
AMIT KUMAR
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Executive Summary

ORGANISATIONAL SCAN:

Since JUNE 2005 with KARVY stock Broking Ltd.RENUKOOT AS DEPUTY MANAGER.

Deliverables

- Managing Operation of distribution and stock broking of the Branch Renukoot of Karvy stock broking Ltd as stock broking head.
- Ensuring productivity of branch and achieving target of the branch in distribution and stock broking products.
- Fulfilling the compliance requirements.
- Addressing issues as faced by clients in distribution and stock broking products.
- Generating revenue from existing and new clients.

Professional Experience

Educational Qualifications:

- | | | |
|---|------------------------------------|-------------|
| • MFC, Specialization in (Finance & Control) | | |
| 2003-2005 | Banaras Hindu University | Varanasi |
| • B.Com, Bachelor of Commerce. | | |
| 1999-2002 | Bhim Rao Ambedkar Bihar university | Muzaffarpur |
| • Intermediate in commerce. | | |
| 1997-1999 | Intermediate Council | Patna |
| • Diploma in Computer Application.And Tally 6.4 | | |
| 2000 | Tata InfoTech Institute | Muzaffarpur |
| Certification in NCFM CAPITAL MARKET (DEALERS) MODULE | | |
| Certification in NCFM derivatives market F&O (Dealers) Module | | |

Karvy stock broking ltd. LTD.(Renukoot) May2005 - Till Date

- Karvy stock broking LTD is a working as a broking company deal as a shares, mutual funds,insurance broking,comodities,pan card , corporate tax filing and registrar work handling in India .karvy ranking in Dp no 5 in India .Karvy provide all financial solution under a roof.

- *Designation.- Deputy Manager*

Key responsibilities:

- **Managing Sales of Karvy products and services as a profit center for the Branch.**
- **Responsible for business development, revenue generation, customer acquisition and retention.**
- **Speed and efficiency of service given.**
- **Responsible for the expansion of sub-brokers and marketing associates network.**

- **Now taking new responsibilities of UID project (govt of India project) as a supervisor.**
- Rewards & Recognitions:**
- I have got prize for the selling of Insurance products at area level.

Personal Details:

Date of Birth : 5th March 1980.

Father's Name: Vishawanath Singh

Marital Status : married

Permanent Address : Vill+Po-Chandrahatti, Via-Kurhani
Dist- Muzaffarpur
Pin -844120

References: Available on request

I hereby declare that the above information is true to the best of my knowledge.

Amit Kumar