

SUMIT K SHUKLA

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Contact Phone	(91)- 9711401403
Date of Birth	15 – October - 1986

CAREER PROFILE

To make use of my previous work experience at the company where I will work and also use my practical knowledge to leverage the growth of the organization and mine.

EXPERIENCES

IndusInd Bank Ltd. (May2014 - Present)

I am working as an Associate Sales Officer at IndusInd Bank Ltd .

JOB DESCRIPTION

- Sales of Current & Saving account through open sourcing
- Getting Business through existing clients.
- Meeting clients and understanding their need by which suitable product could be offered to them.
- Other cross sell products include Mutual Fund, R.D., F.D., Loans etc.

HDFC BANK Ltd. (Dec 2012 – April 2014)

I have worked as a Sales Officer at HDFC Bank. My key responsibility area includes sale of financial products like Current account and saving account along with several other products of Bank.

JOB DESCRIPTION

- Sales of Current Account through open sourcing
- Getting Business through existing clients.
- Meeting clients and understanding their need by which suitable product could be offered to them.

L.B. Associates Pvt. Ltd., (Nov 2011 –April 2012)

I have worked as a Marketing executive at a media house. My key responsibility area was to book magazine pages to corporate clients of national and international repute for their advertisement. I have also been a part of few reputed projects undertaken by the company and had made significant contribution by bringing business from those projects.

JOB DESCRIPTION

I was into Space selling to corporate clients and marketing of company's magazine.

ACADEMICS

Exam	Institute	Board / University	Year of Study	Percentage
MBA	College of science and Engineering affiliated to Gautam Buddh technical university	G.B.T.U. Lucknow	2009-2011	68.54 %
B.Sc [CS]	Bundelkhand University	Bundelkhand University. (Information Technology Campus)	2005-2008	66.17 %
XII	Modern public School Jhansi	I.C.S.E. Board	2005	65.66%
X	Christ the King College Jhansi	I.C.S.E. Board	2003	59.66 %

COMPUTER PROFICIENCY

- C, C++.
- MS OFFICE

Activities and participation

- Participated in the national conference conducted by C.I.I.
- Participated in college add mad show.
- Attended conference on the latest HR mobilization conducted by C.I.I.

Extra co-curricular activities

- Participated in add mad show and won the first prize.
- Received an excellence award for being the 2'nd topper of the college.

PERSONAL DETAILS

Permanent Address	372/9 CIVIL LINES NEAR SINCHAI KARYASHALA GWALIOR ROAD JHANSI.
Local address	House No. 691, Sector 16-A, Faridabad 121001, Haryana.
Marital status	Single

Date _____

(SUMIT K SHUKLA)