home D-127 Second Floor Street No-6 Laxmi Nagar, New Delhi, India

**MOHD ISLAM KHAN** phone9654655647, 8882422281 mailmrislamkhan@rediffmail.com

**B.Sc, Sr. Financial service Manager, Retail Branch Banking insurance, 4.3 years Exp. in Retail Branch Banking Insurance and Investment Banking.**

**Key Skills:** operations; acquisition CASA; Retail Sales; Insurance; Investment Advisory; Strategic Planning & forecasting; Business Development; Recruitment; Channel Sales.

### Summary of Experience :

1. **Company : ICICI Prudential Life Insurance Company, New Delhi**

**Designation :** **Senior Financial service Manager** (Bancassurance) **(July 14- Present)**

1. **Company : HDFC Life Insurance Co. Ltd., New Delhi**

**Designation :** Corporate Agency Manager (Bancassurance) **-** (Jul 13 – June 14)

Sales Development Manager (Bancassurance) **-** (Jul 12 – Jun 13)

Sr. Sales Executive (Insurance) **-** (Apr 12 – Jun 12)

1. **Company : HDFC Bank Ltd., New Delhi.**

**Designation :** Investment Officer (Insurance) - (Dec 10 – Mar 12)

### Achievements :

* Best achievements Award in FY 2010-11 Trance Yamuna Cluster Delhi Zone.
* Best achievements Award in FY 2011-12 Trance Yamuna Cluster Delhi Zone.
* Success award achieving targets in FY 2013-14 in East Delhi Cluster Delhi Zone.
* Freedom To Dream October Head Start In ICICI Prudential Life Insurance In 2014.

### Professional Skills & Abilities :

* Ability to Cross sell Retail Branch Banking Products e.g**. Saving Account, Current Account**, Fixed Deposit, **Loans ,Forex**, Recurring Deposit, D-Mat, Credit Cards, Debit Card, email id registration, issuing duplicate ATM Pin Net banking, Phone Banking , Mobile Banking ,Instant -alerts, Statement mail registration etc.
* Ability to sell **Life Insurance** and other Investment Products e.g. Bonds and **Mutual Funds**.
* Resolving Customer Queries.
* Excellent **Relationship building** skills with professionalism.
* Self Motivated With Logical aptitude.
* Ability to Work Hard & Work as apart of Team.

### Professional Qualification :

* **B.Sc** from C.S.J.M. University, Kanpur in 2010
* Diploma in computer Application & Multilingual D.T.P. from DOACC Center Chandigarh.
* Diploma in Urdu language from DOACC Center Chandigarh.
* Munshi from Arabic and Persian board Lucknow.

**Personal Details:**

Date of Birth : 01 Aug, 1987

Gender : Male

Marital Status : Un-Married

Nationality : Indian

Language : English, Hindi & Urdu

Current CTC : 3.25 Lakhs

Expected CTC : 5.50 Lakhs

**Don’t Wait For Perfect Moment Take The Moment and Make It Perfect.**

**Date: \_\_\_\_\_\_\_\_\_\_\_ Place: \_\_\_\_\_\_\_\_\_\_\_\_ (Mohd Islam Khan)**