**RESUME**

**Permanent Address Mailling address**

5-2nd -34, Obra, Sonbhadra C/O Jagdish singh, 2nd floor,Room no-1 Munirka

Uttar Pradesh,231219 Near Barat Ghar,New Delhi 110067

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| **Personal Detail** |

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| NAME : **IZHAR AHMAD** |
| E-mail : **izhar78692@gmail.com** |
| Contact No : **+91 9999876923** |

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| **Career Objective** |

I am excited by problems and their practical solutions and how they eventually affect the business and the organization as a whole. I aspire to grow as a professional by achieving leadership positions to create a greater impact in my organization.

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| **Education** |

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| **Qualification** | **Year** | **Board/University** | **Institute** | **Marks** |
| Master of Business Administration(MBA) | 2014 | Jaipur National University,delhi | Jaipur National University,delhi | 68% |
| Bachelor of Business Administration(BBA) | 2011 | Lucknow University | Sherwood College Of Professional Management, Lucknow | 60% |
| XII | 2008 | U.P.Board | Shiksha Niketan Inter College | 60% |
| X | 2006 | U.P. Board | Shiksha Niketan Inter College | 52% |

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| **Work Experience : Total work experience 3 years and 6 months** |

* I have worked with YES BANK LTD (CP BRANCH,DELHI) as a officer with effect from 21th January 2014 to 31 December 2014.

**Job Responsibilities:**

* Acquisition of current accounts and saving accounts.
* Selling of third party products i.e. life insurance, general insurance, loans, fixed deposits, credit cards etc.
* Generating forex income.
* Generating OD/working capitals leads.
* Building and maintaining healthy business relations ensuring maximum customer satisfaction by achieving delivery and quality norms.
* **I have worked with ICICI BANK LTD (BASANT LOK BRANCH,DELHI) as a sales officer since 5th December 2011 to 20th January 2014.**

**Job Responsibilities:**

* Ensure top class service delivery to clients to be in line with the best in the industry.

* Monitor high net worth accounts closely to ensure that customers continue regular use the account and grow balances.
* Work towards reactivating accounts which have stopped transacting or depleted in balances.
* Assist in resolving service hurdles to create a delight situation for customers.
* Acquire new accounts from referrals from existing customers.
* Selling of third party products i.e. life insurance, general insurance, loans, fixed deposits, credit cards etc.
* Sustainable and diversified revenue generation.
* **Six Month Experience in LEO BURNET (Marlboro) Company as a Sales Executive.**

**Job Responsibilities**

* To promote Marlboro cigarette
* Achieve the targets given by the company

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| **Achievements:** |

* Won **CASA IDIOL** Certificate in **ICICI BANK LTD in 2013**
* Won **Timber Trail** Certificatein **ICICI BANK LTD in 2012**
* Won **Certificate of Excellence in life insurance (star of the month) ICICI BANK LTD in Oct 2014.**
* Won **Certificate of Excellence in life insurance (star of the month) ICICI BANK LTD in Dec 2014.**
* Won **Certificate of CASA carnival YES BANK LTD. in Oct 2014.**
* Participated in **MARATHON** Organized by DAINIK JAGRAN in 2011.
* 1st Prize in **MANAGEMENT QUIZ** Conducted by Sherwood College.

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| **Academic Projects** | | |
| SUMMER TRAINEE: **PACL INDIA LTD**  **(MARKETING)** | Completed 2 months training on Marketing in REAL ESTATE sector.  **Achievement:** The report was highly appreciated by management and faculties, and was selected as one of the top three projects in the class.  **Learning:** Implemented practically the theoretical learning acquired during the class room lectures. |

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| **Certificate Course** |

* Done **Banking Sector Module** Certificate Of NCFM in 2013

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| **Skills** |

* Good knowledge of computer
* Windows 7, Windows XP
* Basic knowledge of tally ERP 9.0
* MS Office

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| **Strengths** |

* Patience and optimism.
* Willingness to accept challenges.
* Diligent
* Good planning and execution skills

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| **Key Interests** |

* Listening to music
* Singing Song

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| **Personal Detail** |

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| **Name** | Izhar Ahmad |
| **Father’s Name** | Mohiuddin Ansari |
| **Date of Birth** | 15/07/1991 |
| **Gender** | Male |
| **Nationality** | Indian |

**Declaration:** I hereby declare that the above information is true to the best of my knowledge.

**PLACE: NEW DELHI                                                                                               (Izhar Ahmad)**

**DATE:**