

CURRICULUM VITAE

Name: Ashish Singh Parihar
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OBJECTIVE:

To being a part of an organization, where I can apply my skills and knowledge, so as to enhance my professional growth as well as to make valuable contribution to the success of the organization.
A Management position in which acquired expertise, creative talents and commitment to excellence will have valuable application.

PROFESIONAL EXPERIENCE:

Now I am having 4 years of experience.

Current company name: PNB Met Life Insurance Co. Ltd (Kolhapur)

Duration: Since 22th June 2015 to till date

Designation: Relationship Manager

Job profile:

1. To generate leads related to investment products.
2. To provide proper financial solution as per customers need.
3. To help bank business by cross selling as sb, ca, fd, rd, sip and other investment products.
4. Every week will take a training session for bank employees related to insurance products.
5. In the training session to tell bank employees that how to open insurance calls.

Current company name: ICICI Prudential Life Insurance Company Ltd.(Kolhapur)

Duration: Since 22th June 2013 to 20th June 2015

Designation: Associated financial Service Manager

Job profile: 1. Understanding consumer behavior (Banks).

2. Helping investors in decision making.

3. Meting clients with various investment products.

4. Coordinating with Privilege Banker, DBM, RM, BM, in day to day work.

5. Promotional activity of Ins. Product in Banks.

6. Achieve monthly & Quarterly targets.

7. Persistency achievement more than 90%

Previous company name: HDFC Standard Life Insurance Company Ltd. (Kolhapur)

Duration: Since 28th Nov 2011 – 20 June 2013

Designation: Branch Development Officer

Job profile:

- 1) I am handling walking customers & generate the leads,
- 2) I support to Bank staff to generate CASA leads, FD, RD & other Banking related products
- 3) To compete the LI target.
- 4) Every Month Each Branch Staff Active with LI Business.

Previous company name: T M Inputs & Services Pvt. Ltd.

Duration: From 1st June 2011 to 30th Oct 2011

Designation: Shop Promoter

Job profile:

1. Sales Management
2. Selling NOKIA Money Services.
3. Activation of Mobile Money Service.
4. Increase Sales with New Activation.

EDUCATIONAL QUALIFICATION HIGHLIGHTS:

COURSE	STATUS/CLASS	YEAR	BOARD/UNIVERSITY
MBA	60%	2011	U.P.T.U University
B.B.A	61%	2009	C.S.J.M. University
HSC	58%	2005	UP State Board
SSC	50%	2003	UP State Board

COMPUTER PROFICIENCY:

Microsoft excel, Microsoft Word

PERSONAL SUMMARY:

- Excellent Problem solving, Analytical skills.
- Learning new concepts. Willing to work as Business Analyst with manufacturing firm
- Excellent communication skills.

ASSIGNMENT:

Project Topic	Study of Marketing Research
Period	<u>3 Months</u>
Description	Successfully completed <u>3 Months</u> training program from <u>Apollo Tyre LTD. (KANPUR)</u> and gained a new experience in marketing.

STRENGTH:

- Good communication and Interpersonal Skills.
- Open and adaptable to new ideas and circumstances.
- Diligent and Self-motivated.
- Optimistic Approach.
- Perseverant and goal oriented.

LANGUAGES KNOWS:

- English, Hindi & Marathi

HOBBIES:

➤ Dancing, cooking.

PERSONAL INFORMATION:

Date of Birth: 10-01-1989

Sex: Male

Nationality : Indian

Marital Status: Married

Father's Name: Gayapal Singh Parihar

I hereby declare that the information furnished above is true to the best of my knowledge and, I bear the responsibility for the correctness of the above mentioned details.

Place: KOLHAPUR

Signature

Date:

Ashish Singh Parihar