

praganka-3124

06/02/15-11:35 CURRICULUM VITAE

D.GIRIJA

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OBJECTIVE

My primary objective would be to express myself as individual or as part of a team in a firm where I will become an asset to the firm and thereby help in achieving my as well as the firm's goals.

EDUCATIONAL CREDENTIALS

Degree/ Course	Institute	Board/University	Passing Year	Percentage
B.E	G.V.I.E	BANGALORE UNIVERSITY	2000	65.00%
12 th	FIRST GRADE COLLEGE.	BANGALORE UNIVERSITY	1991	50.00%
10 th	ST JOSEPHS CONVENT.	BANGALORE UNIVERSITY	1990	76.00%

EXPERIENCE

Total Experience :- 5 YEARS

Current Employer:

INDUSIND BANK LTD

Designation : Associate SALES MANAGER.

Duration : NOV 2013 to till date.

Past Employer:

ING VYSYA BANK LTD

Designation : Sr. Sales officer

Duration : OCT 2009 to JULY

TECHNICAL EXPERTISE

- **Operating Systems** : Windows 7, Windows XP.
- **Microsoft Tools** : MS Excel, PowerPoint, Word, java and SQL
- **Other Tools** : Finacle, Flexcube, CRM, & I-WORKS

Extra Curricular Activities

- **Acquiring** new business for the Organisation.
- **Retain** the relationship with new and existing clients.
- Knowledge in **Cross selling** i.e. **Insurance product, Credit Cards, Loans.**
- Providing **Service to Consumer & Commercial Banking Customers.**
- Saving account , genenal insurance..
- Working with **BBG Team** for providing **Working Capital** to existing companies.

ACHIEVEMENTS

- Always achieved in target in terms of Numbers and Revenue, in Asset and Liability Business.
- Got Appreciation mail & Award From **National Head** For achieving Monthly Targets
- Got Awarded For Achieving Life Insurance Selling & Workshop.

PERSONAL DETAILS

Father's Name	: M.DHANAPAL
Date of Birth	: 17/11/1977
Languages known	: Hindi, English, Kannada
Sex	: female
Marital status	: married
Nationality	: Indian
Hobbies	: Playing Cricket & Interacting with People .
Strengths	: Self Development, Interpersonal & problem Solving skills Good at working in Teams Good learner
Correspondence Address	: No-386 1 st Emain 8 th block, Koramangala Bangalore Near shiva theater, Bangalore-560095

DECLARATION:

I declare that the above details furnished by me are true to the best of my knowledge and belief.

DATE : 05/02/2015

PLACE : Bangalore


(D.GIRIJA)