**RESUME**

**Aniruddha Yadav**

**17-B,Amritpuri,**

**Near Iskcon Temple**

**East of Kailash, New Delhi**

**Mobile: +91-8800601213**

**Email: aniydv\_88@yahoo.com**

**Objective**

To be an asset of the Organization where I can enhance my Knowledge and skills, so that I can deliver my best to all challenging task and have a commanding position in the coming years.

**Professional Qualification:-**

One Year Diploma in Aviation, Hospitality, Travel and Tourism Management from AHA New Delhi

**Academic Qualification**:

Completed BCA from Jiwaji University, Gwalior (Boston College For Professional Studies)

12th from U.P. Board in 2004.

10th from U.P. Board in 2002.

**Work Experience:-**

* **Company: -** Intelnet Global Pvt. Ltd for the process of MakeMyTrip.Com

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**Designation:-** Executive

**Job Description:-** 6 month Calling in post sales department for , Air, Rail and Bus

4 month Back office for post sales (Failed Id’s, Mailing, Refund, Losses, Floor Support)

1. Months in the process for Car Sales and BD

* **Company**:- Ienergizer for the process of MakeMyTrip.Com
* **Duration**:-10 Months from 2 July 12 to 30thApril 13.
* **Designation:-** Executive
* **Job Description:-**In sales process for the cab booking, Preparing Shopping Report, Online product and Taking Customers feedback by calling them.
* **Company:-** CS Insurance Broker Pvt. Ltd.
* **Duration:-** 12 July 2013 to till now.
* **Designation:-** Relationship Manager .
* **Job Description:-** Tie-Ups with the principal companies and sub brokers, Operationally (Online policy issuance by Seibel and other Insurance companies portal) ,Mystery Shopping, RND on CRM, Managing DSR of the team and reporting to the Senior Manager,.

**Professional S kills**

Proficiency in MS office – Excel, Power-Point, Word

Proficiency at Internet.

Good knowledge of computer fundamentals.

**Extra Curricular Activities:**

Travel, Listening Music and Plying Cricket.

**Personal Details:**

Date of Birth : 01 Apr 1988

Father’s Name : Mr.Jaswant Singh Yadav

Permanent Address:Vill-NaglaDilu ,Chhibramau

Dist-Kannouj U.P.

Sex : Male

Marital Status : Single

Nationality : Indian

Languages Known : English and Hindi

**Date:**

**Place: (AniruddhaYadav)**