

# CURRICULUM VITAE

## PINKY TOMAR

House No C-21 , Brijesh Nagar, Near Paper Mill Road , Saharanpur, UP

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### OBJECTIVE

Seeking a challenging position in a reputed organization which provides opportunities for professional growth and advancement, and utilize the experience acquired in becoming a valuable team member in the field of marketing in the PR , Banking industry.

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### PROFILE

- Result oriented individual with strong analytical and interpersonal skills and a quick learner with high levels of adaptability and ability to take initiative.
  - Good communication skills, verbal as well as written coupled with exceptional presentation skills.
  - An effective team player with exceptional planning and execution skills coupled with a systematic approach and quick adaptability
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### EDUCATIONAL CREDENTIALS

Pursued full time Programme in National Economic Planning and Entrepreneurship (Leading to Masters in Business Administration)

Indian School of Business & Economy an initiative of IIPM (Indian Institute Of Planning and Management).

Name of Graduation degree 2011

MLN College , Kurukshetra University

Class XII 2009

U.P Board

Class X 2007

U.P Board

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### Technical Proficiency

Windows 97/2000/XP, MS Office, Internet Applications

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### Experience/Current employer

Working as Relationship officer with **Indusind** bank limited since 21.12.2012 . Gained banking knowledge and how to handle a team efficiently and learned about product of the bank and how to sell them .

Total work-ex 1yr 4 month(s) .



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### Job Role

- Acquisition of CASA through Cols Calling.
  - Generation of leads.
  - Follow up of the leads generated , converting them into clients and close the deal .
  - Cross Selling.
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### Strength & weakness

#### Strength

- Positive attitude towards the task given.
- Go getter attitude
- Hardworking
- Confident
- Flexible

#### Weakness

- Habit of working hard in a flexible manner sometimes hit on my weakness part .
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### Achievements

- Won three Internal contests of the branch in the month of **April and May**.
  - Won **Performance CERTIFICATE** of **LI** for the month of **August 2013** from **Zonal Head**.
  - Won a **gift** from **Regional Head** for topping the Chart in **CASA** in the region in the month of **OCTOBER**
  - Won a **certificate** from **REGIONAL HEAD** for topping the chart for **LI & CASA** again in the month of **November**.
  - Won a brioche pin for qualifying in the contest launched named "**HAND ON MY HEART**" in the month of **January 2014**.
  - Won **certificate** and gift from **REGIONAL HEAD** for exemplary performance in **LI & CASA** in the month of **February 2014**.
  - Asked to handle a team of 8 persons from Branch Head for improving the sourcing quality of Business .
  - **Converted to on role** profile as a management trainee from Contractual Staff W.E.F **02<sup>nd</sup> April 2014**.
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### Extra Curricular Accolades

- Part of core organizing committee of amaze 2012 in IIPM.
  - Participants of plays was held at school time .
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Date of Birth: 01/09/1990

Languages Known: English,hindi

**Hobbies:** Interacting with new people , Innovating new ideas.

**Permanent Address:** House No c-21 , Brijesh Nagar, Near Paper Mill Road , Saharanpur, UP

**References:** Available on Request