# RESUME

## **BIKAS KUMAR**

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Secunderabad-500011

#### **OBJECTIVE**

To work for well reputed organization & globally competitive environment and to seek a challenging position that enables company as well as my growth. So I can have the required skills in my future endeavors

#### **SYNOPSYS**

- Working in banking sector since 2007
- Currently working as a CBE in DCB Bank Ltd ,Abids branch since June- 2012
- Worked as a Associate Sales Manager in Indusind Bank, Banjarahills branch. (Mar-2011 to June 2012)
- Worked as a Sales Officer for HDFC BANK Ltd, Lakdikapool branch (Nov- 2009 to Mar 2011).
- Worked as a Business Executive for HSBC Bank (Credit Card Division) from (Nov-2007 to Nov-2009).

### **EDUCATION QUALIFICATION**

- Bachelor Degree from Veer Kunwar Singh University, Ara, Bihar
- Intermediate (M.P.C) from Bihar Intermediate Education Council.
- Secondary School Certificate from Bihar School Examination Board
- . Basic Computer Course from Karan Computer Institute, Secunderabad

# JOB RESPONSIBILITIES

- At DCB Bank Ltd Sourcing for CASA, Cross selling of Assets & Incremental of CASA Value
- At Indusind Bank Ltd Sourcing for CASA & Cross selling of Insurance
- At HDFC Bank Ltd Sourcing for CASA
- At HSBC Bank generating the leads for Credit Card & Selling the Credit Card

#### Key Achievements:

- Sourced High Value Accounts in DCB Bank Ltd
- Received Award from Retail Head for Value Increment in 2012-13
- Star Performer In Q3 & Q4 for the Financial Year 2012-13
- Certification
- Nism series V-A Mutual Fund Distributor Certification :

# **STRENGTHS**

- Strong Interpersonal And Communication Skills
- · Ability to work in a team with diverse backgrounds
- Strong Commitment to Quality
- Determination, Dedication & Discipline
- · Willing to learn and adapt to new opportunities and challenges

## PERSONAL PROFILE

Place: Hyderabad

Name : Bikas Kumar

Fathers Name : Lakshman Singh

Date of Birth : 11-06-1981

Nationality & Religion : Indian, Hindu

Languages Known : Telugu, English & Hindi

I hereby declare that the above mentioned information is correct to the best of my knowledge and I bear the responsibility for the correctness of the above mentioned particulars

Signature

Date: 22 03 2016 (BIKASKUMAR)