



MAEER's

MIT COLLEGE OF MANAGEMENT, (MITCOM) PUNE

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To work hard with full determination and dedication to achieve organizational as well as personal goals.

CORE COMPETENCIES

✓ Keen observer	✓ Leadership skills	✓ Good learner	✓ Team player
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ACADEMIA

Education	Year of passing	Institute	University/Board	Percentage
PGP (Marketing)	2014	MIT College Of Management, Pune (MH)	Autonomous	63%
MBA (Marketing)	2014	MIT College Of Management, Pune (MH)	Punjab Technical University	66% (1 year)
B.COM	2012	S.S Jain Subodh P.G College, Jaipur, (Raj)	Rajasthan University, Jaipur	57%
H.S.C.	2009	Adarsh Vidya Mandir Jaipur, (Raj)	Rajasthan Board	67%
S.S.C.	2007	Adarsh Vidya Mandir Sawai madhopur, (Raj)	Rajasthan Board	66%

PROFESSIONAL ENHANCEMENTS

Summer Internship Project

Title - “Banking Channel Analysis of Baroda Pioneer AMC”

Duration - 13th May to 6th July 2013

Company - Baroda Pioneer Assets Management Company Ltd., Pune.

Description - I have generated the lead through various branches of Bank of Baroda and have also done a market research of products of Baroda Pioneer Mutual Fund.

Objectives -

- Improving sales
- Study the various investment options
- Creating awareness

Winter Project

Title - "Understanding Retail store operation and consumers behaviour"

Company - Future Group (BIG BAZAAR, Baner)

Description - Worked as a sales trainee in Food Section and performing promotional activities.

Objectives -

- To gain an insight and understand the selling techniques
- Designing promotional activities

Induction Project

Title - "Brand promotion of T24 sim card"

Company- Future Group (BIG BAZAAR, Kothrud)

Description - Worked as a sales trainee in T24 Section and informing the customers about the offer.

Objectives :

- Handling customer queries
- Information sharing

Work Experience

KOTAK MAHINDRA AMC- I have been working here as a Sales Trainee and looking after the mutual funds of different clients.

Position- Sales Trainee

Duration- From 14th July 2014

SEMINARS AND WORKSHOPS

- ✓ Attended 3rd National Level Seminar on 'Career and Opportunities : Agriculture and Food Business' on 8th March 2013, organised by MIT College of Management & MCCIA.
- ✓ Attended workshop on Entrepreneur Development, 'Nurture Talent Pvt. Ltd' by Mr. Shivaranga Swami on 7th and 8th January 2013, organised by MIT College of Management.
- ✓ Attended the 'International HR Colloquium and Research Conference: HR Redefined' on 24th and 25th August 2012, organised by MIT College of Management & MCCIA.

CO-CURRICULAR ACTIVITIES

- ✓ Worked as a Volunteer for 'Rotary Club of Pune Kothrud' in Pulse Polio Awareness Drive on 23rd February 2013.
- ✓ Part of Cricket Team during College Sports week (M.I.T. College of Management).
- ✓ Member of Marketing and Retail club in M.I.T. College of Management, Pune 2013-14.
- ✓ Participated for Rotary Club in 'NIRMALYA COLLECTION PROJECT' in Ganesh Festival, Pune 2013.
- ✓ Member of Basket Ball Winning Team held at M.I.T. College of Management, Pune 2013-14.
- ✓ Member of Volley Ball Runners-up Team held at M.I.T. College of Management, Pune 2013-14.

PERSONAL DOSSIERS

Computer Literacy: Tally 9.0, MS Office, Basics of SAP.

Hobbies : Farming and cooking

Languages Known: English, Hindi, Marwadi.

Communication Address: Survey No. 125/A, Ubhe Hostel, LIC Colony, Paud Road, Kothrud, Pune-411038.

Permanent Address: 38, Vivekananadpuram, Ranthbhore Road, Sawai Madhopur, Rajasthan-322001.