

RESUME



B/C 86, Shahidi Chowk,
Jammu, Jammu & Kashmir
Pin: 180001
Mob: 9018923455
Email: kartikgupt@gmail.com

Kartik Gupta

OBJECTIVE

To work with an organization that provides me with an opportunity to sharpen my skills and to achieve professional and personal growth.

SKILLS

- Securities and Capital Market
- MCX and NCDEX
- Business Analysis
- Investment Banking
- Financial Accounting
- Risk Management
- Banking
- Insurance
- Client Services
- MCSE and CCNA

WORK EXPERIENCE

Kotak Commodity Services Limited

Assistant Manager, Client Acquisition, Jammu (April'15 to Present)

- Performing the task of acquiring new clients for the organization.
- Handling client operations and after sale service of the clients.

Executive, Client Acquisition, Jammu (Feb'13 to March'15)

Acquiring new clients and handling their accounts for investment in MCX and NCDEX.

Yes Bank Limited

Client Relationship Partner, Sales, Katra (Oct'12 to Dec'12)

- Performing acquisition of new clients for the organization in order to increase the value.
- Performing sales for a variety of products such as saving accounts, current accounts.
- Investment products such as life insurance, fixed deposits, recurring deposits.

Bharti Airtel (Summer Internship)

Studied the market share of the company and worked for market expansion by increasing the LAPU and SIM selling outlets in the region.

ACADEMIC QUALIFICATIONS

- **MBA** from **The Business School, Jammu University**.
- **B.Tech in Computer Science and Engineering** from **Lovely Professional University, Phagwara** with **7.25 CGPA**.
- **69.8%** marks in **10+2 (CBSE)** from **Delhi Public School, Jammu**.
- **84%** marks in **10th (CBSE)** from **Delhi Public School, Jammu**.

ACHIEVEMENTS

- Merit holder in **National IT Aptitude Test** 2009 conducted by **NIIT**.
- **HCL Certified Network Engineer**, having successfully completed internship on **MCSE** and **CCNA**.
- Represented **Delhi Public School, Jammu** at **All India CBSE Tennis Championship** held in Chandigarh in 2006.
- Represented **Delhi Public School, Jammu** at **Inter DPS Cricket Championship** held in New Delhi in 2003.

PERSONAL PROFILE

Permanent Address	:	B/C 86 Shahidi Chowk, Jammu (J&K)
Father's Name	:	Mr. Ashwani Gupta
Date of Birth	:	02 nd October, 1988
Nationality	:	Indian
Religion	:	Hindu
Sex	:	Male
Marital Status	:	Unmarried
Hobbies	:	Reading Books, Listening to Music, Playing Lawn Tennis and Cricket.
Strength	:	Positive Attitude, Patience

Declaration:-

I do here by declare that all the information provided by me are true to the best of my knowledge.

Dated: _____

Place: _____

(Kartik Gupta)