**Curriculum Vitae**

**PRASHANTHA K.V.K  
 Mobile: 919886459231**

**E‑mail:prashanthakvk@gmail.com**

**OBJECTIVE:**

Seeking an outstanding career in a firm where there is an opportunity forprofessional growth in the fast growing and highly competitive world.  
  
**WORK EXPERIENCE:**

**Org: HDFC Life Insurance**

**Desgn: Sales Manger**

**Tenure: October 2012 to June 2013**

**Responsibilities:**

* Tele Assist Direct sales of HDFC Life Insurance.
* Reference from Existing Customers for new Business.

**Org: Right Horizons Financial Services pvt Ltd**

**Desgn: Senior Relationship Manager**

**Tenure: July 2010 to June 2012**

**Responsibilities:**

* Acquisition of HNI and Retail customers.
* Maintaining the client portfolio.
* Advising for investments on Mutual Funds, Insurance, PMS and Real Estate.

**Org: ICICI SECURITIES Ltd, Bangalore‑**

**Desgn: Relationship Manager  
Tenure: Feb 2007 to June 2010**

**Responsibilities:**

* Maintaining client Portfolio and advising for investments on Existing  
   Mutual funds, Insurance, Secondary Market and Primary Market (IPO).
* Selling Assets Products like Personal Loan and Home loan.
* Analyzing the NFO Objective and advising customer about the same.
* Advising clients on Personal finance And Tax Planning**.**

**Org: Integrated Enterprises (I) Ltd**

**Desgn: Marketing Executive  
Tenure: Mar‑2004 to Jan‑2007.**

**Responsibilities:**

* Marketing of Demat Account.
* Maintaining client's portfolio.

**EDUCATION QUALIFICATION:**  
  
 Bachelor of Business Management (BBM)  
   
  
 **ADDITIONAL SKILLS:**  
  
 Majored in Advanced Marketing Management and Advanced Financial  
 Management.  
 Financial Accounting Software Course ‑ TALLY from Manipal Institute of

Computer Education.  
 Knowledge of MS‑Word and MS‑Excel.

**PERSONAL DETAILS:**  
  
 NAME : Prashantha K.V.K  
 DATE OF BIRTH : 15th April 1981  
 AGE : 34

SEX : Male  
 FATHERS NAME : Ishwara Bhat .K  
 LANGUAGES KNOWN: English ,Kannada ,Hindi  
 ADDRESS : D No 2-89/2(26)  
 Near Samarth Paradise,  
 Nagakannika Road

Derebail

Mangalore575001

**DECLARATION:**  
 I hereby declare that the information provided above is accurate to the best of my knowledge.

Date:   
Place: Mangalore (Prashantha.K.V.K)