

CURRICULUM VITAE

SUPRABHATA SUNIL KUMAR.P
E-City, Bangalore.

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Career Objective

I am looking for the place where my skills are being fully utilized and prove to be an asset to the company. I am always fascinated towards continuous learning process and capable of working in a team.

Academics

•	2014 - PGDM in Marketing(Major) and Retail and Supply chain Management(Minor) from International School of Business and Research, Bangalore.	64%
•	2011 - B.Tech in Computer science and Engg from JNTU University.	58.7%
•	2007 - Class 12 from Pragati Junior College, Board of Intermediate Education , A.P.	73.7%
•	2005 - Class 10 from Pragati little public school School, Board of Secondary Education, A.P.	80%

Computer Knowledge

- ⇒ Operating System : Windows- 95/98/2000/XP/vista/2008
- ⇒ Languages : C, C++,JAVA
- ⇒ Packages Known : Proficient in MS-Excel, MS-Word, MS-Power point

Work Experience

Company Name: Mj Infrastructure private .ltd

Designation: Sales executive

Date of Joining: October 2013

Roles and responsible:

- Responsible for implementing marketing activities.
- Receiving leads from top management and to ensure that the lead will be converted into a prospective client.
- Arranging site visit and client follow-up
- After sales service and client follow-up should also be maintained to ensure client satisfaction

Company name: ARPA Consulting services LLP

Designation: Relationship Manager

Date of Joining: August 2014

Roles and responsibilities:

- Responsible for various builder tie-ups and performing market survey regarding the builder.
- Formulating different marketing strategies for different projects in different parts of Bangalore . Receiving leads from top management and to ensure that the lead will be converted into a prospective client.
- Arranging site visit and client follow-up
- After sales service and client follow-up should also be maintained to ensure client satisfaction

Projects

ProjectTitle: “Fault-tolerant Mobile Agent-based Monitoring Mechanism For Highly Dynamic Distributed Networks”

Description : The project is aimed to develop a highly distributed dynamic network to prevent the network failures it supports fast failure detection functionality with low free overhead by each domain manager transmitting heart beat messages to its immediate higher level manager.

Internship : Intern for Two Months at Spencer’s Retail LTD .

Project Title : “SALES PRMOTIONAL ACTIVITIES ”.

Description : The study aims to find the effectiveness of sales promotional activities in Spencer’s,Bangalore

Organizational Study : Have done Organizational study on Capital IQ .

Achievements & Extra Curricular

- Opening batsmen of Under19 and Under 16 East Godavari district cricket team and probable of Andhra Pradesh Ranji team.
- Organized, blood donation camps (Rotary Club) and AIDS awareness camps.
- Attended IIT SASTRA (2008) a national level technical festival.
- Represented college team in IDEA cup Cricket Tournament organized by UVEMS, Bangalore.

Personal Dossier

Date of birth : 13 Feb 1990.
Father name : P. Rambabu
Marital Status : Single
Hobbies : Playing cricket, music, travelling.
Languages Known : English, Telugu, Hindi.
Permanent address : D/NO 70-17A-12,
Sasikanth nagar,
near RTA office,
NFCL road,
Kakinada, Andhra pradesh.

Declaration

I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Bangalore

Date:

SUPRABHATA SUNIL KUMAR .P