# **VISHAL SINGH**

C- 483, Aavaas Vikas Colony, Hardoi – 241001 (U.P.)

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**OBJECTIVE:** To work with an established and renowned financial institution to enhance knowledge an d sharpen the skills by becoming an integral and efficient part of that organization.

## **PROFESSIONAL QUALIFICATION**

- Post Graduate Programme in Management (PGPM) from Asia Pacific Institute of Management Studies, New Delhi in Marketing & Banking
- M.B.A from Punjab Technical University in Marketing
- NISM Mutual Fund Advisor Module
- BBA (Finance) from ICFAI National College, ICFAI University, Dehradun, Uttarakhand

## **ACADEMIC QUALIFICATION**

Degree / Ce rtificate	Institute	Board / University	Year of Passin g	Division
PGPM	Asia Pacific Institute of Management Studies	Autonomous	2009	1 <sup>st</sup>
M.B.A	Distance Learning	Punjab Technical University	2009	1 <sup>st</sup>
Graduation	ICFAI National College	ICFAI	2007	2 <sup>nd</sup>
XII	DAV School	C.B.S.E	2003	1 <sup>st</sup>
X	DAV School	C.B.S.E	2001	2 <sup>nd</sup>

### Work Experience: 6 Yrs

Presently working with AXIS BANK, HARDOI (U.P.)

■ Joining Date: 17<sup>th</sup> July, 2012

- Work as PRIORITY CSO
- Looking after retails portfolio of the bank and Operations
- Yearly Targets comprise of NOA, IPG, OCS, Retail Balances and operations.
- Current CTC 5.25 LAKHS

Worked with Reliance Capital Asset Management Co. Ltd. at Bareilly (U.P.)

Joining Date: 25<sup>th</sup> May, 2010

Designation: Relationship Manager

Profile: Channel Management(Private banks, National Distributors & Alternate Channel)

Last date: 6<sup>th</sup> July, 2012

#### Worked with ICICI Prudential Life Insurance

Joining Date: 18<sup>th</sup> May, 2009

Designation: Associate Financial Service Manger AFSM)

Profile : Direct Sales

■ Last Date: 18<sup>th</sup> April, 2010

### **PROJECTS**:

Organization: Standard Chartered Bank, New Friends Colony, New Delhi

**Duration**: From 19<sup>th</sup> April, 2008 till 15<sup>th</sup> June, 2008

Project Title: "Comparative Analysis Of Various Investment Tools"

Team Size: 4

Role: Management Trainee

**Details**:

- The project was about the "Comparative analysis of investment tools of various banks."
- The methodology used was market survey.

### **EXTRA-CURRICULAR ACTIVITIES**

- Participated in management quiz.
- Organized various functions in college.
- Worked as an event manager for organizing a cricket match.

## **HOBBIES**

- Playing computer games.
- Gathering knowledge about new things.
- Listening to music.

## **PERSONAL DETAILS**

Date of Birth: 16.06.1986

■ Fathers Name: Shri Guru Bachan Singh

■ Permanent Address: C-483, AAWAAS VIKAS COLONY, HARDOI, U.P., 241001

Nationality: INDIAN Languages Known: o English

o Hindi

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