

PERSONAL BANKER -

PRAVEEN BHATIA

C - 1, IInd floor

Naveen Shahdara

Delhi-110032

Tel: 9711867802, 8527907152

E-Mail : praveenbhatia32@gmail.com

Ret by -

Mr. Sanjay Malhotra

Branch manager

HDFC Bank.

Yamuna vihar

Barakhamba

9810247233

S0815

9810247233

Career Objective

To Work with a Reputed Organization which would help me to excel and grow.

BRIEF OVERVIEW

- ✓ Possesses over 10 years of experience in sales of financial products.
- ✓ Acquired extensive exposure to financial services industry; deft in selling various financial products to clients
e.g. personal loan and insurance products.
- ✓ Endowed with a passion for winning as evinced through demonstrated excellence in the academic & extracurricular areas.
- ✓ Abilities in handling multiple priorities, with a bias for action and a genuine interest in personal and professional development.
- ✓ Team player with strong analytical and leadership skills.

ORGANISATIONAL EXPERIENCE

Company YES BANK LTD

Designation B R P (BUSSINESS RELATIONSHIP PARTNER)

Duration DEC 2011 to till date

Job Profile

Responsible for opening saving & current accounts.

Responsible for the activation of my customer

accounts. Responsible for achieving targets.

Responsible for Third Party Insurance.

Responsible for Mutual Funds Targets.

Responsible for generating LAP Leads.

Responsible for Home loan, Car loan leads.

Company HDFC

BANK LTD

Designation C. S. E.

Duration JUNE 16th 2009 to till 22/07/2011

Job profile

Responsible for opening saving & current accounts. Responsible for selling different life insurance product. Responsible for the activation of my customer accounts. Responsible for achieving the target.

Responsible for Third party Insurance.

Responsible for other Bank Branch products.

Company ICICI PRUDENTIAL

Final

No. Relativ

Not fine

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GTE - 2.16
D.M
3.75

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GP

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132

AB-504

D.M.C. 3.75

Designation Insurance Advisor

Duration Sep 2007 to till 2010 36.

Responsible for selling different Life insurance Products.

Responsible for servicing the clients.

Responsible for updating the status of my clients policies.

Company : ABN AMRO BANK

(Empower DST SOUTH EXTENTION)

Designation : Team Leader

Duration : July 2006 to Feb 2007

Job Profile:

- Responsible for Personal Loans.
- Responsible for fulfilling the target.
- Responsible for allotting individual target to sales executives.
- Responsible for Handling Cash & Cheque Payments.
- Responsible for saving account opening.
- Responsible for other Third Party Products.

Company: ICICI BANK LTD.

(INFINITY DST)

Place: New Delhi

Designation: Team Leader

Duration: Aug 2005 to Dec 2005

Job Profile:

Responsible for Opening Saving A/C.

Responsible for Handling Cash & Cheque Payments.

Responsible for allotting individual Target to Sales Executives.

Responsible for other Third Party Products.

EDUCATION

B.A. Pass from Delhi University in 2002.

.IT Skills

Knowledge of MS Word & Internet.

Personal Details:

.Date of Birth : 30 - May 1980

.Languages : Hindi, English & Punjabi.

Praveen Bhatia

Date: 11-08-2015

Place: DELHI.