**RESUME**

DATTATRAY DEORAM SHINDE

A/P. KHEDGAON TAL – DINDORI

DIST – NASHIK -422205

9850565463

[Dattatrayshinde61@gmail.com](mailto:Dattatrayshinde61@gmail.com)

**CAREER OBJECTIVE**

**Becomes successful management professional with my creativity, hard work & knowledge.**

**I consider my-self honest & ready to take challenging jobs with a growing organization.**

**PERSONAL PROFILE**

**NAME**  Dattatray Deoram Shinde

**ADDRESS**  : A/P. Khedgaon Tal – Dindori Dist – Nashik -422205

**MOBILE NO**  : 9850565463

**DATE OF BIRTH**  : 18TH OCT 1972

**NATIONALITY**  : Indian

**GENDER**  : Male

**MARTIAL STATUS**  : Married

**LANGUAGE KNOWN** : Marathi, Hindi, English

**EDUCATION QUALIFICATION**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **EXAMINATION** | **NAME OF INSTITUTE** | **BOARD/UNIVERSITY** | **YEAR OF PASSING** | **CLASS** |
| B.A. | PIMPALGAON COLLEGE | PUNE | MARCH 1995 | SECOND CLASS |
| H.S.C. | KHEDGAON COLLEGE | PUNE | MARCH 1992 | SECOND CLASS |
| S.S.C. | KHEDGAON HIGHSCHOOL | PUNE | MARCH 1989 | SECOND CLASS |

**WORKING EXPERINCE**

***Current Employment:***

* ***Kotak Mahindra Bank, Dindori (Jan’14-till date)***

***Assistant Acquisition Manager***

***Job Profile:***

1) Analysing business potential, conceptualizing and executing strategies to drive augment.

2) Turnover & achieving desired targets.

3) Monitoring competitor activities and devising effective counter measures.

4) Identifying qualification and pursing business opportunities through market survey and mapping as per targeted plans as well as through lead generation.

***Past Employment:***

* ***HDFC Bank, Pimpalgaon (July-2007 to Dec-2013 )***

***Co-Executive***

***Job Profile:***

1. Retail Liabilities, RIG & CROSS sale of all asset products.
2. Generated worth of Rs. 5 Crore CASA and FD & cross sale asset product like TWL, Tractor, Auto loan & KGC.

PLACE:

DATE:

(DATTATRAY DEORAM SHINDE)