Surya Bhushan Kumar Singh

E-mail id: SBK.Singh@rediffmail.com

# **Contact no.: 09386369510/09431926051**

# **Communication Address:**

**C/o – P L RANA**

**Gandhi Nagar (West), MATWARI**

**HAZARIBAGH**

Career Objective

To work in a highly placed growing environment where I have enough opportunities to grow my skills and myself. I prefer doing work in the best possible manner towards the progress of the industry where I am employed.

Current Engagement

**Since – 01st July 2013 to till date**

**Experience:- 1Year 10 months**

**Organisation:- IndusInd Bank Ltd**

**Designation :- Client Service Manager**

**Grade :- Assistant Manager**

**Profile:-** My Profile includes Sales like CA/SA, Fixed Deposit, Mutual Fund, credit card and Insurance. Apart from that I am taking care of entire welcome desk activities, Locker operation, Lobby Management, Back up remittance & Teller.

**1. Monthly sales target achieved.**

**2. KYC checking of AOF.**

**3. Direct Reporting to BM.**

Previous Experience

**Since : 01st** Sep 2007 to 30th June 2013

Experience: 5 Years 10 months

**Organisation: HDFC Bank Ltd Hazaribagh, Jharkhand**

**Designation: Team Leader**

**Grade : Senior Sales Officer.**

**The Profile:** My Profile includes sales of all Retail Liabilities products of the Bank, i.e CA/SA**, Demat Account, Fixed Deposit, Mutual fund, Gold Bar and Insurance ,** apart from that I was assigned responsibility to recruit sales executives provide training and motivate them . I look after Retails Assets product also i.e Auto Loan, TW Loan, Personal Loan , Housing Loan .

##### Profile includes: -

**1. Monthly sales target achieved.**

**2. KYC checking of AOF.**

**3. Devlop and handle of** Sales Executives

**4**. **Liasioning** for All to Sales Executives

**5. Reporting to AM/AAH/ RSM, and sent MIS, requirement by the Bank**

Previous Experience

**Tenure:** Jan 2002 TO August 2007

**Experience:** 5 Years

**Organization:** Amway India Enterprises

**Grade: Free lancer.**

**The Profile:** The Company is dealing with FMCG Products and Insurance (Max New York life), My Profile includes to develop market for Company Products, Encourage people to linked with one network for the same.

Educational Qualification

☞ Done My Graduation with Math (H) in 2001 from Magadh University, Bodh-Gaya.

☞ Done My Intermediate in Science in the year 1994 from BIEC, Patna.

☞ Done My Matriculations in the year 1992 from BSEB, Patna.

Professional Qualification

☞ MBA (Specialization in Marketing) from Sikkim Manipal University 2008-2010.

☞ B.Ed 2011 from kurukshetra university haryana.

☞ IRDA Certified.

☞ NISM Series-5-A (AMFI) Certified.

Technical Qualification

* Done a 1 Year course of Diploma in Computer Application from Hazaribagh (Jharkhand.).
* Ms Office
* Window 98, Windows XP
* CFA (Tally 7.2) & Basic Knowledge of Internet

Acheivements

Several Government accounts(District welfare officer,Sub Area manager Jhalco,District Superintendent of education,Divisional forest officer,etc) opened during HDFC BANK Tenure.

Personal Details

Full Name : Surya Bhushan Kumar Singh,

Father’s Name : Late Ishwardhari Prasad,

Date of Birth : 01/03/1978

Sex : Male

Marital Status : Married

Nationality : Indian

Religion : Hindu

Permanent Address : Sahara Garden City , Honeyberry-4049, Adityapur-2 ,

Jamshedpur, Jharkhand, Pin no-831014.

Hobbies: - : Making Friends & Reading Books

Social Works.

###### Language Known : Hindi, English

Ref:-Mr.Satyabrat Mishra,Branch Manager, HDFC BANK LTD,Buxar,Mob-+919386803782

Will be furnished if required.

I guarantee you that my Experience will be distinctive competency resources to your organization

I am willing to meet you, if you need further clarification about my resume

Thanking you in anticipation

**(Surya Bhushan Kumar Singh)**