

# MANIKANDAN.N

**Address: No-9, Edayarpalayam Road, Machampalayam, Sundarapuram,  
Coimbatore 641024**

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**Phone : 91- 9655550881.**

## **OBJECTIVES:**

Intend to build a career with leading corporate of high – tech environment with committed and dedicated people which will help me to explore myself fully and willing to work as a key player in challenging and creative environment.

## **CORE COMPETENCIES:**

- Smart and hard working.
- Ambitious and Self Driven
- People Management Skills.
- Ability to strongly motivate and lead a team to achieve a common goal.
- Ability to handle Stress and adapt to an entirely new environment.
- High energy levels.

## **EDUCATION:**

- 2007 - 2009 **MBA**– Scored 71% from BHARATHIYAR UNIVERSITY, Coimbatore.
- 2004 – 2007 **BCA** - Scored 60% from SRI KRISHNA COLLEGE, Coimbatore.
- 2002 – 2004 (**Higher Secondary**) – Scored 60% from PSG SARVAJANA Higher Secondary School.
- 1999 – 2002 (**High School**) – Scored 71% from VSSM HIGH SCHOOL.

## **PROFESSIONAL EXPERIENCE:**

- Working as **Assistant Sales Manager** with **Axis Bank Ltd, Coimbatore & Dharapuram** 11<sup>th</sup> July 2011 to 31<sup>st</sup> Dec 2014

**Key Responsibility:**

- Providing financial solution such as Investments, Tax Planning, High Segment Priority Account in Savings and Current portfolio.
- Building relationships with the existing client base through strong relationship and creating the bank as primary bank.
- Managing the funds portfolio of Prime and Priority segments of the Branch and also sending MIS to Branch Head on Daily basis.
- Managing the branch staff to generate prospects from prime and priority segments through which over achieving the given branch targets.
- Developing the channel by providing prompt customer service.
- Directing the Team towards to the Targets
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**PROFESSIONAL ACHIEVEMENTS:**

- Elevated from **Sales Officer** to **Assistant Sales Manager** in the month of July 2011.

**ACHIEVEMENTS:**

- **PAN INDIA** Second Topper in **Credit Card Sales.2011**
- **PAN INDIA** Second Topper in **Online Trading Account (DEMAT A/C).2011**
- **PAN INDIA TOPPER** in Life Insurance Sales Contest and win a trip to Hong Kong (**ALF MRTD - HONGKONG**)**2014**

**November 2007 to July 2011 : –**

Worked as **Executive Sales** with (HDFC Bank, Coimbatore).

**Key Responsibility:**

- Providing financial services such as tax planning, investments, current and savings.
- Managing the given client base and sending back the reports.
- Building relationships with the existing client base.
- Developing the channel by providing customer service.
- Directing the Team towards to the Targets

**STRENGTH**

- Good Knowledge And Exposure in Sales
- Self-assured

**HOBBIES**

- cooking
- Listening Music

**PERSONAL PROFILE:**

Father Name : S NACHIMUTHU

Date of Birth : 10-01-1987

Gender : Male

Marital Status : Married

Nationality : Indian

Language Known : Tamil, English.

**DECLARATION :**

I hereby declare that the information furnished above is true to the best of my knowledge.

Date :

Place : Coimbatore

(MANIKANDAN.N)