

## **Sharad Sudhir**

Address: Flat No. SH-1, Krishnakunj Appartment  
34, Nyaya Marg Ashoknagar Allahabad-211001

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**Email id – sharadsudhir@gmail.com**

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**Career Statement:** Seeking a position to utilize my skills and abilities in the industry that offers professional growth while being resourceful, innovative and flexible. Willing to work as a key player in challenging & creative environment.

### **Professional Experience-**

#### **IndusInd Bank Ltd**

I am presently working with IndusInd Bank Ltd as Relationship Manager at Allahabad into Government Business Group.

<b>Organisation</b>	: IndusInd Bank Ltd
<b>Designation</b>	: Relationship Manager
<b>Tenure</b>	: From 22 <sup>nd</sup> July 2013 to till date

### **Responsibilities Undertaken**

- Acquisition of Government business accounts and maintaining healthy portfolio of the same.
- Meeting with gazetted Officers and developing banking relationship.
- Handling portfolio of government business accounts and taking care of mapped accounts for increasing value of funds
- Sourcing of new government business accounts.
- Coordinating with government department i.e. Nagar Nigam, Allahabad Development Authority, UP upbhokta, jal Nigam, Dugdh utpadak sahkari sangh, Army Salary Accounts, & Defence Private Funds etc.
- Have good understanding of KYC norms , Bank and products processes, Banking software ie. Finacle.
- Achieved Rewards and recognition for casa productivity.
- Generating leads for other products of Bank
- Generating revenue by selling of Investment and insurance products.

#### **Travel Care**

<b>Organization</b>	: Travel Care Pvt. Ltd.
<b>Designation</b>	: Manager Sales
<b>Tenure</b>	: From March 2010 to June 2013

### **Responsibilities Undertaken**

- Developing relations with Corporate Clients and creating demand in the market.
- Handling Domestic & international Tickets , Visa Assistance and Travel Insurance.

### **Educational Credentials**

- Post Graduation From University of Allahabad 2007-08
- Graduation From University of Allahabad 2004-06
- XIIth-NIOS in 2003-04
- Xth – CBSE

### **Strengths**

- Hard work, Disciplined and systematic approach towards work have always been the best qualities to describe me.
- Hands on experience in Banking
- Possess superior leadership, supervisory and communication skills

### **Computer skill**

- (M.S.office, Internet)

### **PERSONAL INFORMATION-**

Date of Birth : 15<sup>th</sup> August 1985  
 Nationality : Indian  
 Marital Status : Single

Place Allahabad  
 Date :

(Sharad Sudhir)