

*For
Bharat
Dist. Bangalore
Bharat*

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Source: Naukri

RAHUL HATUI
rahulhatui8@gmail.com
8431701198

*PH
and
Address*

OBJECTIVES

Intend to build a career with a leading corporate along with committed and dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment.

✓

WORK EXPERIENCE

➤ EXIDE LIFE INSURANCE(formerly known as ING VYSYA LIFE INSURANCE)

AUGUST 2013 TO TILL PRESENT

o 2-25 last summer

Reason - SENIOR SALES OFFICER (BANCASSURANCE)

Branch - Bangalore

*Reason to leave
Dues to be paid
Vedant*

JOB RESPONSIBILITIES

- Responsible for providing end to end solutions to bank customers through Insurance products and services and help them to reach their investment goals.
- Analyzing needs and goals of the HNI/Privilege customers and accordingly designing financial plan.
- Focus on increasing the profitability by ensuring maximum no of insurance business and utilizing the relationship by selling insurance products as per the given leads of the clients.
- Maintaining very good relationship with customers as well as bank peoples.
- Prompt in giving services to the customers.

Expec: As per co standard

*MBA - 2013-13
(2.3 to 2.75)
12 months*

ACHEIVEMENTS

- ❖ Most of the times eligible for the certificate of excellence.
- ❖ Top performing team player and most of the times eligible for maximum incentive earning sales officer in Karnataka.
- ❖ Every month over achievement of targets and got **Promoted** as a **SENIOR SALES OFFICER**.
- ❖ Effective and positive attitude towards work to meet deadlines for any given task.
- ❖ Passion to take more responsibility and drive it to success.
- ❖ Qualified for initiative for Life Insurance.
- ❖ Qualified for Smart phone and Tablet and got it.
- ❖ Qualified for Singapore trip.
- ❖ Overachievement of 9 months GOAL SHEET target.

TARGET

(63 NOP & 8 LAK BANK INCOME)

ACHIVED

(70 NOP & 11.5 LAK BANK INCOME)

ACADEMIC QUALIFICATIONS

Year	Institution	Board With Aggregate Marks
2011-2013(MBA)	DAYANANDA SAGAR COLLEGE OF MANAGEMENT & IT, BANGALORE	BANGALORE UNIVERSITY (66%)
2007-2010(BCA)	MANAGEMENT INSTITUTE OF DURGAPUR	WBUT (78.5%)
2007(12 th)	BISHNUPUR HIGH SCHOOL	WBCHSE (72%)
2005(10 th)	BISHNUPUR HIGH SCHOOL	WBBSE (70%)

TECHNICAL SKILLS

Operating System & Tools	Windows 98, Windows XP, Windows Vista, MS Word, MS Excel, MS PowerPoint

PERSONAL STRENGTHS

- 1) Good communication skills and customer focused with an optimistic outlook.
- 2) Positive attitude helps in taking feedback – including constructive criticism – well.
- 3) Calm, reliable and dependable in meeting objectives - logical and numerate.

AREAS OF INTEREST

Marketing, Systems

SUMMER INTERNSHIP

GRAPHITE INDIA LTD.(DURGAPUR, WEST BENGAL).

ACADEMIC PROJECT (MAJOR-MBA)

“CONSUMER PERCEPTION OF MOBILE VALUE ADDED SERVICES
IN RURAL AREAS”

TRAININGS UNDERGONE

- ❖ CENTER FOR INNOVATION AND LEADERSHIP (CIL).
- ❖ SALES OFFICERS TRAINING (7 DAYS).
- ❖ FINANCIAL PLANNING FOR CUSTOMERS.

PERSONAL PROFILE

Name : RAHUL HATUI
Date of birth : 10-06-1989
Father's Name : SUSHIL HATUI
Nationality : INDIAN
Marital Status : SINGLE
Languages Known : ENGLISH, HINDI, BENGALI
Hobbies : WATCHING CRICKET, MOVIES,

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge

Place: Bangalore
RAHUL HATUI