Sohaila Sawhney

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**Summary of Experience:**

# Two years of a multifaceted experience in client acquisition, client servicing, and portfolio management for HNI clients and talent acquisition;

# Work Experience:

**KARVY STOCK BROKING LTD Assistant Manager**

**Period ‘ February 2013 till date**

* Acquired and managed prestigious HNI clients;
* Multifaceted exposure to Equity markets and varied Third Party products viz., Bonds, Mutual Funds;

# MIRUS SOLUTIONS PRIVATE LTD Associate Consultant

Mirus is a leading human capital management firm which offers :executive search, market mapping, diversity hiring, and placements.

# Period 1st Aug 2012 to 30th Nov 2012

* Handled the entire process of recruitment;
* Negotiated with candidates on salary, other benefits, etc.

**Education Qualifications:**

* Post graduation (MBA finance/ marketing) from Amity University, Noida in 2012
* Graduated from St. Francis College for women, Hyderabad in 2010
* XII (ISC Board) from Hyderabad Public School, Hyderabad in 2007
* X (ICSE Board) from Hyderabad Public School, Hyderabad in 2005

**Special Projects and Assignments:**

* Dissertation on the topic: ‘**A study of relationship between changes in Gold prices and movement of SENSEX**
* Intern at The Royal Bank of Scotland on: **Study of Wealth Management products** at The Royal Bank of Scotland.
* Project: **Portfolio Management by NBFC’s**.

**Computer Proficiency:**

* Good working knowledge of Microsoft Office (Word, Excel, Power Point).
* SQL Basic level course from APTEC.

**Extra Curricular Activities and Other Skills:**

* Volunteered for an NGO called Bhoomi
* Helped organize a fund raising exhibition at Hyderabad campus of Deloitte, for Ashray-Akruti, an NGO for hearing-impaired children.

**Awards And Recognition:**

* Captain of College swimming team for 2 consecutive years 2007 and 2008.
* Won the Outstanding Sportsmanship Award in 2007 in St. Francis Degree College for Women
* Was member of students organizing committee for organizing All India Sports meet held in Hyderabad Public School for athletics.
* Lead the School Swimming team as Captain for a National Level competition at Rajkot, Gujarat in the year 2006.
* Won silver & bronze medal in ICSE/ISC National level swimming competition at Rajkot in 2006.
* Was appointed the Sports Captain and the Girl’s Games Captain in 12th Class.