

Career objective

To contribute my skills and potentials by using various professional and rational techniques to derive accurate decisions ultimately aiming the growth of the organization.

Professional Experience

| Company | Responsibilities |
|---|---|
| Business Development Officer at Joyalukkas (India) Pvt Ltd. Karnataka (Retail Jeweler) (April 2013- till date) | <ul style="list-style-type: none"> Identify and maintain Corporate relations as part of B2B marketing; Assist corporate in order to implement proper motivational programme through Gifting Solution. Prepare and follow up quotations and initiate the Purchase Orders. Liaise between company and clients; Act as a single point of contact for credit approvals and negotiation. Preparation of various sales and analysis reports. |
| Finance Executive at Citrus Ventures Karnataka (Real Estate Development Company) (July 2011 – April 2013) | <ul style="list-style-type: none"> Conduct preliminary Feasibility Study and Financial Viability for the new projects; carry out Market Researches and assist top management to prepare Financial Models and analysis in order to take financial decisions. Cash Flow Management: track cash flows from the projects. Assist in preparation of budgeting for the various levels of construction and report variance. Coordinate the activities to avail loan for the company; Assist in preparing CMA report and maintain Corporate Relations with the Banks |
| Finance Executive at Wealth Plus Financial Services Kerala (Financial Advisory Company) (May 2009-March 2011) | <ul style="list-style-type: none"> Carried out stock auditing for a leading automotive company in Kerala Introduced various investment opportunities to HNIs |

Industrial Exposure

| | |
|--------------------|---|
| South Indian Bank | An Organizational Study and a project work carried out on a topic of Working Capital Financing |
| Geojit BNP Paribas | A project work carried out on a topic of “Study on option trading and its effectiveness on minimizing the risk of an investor |

Achievements

- *Participated in International Tourism Seminar at Cochin conducted by DCSMAT in association with University of Southern Mississippi, USA & Kerala Tourism*
- *Participated in case writing on tiny enterprises and Akshaya Computer Centers in Kerala*
- *Worked with an Event Management Team for DC International Book Fair 2007.*
- *Core member of Marketing and Advertising Club in DCSMAT*

Educational Details

| Course | Specialization | University | Year of Passing |
|-----------------|-----------------------|-------------------|------------------------|
| MBA | Finance & Marketing | MG | April 2009 |
| B.Com | Taxation | Calicut | March 2006 |
| Plus Two | Commerce | Calicut | March 2002 |

Certified Courses

- Financial Modeling – NCFM
- Professional Accounting – Tally ERP
- MS Office

Personal Strength

- Hard Working
- Honest and Disciplined
- Result Oriented

Personal Details

| | |
|---------------------|--|
| Age & Date of birth | <i>28 years, 07th December 1985</i> |
| Sex | <i>Male</i> |
| Marital Status | <i>Single</i> |
| Father's Name | <i>James P D</i> |
| Contact info | <i>09686 90 4820, 09947 48 4705</i> |

Declaration

I hereby declare that all statement above are true, complete and correct to the best of my knowledge and belief.