

Ref - DEVINDAR SINGH
EMP - D-3720 MANDAKINI

CURRICULUM-VITAE

Branch
Delhi

NEERAJ KUMAR
I-102, IInd Flr Janak Vihar
Chidiya Colony, Pusa Road
New Delhi.
Mobile- 9899333184

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Snapshot

**Total
Experience:-**

09 years

Qualification:-

B.A.

**Current
Employer:-**

Kotak
Mahindra Bank
Ltd.

**Current
Designation:-**

Deputy
Manager

**Computer
skills:-**

Good
knowledge of
Operating MS
Excel, MS
Word, MS
Power Point.

Career Objective:

To work in an environment which is innovative, challenging and where I can utilize my skills to make a significant contribution to the organization as well as add value to myself.

Work Experience:

A result oriented professional with 09 years experience in banking and financial services. currently working with Kotak mahindra bank ltd. delhi as a Deputy manager.

Achievement Highlights:

May'29 Onwards

- Certificate of Achievement in the **Achiever Club** month of January 2011 in Kotak Bank Ltd.
- Certificate of Appreciation in the **Hi-Flier Club** month of Dec.2012 in Kotak Bank Ltd.
- Certificate of Achievement in the **Super Hi-Flier Club** month of Oct.2013 in Kotak Bank Ltd.

PROFESSIONAL EXPERIENCE:
KOTAK MAHINDRA BANK LTD.

Deputy Manager

- Initiating & developing new relationships with key decision makers in target organizations for business development.
- Acquisition of new clients for liability business (Salary account) for Branches across Delhi, NCR.
- Responsible for selling of Home loan, Personal loan, Auto loan and all Asset Products.
- Achieving IPG(Mutual Funds, Life Insurance and Non-Life Insurance) targets. Coordinating with the Branches regarding the services and issues of the Corporate Clients.
- Working as relationship manager bridging the space between the Corporate Clients & the organization.

2.ICICI Bank ltd. Apna loan.com (jan 2007 to march 2009)

Job Profile

Generation of new business of personal loan via direct sales
Achieving personal target
Use of effective sales plan

Achievements:

Hifligher in 2010-2011.

Educational Qualification:

B.A From Delhi university, in 2002.
Intermediate (10+2) from CBSE Board in 1999.
Metric (10th) from CBSE Board in 1997.

Personal Information:

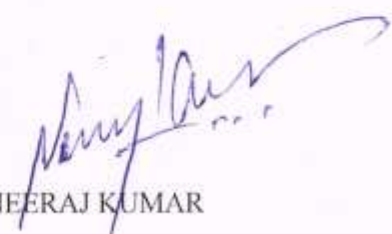
Father's name	:	Mr.Mohan lal
Date of Birth	:	03 nov 1980
Sex	:	Male
Marital Status	:	Married
Nationality	:	Indian
Languages Known	:	Hindi & English
Hobbies	:	Playing Cricket, Listen to songs, Internet surfing & chatting with friends.

Declarations:

The above credentials along with my enclosed resume make me ideally suitable for a position in your organization. I would appreciate, if given an opportunity for personal interview,

Place: DELHI

Date: 2


NEERAJ KUMAR