

ROHIT KUMAR SHARMA.

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Address :- Plot No- 2345/2906 samaigadia Mancheswar bhubaneswar Khurda pin-751010

Seeking an assignment in Operation with organisation of high reput

PROFESSIONAL OVERVIEW

A challenging career in a professional organization where I cannot exhibit my skill and strength in conjugation with the company and its objectives.

- ☞ An incisive professional offering **7 Years and 5 Month** of qualitative experience as Operation and sales.
- ☞ Hands-on experience in analyzing business, functional and technical requirements of client from a project point of view.

CORE COMPETENCIES

I strongly believe that “Hard work which comes through trained hands never goes false and comes with a fruitful result”.

- ☞ Possessing valuable insights, keen analysis and team approach to implement best practices to achieve business excellence.
- ☞ Strong document design skills with expertise in designing questionnaires, policies and other business related documents
- ☞ Exercise a high degree of discretion, mature judgment, and tact in handling issues of a sensitive nature
- ☞ Strong leadership, problem solving, planning, team building and project management skills.

EMPLOYMENT DETAILS .

Working as Branch manager in Geojit BNP Paribas Financial services Ltd. Currently , looking for branch revenue target , Motivating sales team to achieve there targets ,looking for third party product like GI, Life insurance , Mutual funds ,property services , Loan against shares and securities Margin Funding Daily looking the sales team productivity . Report to Regional Manager to all the activity. Maintain branch profit every month From 20/02/2014 to 27/08/2015.

Responsibilities:

- ☞ Exposure to one or more trading instruments –stocks, fixed income, debt instruments, commodities and other trading areas
- ☞ Primary Markets, Trading & Settlement, Investment.
- ☞ Management, Derivative, Custodial services, Brokerage, portfolio Management.
- ☞ High level understanding of trade life-cycle with understanding of Front Office, Middle Office and Back Office functions and operations.
- ☞ Exposure to derivatives – futures, options, swaps and other common derivatives.
- ☞ Exposure to basic concepts of business reporting – Mark to Market, PnL, Position.
- ☞ Ensuring timely service to clients.
- ☞ Stock analysys using various tools provided by our company software.
- ☞ Client wise brocrage design and also change from time to time.(**Intra day, Delivery, Option**)
- ☞ Limit Request,Pay Out,Stock Deliver conformation to client DP or Pull A/c.
- ☞ DIS ,DRF execution and IPO punching.
- ☞ Any changes of client address,Bank Detail etc using PCR and update in back office software.
- ☞ Trading Software(Odin and web) Settings for client and branch.
- ☞ Follow the process like Additional Purchase,redemption,STP,SIP,SWP etc.

- ☞ Looking for loan against property and carloans , corporate funding , and all third party product , like life insurance , Mutual fund, General insurance

Since March 2011 to 20th feb 2014 with ADITYA BIRLA MONEY LTD, Trade Advisor

Responsibilities:

- ☞ Exposure to one or more trading instruments –stocks, fixed income, debt instruments, commodities and other trading areas
- ☞ Primary Markets, Trading & Settlement, Investment.
- ☞ Management, Derivative, Custodial services, Brokerage, portfolio Management.
- ☞ High level understanding of trade life-cycle with understanding of Front Office, Middle Office and Back Office functions and operations.
- ☞ Exposure to derivatives – futures, options, swaps and other common derivatives.
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EMPLOYMENT DETAILS

Working as a Senior Executive in operations in FCH CENTRUM WEALTH MANAGERS LTD
16TH JAN 2008 to 31st March 2011.

Responsibilities:

Financial Advisor with 3 years in investment banking domain in Investment Management Operations such as Portfolio Management, Security analysis, fund analysis, Client services, Client reporting & functional uses of Investment Banking software.

ACADEMIC QUALIFICATION

CHSE Betnoti college Betnoti 2004

B.Com, K B College Barang, 2007

HSC M P C High school Baripada 2002 (3rd Div.)

NCFM CERTIFICATION DETAILS

NISM CURRENCIES DERIVATIVES MODULE

NISM SERIES V MUTUAL FUND DISTRIBUTORS MODULE

NISM SERIES VII SECURITIES OPERATION & RISK MANAGEMENT MODULE

NISM SERIES VII EQUITIES AND DERIVATIVES MARKET.

TECHNICAL SKILL:

DISM Course from Aptech Computer Education, Cuttack, 2003, in the Grade of CREDIT., PGDCA.

PERSONAL DETAILS

Name : Rohit Kumar Sharma
Date of Birth : 23.04.1987
Sex : Male
Father's Name : Mr. Raj kumar Sharma.
Nationality : Indian
Marital Status : Married
Languages : Hindi, English & Oriya

DECLARATION

All the above information are true & correct at the best of my knowledge & belief.

Place : BHUBANESWAR

Date :

ROHIT KU SHARMA.