**RESUME**

**Pravin Balkrishna Phalle** [pravinphalle123@gmail.com](mailto:pravinphalle123@gmail.com) / Contact :- 9764441058

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| **Career objective** |

To get the Professional Excellence in sales which will provide me with sufficient opportunities to apply my knowledge for achievement of my personal and organization’s goal.

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| **Professional Experience** |

**Organization Name : - Kotak Mahindra Bank Ltd.**

**Duration : -** 29 Sept. 2013 to till date

**Designation : - Assistant Manager**

**Job Responsibilities : - Sales**

* CASA -Account opening with higher IP

### Achieving CASA targets as well as third party products, insurance etc

* Opening new Demat and Trading A/c from open market

### Won 3 times best performer of the month award.

### Won Trinity Mansoon Hangama award & DARE Omega insurance contest

### Currenty Achiver status in Team.

### Achieve the monthly targets aggressively within the stipulated time period.

**Organization Name : - HDFC Bank Ltd.**

**Duration : -** 21 May 2009 to 12 Sept.2013

**Designation : - Sr. sales Executive**

**Job Responsibilities : - Sales and operation**

* Involve in CASA -Account opening process and initial trade

### Achieving CASA targets as well as third party products, insurance etc

* Opening new Demat and Trading A/c from corporate sector and open market

### Performed team duties like handle New joining executives take daily reports

### Achieve the monthly targets aggressively within the stipulated time period.

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| **Education** |

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| DEGREE / CERTIFICATE | UNIVERSITY | PERCENTAGE | YEAR OF PASSING |
| B.Sc. | Amravati University | 55.00% | 1997 |
| H.S.C | M.S.B | 58.00% | 1994 |
| S.S.C | M.S.B | 55.86% | 1992 |

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| **Computer Proficiency** |

* Proficient in MS-Office, Operating system Dos, Windows

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| **Personal Details** |

* Date of Birth : - 8 Feb. 1977
* Address : - Sr. no.20/2 K.P. Nagar Swami vivekanand

Bld.Flat no.203 Dhankawadi , Pune-411043

* Contact : - 9764441058
* Marital Status :- Married

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| **Behavioral Characteristics** |

* Honest and Sincere in attitude
* Good Analytical and administrative skills
* Eagerness to learn new things and creative concepts.

**Date : Yours faithfully**

**Place : PUNE (Pravin Phalle)**