

LALIT SAMALSINH CHAUDHARI

Address:

B2/51, ALOK-5, SWAMINARAYAN TEMPLE ROAD, NR.NIRANT CROSS ROAD,
VASTRAL, AHMEDABAD-380026

Contact no: (M) 9909019187

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CAREER OBJECTIVE

To obtain managerial position with a growth oriented and Progressive company.

I want to apply Business Development Mindset to an environment where they will make a significant Impact on the bottom line

PROFESSIONAL EXPERIENCE

1. Currently Working with HDFC Bank from Sep 2014 to till date Responsibilities and Job Profile:

- Working as a Preferred Relationship Manager from Last Six Months
- Currently Designated as Manager
- Handling Portfolio of Rs.40 Cr.
- Worked as Assistant Branch Manager for 2 Years
- Handling Sales Team of Sales Officers
- Enhance CASA Value in the Portfolio Through Relationship Building
- To Sales TPP Products like Mutual Fund and Life Insurance
- To Sale Asset Products like Business Banking (Working Capital),Home Loan, Loan Against Property (LAP), Personal Loan, Business Loan, Auto Loan, Loan Against Shares(LAS)

2. Worked with KOTAK MAHINDRA BANK as a Relationship Officer for 3 years and 7 Months.(Feb 2011- Aug 2014)

Responsibilities and Job Profile:

- Portfolio Management.
- To Cross sale financial products like Savings Account, Current Account, Trade and Forex ,Term Deposit, Demat Account, Life Insurance, Mutual Funds, Gold, Assets- Working Capital, Car Loan, Loan Against Property, Commercial Vehicle Loan, Gold Loan and Unsecured Business Loan.
- To Maintain Relationship Value.
- Activation of Hook Products Like AutoPay, Internet Banking, Phone Banking, Mobile Banking, Bill Pay, Get Money Etc.
- To build up CASA Value, Existing Book as well as New Book.
- Back Up of Cashier(worked in Flexcube and Finacle).

- Back up of Cheque Clearing- LCC

3. Worked with ICICI BANK for 3 years and 5 Months as a Sales Officer(Sep 2007-Jan 2011)

Responsibilities and Job Profile:

- To sell financial Products and core product was Current account.
- Relationship Management and approaching for cross selling.

EDUCATIONAL QUALIFICATIONS

1) ACADEMIC QUALIFICATIONS:

DEGREE	YEAR OF PASSING	INSTITUTE / UNIVERSITY	%AGE / DIVISION
Diploma in Management	August 2010	ICFAI University	PASS
B.B.A	April 2007	Gujarat University	72.33% (FIRST)
H.S.C	March 2004	G.H.S.E.B	72% (DISTINCTION)
S.S.C	March 2002	G.S.E.B	58.57% (SECOND)

2) PROFESSIONAL QUALIFICATION:

- AMFI CERTIFICATION
- IRDA CERTIFICATION

PERSONAL DETAILS

Father Name:	SAMALSINH CHAUDHARI	Marital Status:	Married
Date of Birth:	09/01/1987	Nationality:	Indian
Language Known:	English, Hindi, Gujarati	Sex:	Male

EXTRA CURRICULAR ACTIVITY

Listening to music, reading, painting, playing different types of games (cricket, and volleyball,) and I also interested in extra activities like **Debates, Ad made show, Elocution** etc.

ADDITIONAL INFORMATION

Strengths	Team Handling, Positive Attitude, Confident, group coordinating, and enthusiastic.
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I hereby declare that all the information provided by me in this application is factual and correct to the best of my knowledge and belief.

Date:

Place: Ahmadabad

YOURS FAITHFULLY,

LALIT S. CHAUDHARI

