**Vignesh.P**

E-mail: pvignesh123@gmail.com

Contact No:9629481600

**CUSTOMER SUPPORT & OPERATION PROFESSIONAL**

***With proven acumen in the entire gamut of Sales Operations***

**PROFILE & STRENGTHS**

* Seasoned & consummate professional, having about **4 years 7 months** of **experience in the entire Equities ,Commodites and currency markets ,** **Business Development,** in conjunction with excellent understanding of business dynamics & updated market knowledge combined with creative strategies.
* Comprehensive understanding & sound practical & insightful exposure to various aspects associated to customer support, Management, Multi-channel Product Distribution, Acquisitions and Strategic Planning with growth oriented business.
* **Self-motivated**, **self- starter** & **hard working**, with a can-do attitude, I think on my feet, look at challenges as opportunities, extremely productive in high stress environment, capable of **multi-tasking**; enriched with **logical reasoning** & **problem-solving skills**.
* Superlative **leadership qualities** with excellent analytical skills with demonstrated capability to effectively use manpower & motivate professionals to maximize levels of productivity.
* Highly energetic & systematic, with excellent **communication & inter-personal skills** & a commendable track record of **increasing revenues**, **establishing strong dealer networks**, **streamlining.**
* **Target-oriented** individualwith **proven managerial acumen** backed by focused energies with an innovative approach towards designing & implementing innovative business strategies, fostering business growth & target achievements.

**CORE COMPETENCIES**

|  |  |
| --- | --- |
| * Customer Support and business development * Analytical/ Costing Skills * People Management Skills * Product Promotion/BrandBuilding / Concept selling |  |

WORK EXPERIENCE

**RELIGARE COMMODITIES LTD. SEP’2013 to present**

**Relationship manager - Chennai**

* Update the market status and placing the orders for HNI clients
* Advise the research calls and update the market data’s, inventories to the clients
* Handling existing clients and have to recruiting new HNI clients for share trading.
* Generating revenue from New and existing clients.
* Handling all those back office works
* Selling health insurance and mutual funds to the HNI clients
* Maintaining and developing relationship with the customer
* Developing a strong alignment with other departments

**ANGEL BROKING PVT LTD SEP’2010 TO OCT2012**

**Investment Advisor - Chennai**

* Update the market status and placing the orders for the clients
* Advise the research calls and update the market data’s, inventories to the clients
* Generating revenue from New and existing clients
* Developing a strong alignment with other departments.
* Leveraging new products and new initiatives..
* Maintaining and developing relationship with the customer.

**Gupta Equities Pvt Ltd AUG’2009-AUG2010**

**executive, Thanjavur**

* Primary responsibility is place the orders in equities for the clients
* Generating contract notes and financial statements on daily basis.
* Generating revenue from New and existing clients
* Maintaining relationships with customers

**Achievements:**

* Got two times south zone best performer award.
* Got appraisal trough CPP(Career progression plan)
* Cleared NISM certification in Commodities (dealer module)
* Cleared NISM certification in Capital market (dealer module)
* Cleared NISM certification in Mutual Fund Distributors

**Educational Information**

**Bachelor of Chemistry 2006-2009**

Government Arts College, Kumbakonam.

3 year full time regular course offered by Bharathidasan university.

**Personal Information**

Father Name : S.Pandian

Mother Name : P.Santha

Date Of Birth : 17-06-1988

Sex : Male

Nationality : Indian

Marital status : Single

Permanent Address : No1019, thiru nagar,

Chennai salai,

Kumbakonam-612001

Mobile : 9629481600

E-Mail : pvignesh123@gmail.com

I Hereby above given details are best of my knowledge

Place: Yours sincerely

Date:

P.Vignesh