**ANKUSH PATIL**

Mobile: +91-9637765418

E-Mail: ankush2548@gmail.com

**BD10290_**

**CAREER OBJECTIVE**

To be engaged in a challenging career with a professional organization for mutual benefits and to make use of educational skills towards the advancement of the company and to serve respected and responsible position in the organization**BD10290_**

**PROFESSIONAL SNAPSHOT**

* Having 2 year of experience & currently continuing as Area sales Manager
* Bachelors in Art from Pankaj College, UMU University, Jalgaon
* Hard-working professional carrying positive attitude towards work.
* An effective communicator with excellent analytical ability.

**BD10290_**

**ACADEMIA**

2013 Bachelors in Art from Pankaj College, NM University Jalgaon.

*Secured 65% marks*

2010 Higher Secondary Certificate from NASHIK School, M.Board.

*Secured 61% marks.*

2007 Senior Secondary Certificate from NASHIK School, M.Board

*Secured 67% marks.*

**BD10290_**

**INDUSTRIAL EXPOSURE**

Organization: **IndusInd Bank**

Duration: 22 July 2014 – Till Date

Designation: Area Sales Manager

Division: Retail Banking

Overview:

* Establish and maintain relationship with the clients
* Responsible for approaching prospective Individuals/Corporate houses/institutions to Corporate Account with the Bank.
* Sell company products to new and existing potential clients as per the targets clients mainly include an Individual/Corporate houses/Institutions
* Maintain good relationship and providing services to the existing clients.

Overview:

* Responsible for approaching prospective Individuals/Corporate houses/institutions to open saving and Current Account with the Bank.
* Responsible for approaching prospective Individuals/Corporate houses/institutions to Corporate Account with the Bank.
* Sell company products to new and existing potential clients as per the targets clients mainly include an Individual/Corporate houses/Institutions
* Maintain good relationship and providing services to the existing clients.
* Report to the Sales Manager about daily activity and prepare status reports.

Organization: **HDFC Bank**

Duration: 04 Aug’ 2013 – 18 Jun’ 2014

Designation: Sales Executive

Division: Retail Banking

Overview:

* Responsible for making calls to perspective customers and convincing them to open Saving/Current Account with the Bank.
* Responsible for approaching prospective Individuals/Corporate houses/institutions to open saving &Current Account with the Bank.
* Follow-up for collection of payments
* Report to the Sales Manager about daily activity and prepare status reports.
* Other duties as assigned.

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***Computer Skills:***

Operating Systems : Windows 98, 2000 & XP

Packages Known **:** MS Office, MS-CIT

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**BEYOND CURRICULUM**

* Consistent Performance
* Learning **Banking knowledge**
* Customer Service,

**BD10290_**

**PERSONAL DOSSIER**

Date of Birth: 4th Aug 1991

Address: A/p-Chandsni,Post-Panchak,Tal-Chopda Dist-Jalgaon

Maharashtra - 425303

Languages Known: English, Marathi and Hindi

I hereby affirm that the information in this document is accurate and true to the best of my knowledge.

**Place:** Pune

Date:-