

Md. Mazhar khan

25, Male Indian

Sangam Society Near Satsang Mandir,

Panchsheel Nagar.Charoda,

Distt: Durg, Chhattisgarh-490025

mazharkhan.simer@gmail.com, 09755105232

CAREER OBJECTIVE:

To associate myself with an esteemed organization in a managerial role for putting my abilities and qualification to optimum use for achieving required goals and to avail chances of growth of my personality and intellectuals.

EDUCATIONAL QUALIFICATIONS:

<u>Degree</u>	<u>College</u>	<u>University/Board</u>	<u>Year</u>	<u>%age</u>	<u>DIV</u>
PGDM (Fin&Mrkt)	Shivalik Institute of Management Education and Research	AICTE	2010	75 (Aggr.)	1 st
B.com.	Shri Shankaracharya Mahavidyalay, Sector – 6, Bhilai	Pt. Ravishankar Shukla University (RAIPUR)	2008	50	2 nd
12 th	Jyoti Eng. Med. Higher Sec. School, Charoda	CG. Board	2005	74	1 st
10 th	Jyoti Eng. Med. Higher Sec. School, Charoda	CG. Board	2003	66	1 st

Current Work Details

Designation: Marketing Executive Marketing

Employer : Shri Bajrang Power and Ispat Limited

KRA's : i) Product Promotion & Branding
ii) Customer Relationship
iii) Filling Tenders & Determining Approval
iv) Public Relation to Promote Business
v) Conduct Dealer & Messon meet
vi) Visit Construction Side for Inspection
vii) Liasioning work
viii) Prepare quotation & purchase order
ix) Organized Event (IPL MATCH)

Duration : 22 Months

Past Work Experience:

1. Designation : Business Development Associate

Employer : Bharti Wal-Mart “Best Price”

KRA's : i) Made New Customer For Company.
ii) Generate Sales From Them.
iii) Maintain Customer Relationship.
iii) Maintaining Distribution & Supply Chain
iv) Retailers & Wholesalers Query Handling and Resolving

Duration : May 2011 to June 2012

2. **Designation** : Sr. Sales Executive
Employer : HDFC BANK, Raipur
KRA's : i) Generate New Business For Bank by cold calling.
ii) Opening Salary Account.
iii) Cross selling of product (CASA, PL, SAVING ACCOUNT, INSURANCE).
iv) Handling query of customer.
v) Support Sales Manager To Achieve Target
Duration : May 2010 to April 2011
3. **Designation** : Sales Executive
Employer : Raj Laxmi Auto Lamps
KRA's : Sales & CRM
Duration : June 2005 to May 2006

COMPUTER SKILLS:

MS Office, Accounting Software

Co-CURRICULAR ACTIVITIES:

1. Participated in Group presentation on Effects of Recession.
2. Participated on International Management Summit 'Confluence-2009' at IIM Ahmadabad.
3. Paper selected in International Conference at NIRMA, Ahmadabad.
4. Commerce Talent Search Examination at District Level Secured (64%) 2005
5. Attended 2 days Entrepreneurship Development Program

ACHIEVEMENTS:

1. Achieve the target of 105 salary account in the month of MAY for HDFC
2. Got appreciation letter from HDFC.
3. Best B.D.A in the month of AUGUST
4. Successfully conducted the project on "Awareness regarding Traffic signal"
5. Successfully Handle IPL Event In Raipur.
6. Class Representative in B.Com 1st year in 2006
7. House Captain in H.S.S.C in 2005

DECLARATION:

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Place: Raipur
Date:

Md Mazhar Khan