

SAHIL GUPTA

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Adaptable to professional working environment and willing to accept challenges with an ultimate objective to pursue challenging career in the world of marketing as a leader and work towards significant contribution for growth and development of the organization.

PROFESSIONAL PROFILE

- ❖ A dynamic professional with over 8 years of total work experience in sales.
 - ❖ Dynamic individual with highly motivated & positive attitude towards life.
 - ❖ A proactive learner with a flair for adopting new trends.
 - ❖ Possess excellent interpersonal, communication & analytical skills with demonstrated abilities in customer relationship management.
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ORGANISATIONAL EXPERIENCE

Since July'13

YesBank Ltd

Relationship Manager

- Forecasting the primary and secondary sales.
- Monitoring and analyzing competitor's activities.
- Adherence to service standards and regulatory compliance as regards internal and statutory audits.
- Focusing on HNW client groups for bigger volumes.

ACHIEVEMENTS

- Participated and Winner of each and every competition from joining till date.

Sep'07 – June'13

HDFC Bank Ltd

Team Leader

- Handle a team of 12 sales executives.
- To do maximum sales at the lowest possible cost.
- Adherence to service standards and regulatory compliance as regards internal and statutory audits.

ACHIEVEMENTS

- Promoted from individual profile of sales officer to team handling profile of senior sales officer.

- Over 100% achievement of assigned targets month on month.
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IT SKILLS

- Well versed with MS-Word, MS-Excel, MS-Power Point
 - Have working knowledge in C Language and MS-DOS
 - Familiar with use of Internet in day to day work.
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HOBBIES

- Making friends & interacting with people.
 - Surfing Internet.
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ACADEMIC CREDENTIALS

- Pursuing MBA in Marketing.
 - Post Graduate Diploma in Computer Applications (PGDCA) from Guru Nanak Dev University, Amritsar.
 - B.A. from Guru Nanak Dev University, Amritsar.
 - AMFI certification.
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PERSONAL DETAILS

Date of Birth : 06/09/1983

Gender : Male

Marital Status : Married

Languages Known : English, Hindi, Punjabi

Present Address : HNo 61, Lane No 6, Shant Vihar Colony, Khanpur Chowk, Pathankot.

Date.....

Place.....

(Sahil Gupta)

