# **Ravindra Suresh Kabadge**

Permanent Address:

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| **OBJECTIVE** |

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| Seeking a position where more than 9 years 11 months of experience in Banc assurance sector & Automobile Sector, Advertisements sector, will add value and where my experience, education, and accomplishments will contribute to the success of the organization. |

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| **ACADEMIC QUALIFICATIONS** |

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| **Bachelor of Commerce (B. Com)** from Shivaji University in April, 2007. |

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| **OTHER QUALIFICATIONS** |

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| **MSCIT** from Rajarambapu Institute of information Technology**.**  **Course Contents:** Computer Fundamental, Configuring and Using a PC, Office Automation Tools, Communication Using PC, Database Concept Using Ms Access 2000, Common Utilities. |

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| **COMPETANCIES** |

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| * Strong team management and leadership skills. * Self-directive & believe in Hard work. * Proficiency in MS word & MS Excel. * Interest in Portfolio, Funds & Risk Management. |

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| **COMPUTER & TECHNICAL SKILLS** |

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| **Operating system :** Windows 7 & 8  **Programming Languages :** Bank application software  **Application Software :**Ms-Office (proficiency in Word, Excel and PowerPoint) |

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| **EXPERIENCE** |

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| 1. **Marketing Manager:**   **Organization : Intertrade Advertisers Pvt. Ltd. (1St July 2013 To till date)**  **Duration : 1 year 11 Months.**  **Job Profile:**   * Marketing of printing & Advertisements related jobs. * Yearly Planning & Budgeting according to client’s requirements. * Handling projects till delivering to client’s door-step with coordinating with Agency. * Maintaining repo with client for a revenue / business generation. * Maintaining the client database with their credit limits. * Day to day maintaining the record of revenue & collection.    **Assistant Manager:** **Organization : Star Union Dai-ichi Life Insurance Co. Ltd.**  **(15th Oct 2009 To 2nd May 2013)**    **Duration : 3 Yrs, 6 Months & 17 Days.** **Job Profile:**   * Maintaining good relationship with Branch Managers and Staff and achieve the targets. * Creating strong team management & leadership with staff for achieving target of the Bank. * Motivating branch staffs to achieve the targets of respective branches. * I was taking care of Bank of India & Union Bank of India banc-assurance in Sangli location. * Submitting & completion of all proposal forms, which log in made by branches. * By using portal all flat files updating & requirements submitting. * Co-operate with the operations team to fastest issue the policy.   **Achievements:**  **Appreciated by VP & AVP in the year 2010-11 & 2011-12 for group policies of Vasantdada Sugar factory Madhavnagar, Cane Agro Sugar factory Kadegaon, Dongarai Dudhsangh Kadegaon, Fatesingh Dudhsangh Shirala & for highest NOP.**  **Year 2013 I have Achieved my YTD target 135% & qualified for Platinum Club. In Pan India I was on No. 4 in number of policy & Yearly Target**. **3. Associate Sales Manager:**  **Organization** **: Kotak Life Insurance**  **(1st Sep 2007 to 14rd Oct 2009)** **Duration** **: 2 year14 Days.**  * Marketing of Insurance products Ulip plans & non ulip plans. * Maintaining good relationship with Branch Managers and Staff (channel partners) and achieve the target of respective branches. * Expertise in conversion of Deposit Customer for getting Ulip Insurance products. * In financial year 2007- 09 I was handling channel of The Ratnakar Bank Ltd in Sangli location. * Create strong team management & leadership with staff for achieve target of the Bank. * Getting quick follow-up & feedback of client with help of strong network of each branch. |
| **4. Sales & Finance Executive:**  **Organization : Auto India Ltd.** **(1st January 2005 to 16th August 07)**  Dealership of Bajaj Vehicles  Madhavnagar Road, Sangli Tal-Miraj  Dist-Sangli 416 416 (Maharashtra)  **Duration** **: 2 year 7 months & 15 Days.**  **Job Profile**  **:**   * Did Marketing of Two wheelers of Bajaj Co. * Achieved maximum sales of vehicles * Always given pleasant service to the customer. * Handled the finance services for selling the vehicles. * Maintained the payouts & all financial records of the firm. * Always impacted on customer center services. * Did target oriented sales. |

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| **OTHER ACTIVITIES** |

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| **Interest & Hobbies:**   * Studying financial markets * Playing chess * Classical and semi classical music * Literature |

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| **PERSONAL DETAILS** |

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| **Date of Birth:** 15th June 1982.**Nationality:** Indian. **Marital Status:** Married. **Languages Known:** English, Marathi, Hindi, and Kannada. |