

RESUME

SHIVARAJA M

Mob: 9164588101

E-mail: shivusnehajeevi01@gmail.com

CAREER OBJECTIVE:

To be work in corporate and banking sector where I can use my knowledge and skills efficiently for the excellence of organization.

ACADEMIC QUALIFICATION:

Course	Board/ University of Qualification	Institution	Percentage	Year
BBM	Gulbarga University	Sri mata degree college	62%	2011
PUC	Pre university Board	GB PU Govt College	77%	2008

COMPUTER KNOWLEDGE:

- Basics
- MS-office [Word, Excel, Power Point]
- Tally- 9.0

PROJECT DETAILES:

- project report on CONSUMER BEHAVIOR TOWARDS DTH SERVICES OF BIG TV at H.B.Halli

ACHIVEMENTS:

- Successfully handled the post of transportation committee member in our college state level fest 2010
- I participated in National Service Scheme [NSS] in Hagaribommanahalli during the year 2007.

WORK EXPERIENCE:

- **ORGANISATION : HDFC BANK LTD**

- **DESIGNATION : SALES OFFICER**

2 YEARS 9 MONTHS AT HDFC BANK LTD FROM 25/12/2011 TO TILL DATE

- Selling of all products like saving and current accounts to branch walk in customers and outside customers
- Taking referrals from existing customers to acquiring new customers to bank
- Generating leads for TPP products like life insurance ,health insurance and mutual funds
- Ensuring quality business sourced and value build up

SELF ASSESMENT :

- Ability to work well, both as an individual and in team environment
- Good team player with effective organizational
- Strong desire to learn and work on a new project

PERSONAL DETAILS:

Name : SHIVARAJA .M
Fathers Name : ANJINAPPA .M
Mother Name : LAKSHMAMMA
Date of Birth : 14/01/1990
Marital Status : Single
Nationality : Indian
Languages Known : English, Kannada, and Telugu
Permanent Address : No 133 , Ram Rahim nagara
Hagaribommanahalli [Tq]
Bellary [Dis] Karnataka [S] - 583212

DECLARATION:

I hereby declare that all the information given above is true to the best of my knowledge and consciousness. I can work with determination, dedication patience and pursuance to complete the tasks, assignment in the time and to the satisfaction of my superiors

Date:

Place: Bangalore

Signature

[SHIVARAJA.M]