A/c from open market
- Won 3 times best performer of the month award.
- Won Trinity Monsoon Hangama award & DARE Omega insurance contest
- Currently Achiever status in Team.
- Achieve the monthly targets aggressively within the stipulated time period.

Organization Name : - HDFC Bank Ltd.
Duration : 22 September 2010 To October 2012
Designation : - Sr. sales Executive
Job Responsibilities : - Branch Sales Executive

- Involve in CASA -Account opening process and initial trade
- Achieving CASA targets as well as third party products, insurance etc
- Opening new Demat and Trading A/c from corporate sector and open market
- Performed team duties like handle New joining executives take daily reports
- Achieve the monthly targets aggressively within the stipulated time period.

Organization Name : Axis Sales and Securities Ltd

Duration : 16 November 2007 To 7 September 2010.

Designation : As Sales Officer.

Job Responsibilities: Sales

Responsible to Achieve monthly sales Targets assigned to the Branch. Selling Fixed deposit against Credit card & CASA product.

Education

DEGREE / CERTIFICATE	UNIVERSITY	PERCENTAGE	YEAR OF PASSING
B.Sc.	Magadh University	60.00%	2004
H.S.C	Patna University	55.00%	2001
S.S.C	Patna University	50.00%	1998

Computer Proficiency

- Proficient in MS-Office, Operating system Dos, Windows

Personal Details

- Date of Birth : - 1 March 1983
- Address : - 648 Ganesh Nagar. Lane No 8 Bopkhel Pune 411031.
- Contact No :- 9960138489
- Marital Status :- Married
- Languages Known : Hindi, Marathi, English

Behavioral Characteristics

- Honest and Sincere in attitude
- Good Analytical and administrative skills
- Eagerness to learn new things and creative concepts.

Date :**Place : PUNE****Yours faithfully****(Munna Kumar)**

