

Ref: SUNNY AKOKHA  
(A.M) (0121) Agra  
513820

Relief  
HDFC - M.

PB - Agra

**ANURAG GUPTA**

(A-12, Balajipuram, Albatia Road, Shahganj, Agra-282010 (UP)  
Tele: 9719922154, 9410422754; Email: anuragsit\_700@rediffmail.com

Job Objective-

- Seek level position for Administrator or Manager at corporate business area including Govt sector with a challenging assignment of repute with dignity.

Work Experience-

ING VYSYA BANK

Feb 2013 to Till Date Sales Team Leader (Current Account/ Saving Account) at I N G VYSYA BANK Sanjay Place Agra.

Job Responsibilities

- to deal in current /saving account to get the branch target done.
- to handle the team of sales executives and trained them to do business in terms of ca/sb . planning and executing sales activities and distribute the targets to sales executives and help them by making joint calls to get the business.

Achievements:-

- I have got incentive achievers for continuously 12 months in Ing Vysya bank Ltd.
- I am award the top rank in terms of achieving the number target in up region.

HDFC BANK

- Jun 2011 to Feb 2013 as senior sales officer at HDFC BANK Hing Ki Mandi Agra.

Job Responsibilities

- To do planning for achieving the sales target individually.  
Getting retail business for the bank in the form of saving/current account by getting corporate tie-ups and various other products of bank.

Achievements:-

- Completed Retail MIS target MOM of Hing ki Mandi Branch Agra in current Account in numbers as well as values
- with more than 120% achievement.

## BPCL PETROL PUMP

- Jun 2008 to May 2011 as Manager at BP - Taj (COCO- RO), Hariparvat, Agra

### Job Responsibilities

- Conceptualizing & implementing modern managerial techniques practiced best for HRD
- Overseeing the services operations with Evaluation & maintenance of records, buildings, components including interior utilities & other equipments
- Plan, formulate & implement policies that promote & protect health, safety, security and quality care of work in a eco- friendly environment for organizational effectiveness
- Plan, recruit and train for staffing needs and HRD

### Achievements:-

- Achieved higher targets in the field of work.
- Increased qualitative satisfaction in the delivery of petroleum products with purity and surety at the BPCL Refilling Outlet.
- Achieved more than 300% rise in the quantitative sale and daily turn over of monetary collections within a period of 30 months.

IT Skills- MS Word, Office, Excel, and Power Point.

### Educational Qualifications

- 1 Passed MBA (Marketing & Finance) from UPTU, Lucknow in 2008. - *RT*
- 2 Passed B.Sc (Bio) from Agra University in 2005. - *FT*
- 3 Passed Intermediate (Bio) from U.P.Board in 2002
- 4 Passed High School from U.P.Board in 2000

### EXTRA CURRICULAR ACTIVITIES -

- 1 Combined annual training camp (N.C.C)
- 2 Certificate basketball association agra
- 3 ICEAI National college activity participated in the workshop

### Languages known-

- 1 Hindi (mother tongue)
- 2 English

*Family*  
*mom - 4/10*  
*father - gone*  
*wife - 4/10*

*CTC + 2.20 LPA*  
*deduct - 16500*  
*9070 + 3.54k*  
*N.P - 10000*

Nationality – Indian

Father's name – Shri Rakesh Kumar Gupta

Marital Status - Married

HOBBIES - CRICKET

Date of Birth - 10 July 1987

Present Employment- Feb 2013 to up to date as Senior Business Development at I N G VYSYA Bank  
Sanjay Place Agra

Availability for new Appointment- Within 30 days on receipt of Appointment letter

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ANURAG GUPTA