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**D.O.B:** 10-June-1987

## •CAREER OBJECTIVE

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*To work with an organization providing growth, flexibility and Career opportunities.*

## •WORK EXPERIENCE

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<b><u>Pinnacle Honda</u></b> (Sales Consultant) (India, Kolkata)	July 2011– August 2012
<b><u>Osl Exclusive Pvt. Ltd.</u></b> (Sales Consultant) (India, Kolkata)	February 2013- July 2013
<b><u>Royal Sundaram Alliance Insurance Co. Ltd.</u></b> (Relationship Manager in Standard Chartered) (India, Kolkata)	July 2013 – Till Present.

### Work Responsibilities

- ♣ Setting up meetings with bank customers.
- ♣ Maintain regular co-ordination with Bank Managers.
- ♣ Researching the latest products and regulations.
- ♣ Looking for new sales opportunities.
- ♣ Working on cross sell data to develop business.
- ♣ **Important clients –Standard Chartered Bank – Rashbehari Branch & Gariahat Branch.**

### Skills

- ♣ Excellent communication and listening skills.
- ♣ The ability to analyse and research information..
- ♣ Plenty of drive, initiative and motivation.
- ♣ Negotiation skills.

## •ACADEMIC CREDENTIALS

•EXAMINATIONYEAR OF PASSINGPERCENTAGEBOARD/UNIVERSITYM.A  
(English)201156%Rabindra Bharati University.B.A ( Hons )200950%Calcutta  
UniversitySr. Secondary200650%C.B.S.E.Secondary200371%West Bengal BoardIT  
SKILLS

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- ♣Aquainted with Graphic Designing.
  - ♣MS Office version 2003 & 2007.
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