

Vadapalli Vasukiran

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Objective:

To work in a Challenging environment to utilize my skills and abilities to achieve greater results and move upward in my career, after all seeking to achieve the objective and mission of my organization.

Educational Qualification:

M B A in (Marketing /HR)

Institution: Noble Institute of Science and Technology, Visakhapatnam.

University : Andhra University

B.Sc (Computer Science)

Institution: Sri G C S R College, Rajam.

University : Andhra University.

Work Experience:

- From February 2008 to April 2009 - M/S Religare Securities Limited
Punjabgutta- Hyderabad as a Relationship Executive
- From March 2010 to February 2011 - M/s. Indusind Bank Limited,
Madhapur- Hyderabad- as an Associate Sales Manager
- Since 15th February 2011 - M/s. Axis Bank Limited,
Madhapur, Hyderabad as an Officer - Sales.

Present Roles and Responsibilities:

- ❖ Well understanding of organization's business goals...
- ❖ Getting trained on various products of the organization.
- ❖ Generating daily sales reports in a specific format for future analysis.
- ❖ Outstanding contributions for big login days.
- ❖ Constant watch on current, saving and NRI accounts with Third Party products.
- ❖ Meeting the monthly deadlines set by the organization.
- ❖ Active participation in market promotions.
- ❖ Encouraging new startup companies to open the business accounts.
- ❖ Maintaining healthy relationship with customers by providing better service in all their banking requirements.

Achievements:

- ❖ I was one of the toppers at circle level LI contests in the financial year of 2011- 2012.
- ❖ I got Promoted as an Officer-Sales from Business Development Executive in the month of January 2013

Skills:

- Interpersonal effectiveness and ability to influence
- Relationship Management skills and team effectiveness
- Very good negotiation & analytical skills
- Gregarious and ability to work independently

Strengths:

- Positive attitude, optimistic approach and good planning towards the work
- Good Computing, analytical and logical skills
- Eager to learn new skills and improve existing ones
- Team oriented, always ready to provide support and guidance to peers

Personal details:

Father's Name : Krishna Rao
Date of Birth : 1st July 1984.
Languages known : English, Telugu and Hindi

Place : Hyderabad

Date : (V.Vasukiran)