

TUSHAR UPADHYAY

Ekta society, Shivtirthnagar, Kothrud, Pune | +917057172938 | tushar.upadhyay@outlook.com



OBJECTIVE

Obtain a challenging position to gain practical experience as well as contribute my knowledge, skills and experiences to company development.

ACADEMIC REVIEW

Degree	Major Subjects	Year of Passing	Board / University	Division/Grade
PGDM (Marketing)	Sales and distribution, Advertising, Operations research, Statistics, Market research, International marketing, Franchising and retail, Financial mgmt., Accounts, Marketing mgmt., Economics, Security analysis, Banking, Supply chain	2015	MIT School of Business (Autonomous – AICTE Approved), Pune	64.6 %(till 3 rd semester)
BCA (HONORS – 4 YEARS)	NA	2012	Devi AhilyaUniversity, Indore	First Class 61.86%
XII	PCM	2008	Madhya Pradesh State Board	Second Class 58.88%
X	NA	2006	Central board of Secondary education	First Class 65.60%

EXTRA CURRICULAR ACTIVITIES

- Beginner's course in German and Spanish language
- Stood first and second in two intra-college presentation competitions.
- Volunteered as member of discipline and general management committee of bhartiyachhatrasansad –“a grand college event”
- Participated in creation of college magazine

- Actively participated in various quiz competitions, come clean India movement and paper presentation competition

SKILLS AND ABILITIES

- Propensity to work hard and give my every bit to work.
- Strong communication, interpersonal and presentation skills with ability to grasp new concepts quickly.
- Excellent computer skills with added exposure to designing software such as Adobe Photoshop and Adobe flash besides MS-Office suite.
- Tech savvy and possess keen interest in latest technological developments.
- Flexible and willing to do an outdoor job.
- Have a Right-brained creative personality which can act as a catalyst for creative and logical problem solving skills

INTERNSHIPDETAILS

- **Project Title:**A study of Pre-sales activities at iLeadFarmers
- **Company Name:** iLeadFarmers Pvt. Ltd.
- **Objectives:**
 1. To study scope of business process outsourcing in South Africa and India.
 2. To reach out to decision makers of mid-sized companies from South Africa.
 3. To understand response handling, lead qualification and management.
 4. To identify areas where there can be scope for improvement.

Duration: 2 Months

- Converted a lead into a deal

HOBBIES AND INTERESTS

- Reading fiction, biographies, technology news and general knowledge
- Drawing
- Browsing Internet
- Baseball

PERSONAL DETAILS

- Date of Birth: 17th November 1990
- Languages known: English, Hindi
- Permanent Address: 2/1 A.P.T.C Quarters, Airport Road, Indore, M.P

- Location preference: Pune, Mumbai, South Delhi, Indore.