

ARUN CHAUHAN

ashuchauhan319@gmail.com

TEL- 9988456023

OBJECTIVE: having relevant experience of more than four years with Banking and bancaassurance. and To be a part of an organization which lays premium on initiative, responsibilities and diligence along with professional growth and job satisfaction.

WORK-EXPERIENCE

❖ **PRESENTLY WORKING WITH INDUSIND BANK LTD. AS ASM IN MASS BANKING SINCE MAY 2014 ONWARDS TO TILL DATE.**

Previous Assignment : HDFC SLIC LTD.
Designation : Sales Development Manager
Duration : MAY 12 to MAY 14
Location : BHADSON, BHAMARSI

HAVE JOINED THIS ORGANISATION ON MAY,2012 THE ACHIEVMENT OF 125 % OF ANNUAL TARGET IN 9 MONTHS

Duration: May, 2012 to may 2014

Designation: (CAM) Banc assurance

Job Profile: Customer Service/handling branch staff & Selling insurance products

- To ensure customer service at set service levels.
- To achieve targets in revenue &/or business generation from existing customer base.
- Mapping client's requirements and providing them with best of financial solutions to suit their needs
- Have close the leads given by branch LG'S
- Have works on SMP (sales management process) on daily basis
- Have handle the HDFC BRANCH staff (LG's) for lead generation
- Handles the 2 branches of hdfc bank. i.e bhadson, bhamarsi

Previous Assignment : Axis Bank LTD
Designation : Business Development executive
Duration : Feb, 2011 to May, 2012
Location : SIRHIND ROAD, PATIALA (PUNJAB)

Duration: Feb, 2011 to May, 2012

Designation: Business Development Executive

Job Profile: Customer Service/Selling Banking Products &

Insurance.

- ❖ To ensure customer service at set service levels.
- ❖ To achieve targets in revenue &/or business generation from existing customer base.
- ❖ Mapping clients requirements and providing them with best of financial solutions to suit their needs..
- ❖ Responsible for overall activities related to brand building, advertising & other promotional activities.
- ❖ Interacting with customers on various requirements such as explanation of policy conditions, negotiations and all related inquiries with experience in Sales

AWARDS

- ❖ Won the certificate of excellence IN AUG 2012...
- ❖ Won the certificate of champ from regional head in indusind bank for doing insurance of 7 lacs in single month.
- ❖ Won branded shirt of doing health insurance with amount of 60,000....
- ❖ Won the certificate of highest persistency achiever in hdfc slic.....

References:

MANVINDER SINGH

(PBA)

HDFC Bank Ltd.

Mob.7837129977

Educational Qualifications:

Degree/ Diploma	Year	Institution	Marks/Grade
B.A (Arts)	2010	PUNJABI UNIV. PATIALA	60%
10+2 PSEB	2007	P.S.E.B.	58%
10 TH PSEB	2005	TAGORE PUBLIC SCHOOL	55%

Personal Profile

Father's Name : Mr. Arun Chauhan

Date of Birth : 08, February 1986.

Marital status : Single

Address : H.No 97-G, Partap Nagar, Patiala

Hobbies : Playing Games, exercise, watching movies, listening songs,

The information furnished above is true to the best of my knowledge.

(ARUN CHAUHAN)