**Akbar Ali**

**Contact:** +91-9555027522✶ **Email:** [**janabakki@yahoo.co.in**](mailto:janabakki@yahoo.co.in)

**Flat No-D7, Aman Appartement Sikanderpur, Gurgaon-122001**

**Objective**

To be fast, focused and flexible in the achievement of job objectives while working in a nice and encouraging environment with growth owing to my hard work and dedication.

**Organizational Experience**

**Presently Associated as a Sales executive in GME General Medical Equipment Incorporation Pvt Ltd. From August 2012-Till date.(Location – Across Haryana )**

* ***Sale of various product of medical science “medical equipment” like x-ray machine, C.R.System, D.R.System. OPG, Ultrasound, C-arm & mammography machines. .***
* ***Through meeting with doctors in hospitals and private clinic.***
* ***Identifying new potentials areas and making cold calls.***
* ***Meeting with owner of private hospitals..***
* ***Giving presentation and Demo of all equipments.***
* ***Making MIS for all companies on daily basis.***

**Key Areas Handled**

**Worked as SALES Executive in Neutech Medical Equipment Pvt Ltd. From July 2011 to August 2012.(Area – Delhi N.C.R)**

* ***Sale of various product of medical science “medical equipment” like x-ray machine, C.R.System, D.R.System. OPG, Ultrasound, C-arm & mammography machines. .***
* ***Through meeting with doctors in hospitals and private clinic.***
* ***Identifying new potentials areas and making cold calls.***
* ***Meeting with owner of private hospitals.***
* ***Attending the trainings from different companies like Kodak, Fuji, GME, and Hitachi Aloka.***
* ***Giving presentation and Demo of all equipments.***
* ***Making MIS for all companies on daily basis.***

**Worked as SALES Executive (DST) with MTS (Sistema Shyam Teleservices LTD) From June 2010 to June 2011. (Area – Delhi N.C.R)**

* **Sale of MTS Mobile Connection and Data Card (Pre & Post) to both Individual & corporate**
* **Identifying new client areas.**
* **Conducting work sites in different corporate.**
* **Encouraging & conducting the training seminars.**
* **Meeting with HNI clients.**
* **To positively promote the company brand, its mission, aims and values.**
* **No tele calling support, Individual effort.**
* **Timely CAF scanning**

**Educational Qualification:**

* Bachelors in Biotechnology, from Deemed University Allahabad 2008.
* 10+2 from (J.S.E.B), Jharkhand in year 2003.
* 10th from (J. S.E.B), Jharkhand in year 2001.

**Computer Knowledge:**

* Six Months Computer Diploma from F-Tech (MS Word, MS Excel, MS Access, Window, Internet)

**Personal Profile**

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| --- | --- |
| Father’s Name | Mahbub Ali. |
| Date of Birth | 12 July 1985 |
| Marital Status | Single |
| Hobbies | Listening to Music &Playing Cricket. |
| Languages Known | Hindi, Urdu & English |