

Resume

MILAN S. TAMBE

13, Abhijit colony, Om nagar, sailani, jail road, Nasik road,
Dist- Nasik, 422101. (Maharashtra)
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OBJECTIVE

To work in a Team as well as Individual, where I can contribute to the growth of Organization by using my creativity, sincerity, enthusiasm and to get a great learning experience.

PROFESSIONAL SYNOPSIS

- Total Experience more than 5 years in marketing sector.
- Master of Business Administration (M.B.A.).
- Effective Communicator, Relationship Building, Convincing Power, Strong analytical & Problem solving abilities.

ORGANIZATIONAL EXPERIENCE

S.N.	ORGANIZATION	DESIGNATION	DURATION	LOCATION
1.	HDFC BANK LTD.(off roll)	SR. SALES OFF.	JUNE 2009 TO JUN 2010	PUNE
2.	BAJAJ ALL. GEN. INS. CO LTD.	RENEWAL OFFICER	FEB 2011 TO AUG 2012	NASHIK
3.	ORNAT TECH. LTD.	COMMUNICATION MANAGER	SEP 2012 TO JAN 2014	NASHIK, MUMBAI
4.	STAR UNION DAI-ICHI LIFE INSURANCE CO. LTD.	ASST. MANAGER	JAN 2014 TO TILL DATE	NASIK

Job Responsibilities

- Conceptualizing & implementing competent strategies in coordination with the branch and the sales team with insurance renewal.
- Providing services to high net-worth customers to maintain relationship with them.
- Proper follow up of KYC (Know your Customer)
- Analyzing latest marketing trends and tracking competitor's activities and providing valuable inputs for fine tuning in sales strategies.
- Ensure high level of customer satisfaction through efficient processes.
- Take the feedback from customer.

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Key Result Area

- Achieve the targets given by organization as well as achieve monthly Incentives.
- Managing customer service operation and ensuring customer satisfaction Service quality norm.
- Initiating and developing relationships with key decision makers in target Organization for business development.

INTERNSHIP PROJECT

Summer Internship:

ORGANISATION : MARVEL INDUSTRIES LTD. NASHIK.

DESIGNATION : MANAGEMENT TRAINEE

PROJECT TITILE : WORKING CAPITAL MANAGEMENT

DURATION : 2 MONTH (25TH MAY 2008 TO 30 JULY 2008)

EDUCATIONAL QUALIFICATION

YEAR	COURSE	COLLEGE/SCHOOL	UNIVERSITY/BOARD	PERCENTAGE
2007- 09	M.B.A.(Fin.)	AISSMS-IOM Pune	Pune University	57.00%
2003-06	B. com	Bytco College Nasik	Pune University	57.33%
2001-03	12 th (Commerce)	E. Y. Fadol Jr College Nasik	Maharashtra Edu. Board	68.50%
2000-01	10 th (General)	Janta Vidyalay Naigoan	Nasik Board	49.70%

COMPUTER SKILLS

- MS OFFICE.
- Tally 9.0
- Internet

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EXTRA CURRICULAR ACTIVITIES AND AWARDS

- Participation in various programs in the college.
- Won silver medal on state level cricket competition.
- Awarded 4 times Man of the Series at district level for cricket.
- Participated and won awards at intra and inter-collegiate activities during Graduation and MBA like, Mad-Ad, antakshari, Group dance etc. and sports activities- Cricket, Carom.

PERSONAL INFORMATION

Name : Milan Sudam Tambe.
Mobile Number : +91-7720077623.
E-Mail Id : milantst@gmail.com
Date of Birth : 02-04-1986
Sex : Male
Permanent Address : At Post- Jogaltembhi, Tal- Sinnar,
Dist- Nasik, 422101. (Maharashtra)
Language proficiency : Marathi, English, Hindi.
Nationality : Indian
Marital Status : Married
Hobbies : Playing Cricket, driving, listening music.

Declaration

I hereby declare that all the information given above is true to the best of my knowledge and belief.

Date :

Place- : Nashik

Signature