**Curriculum Vitae**

**SARANSH GUPTA**

8054105115

Saranshvipul@gmail.com

**Career Objective**

To pursue a challenging managerial career in a progressive Organization where my skills & knowledge can be utilized towards the growth of the organization and also can continue to learn and explore new heights.

**Work Experience**

**Company Name: NANDAN TRADERS**

**Company Profile:**

Bisleri is a brand of bottled water in India. Bisleri has 60% market share in packaged drinking water in India. Known all over India as the brand that pioneered the concept of mineral water, bottled with its distinct green label, today Bisleri is a household name.

**Designation**: Sales Officer

Duration: 08 May 2015 to Present.

**Company Name: Aakash Education Services Pvt ltd**

**Company Profile**

Aakash Educational Services Pvt. Ltd. has emerged a benchmark in the arena of ‘Coaching & Guidance’ with its excellent performances in various Medical and Engineering Entrance Exams across India ever since its inception in 1988. Taking the legacy of excellence forward, today, Aakash has become synonymous with quality coaching for ‘Medical & Engineering’ Entrance Exams. For the last 20 years, it has been producing 1st Rankers in various Medical & Engineering Entrance Exams in India.

Our 26 years of experience, over 40,000 selections in Medical & Engineering Entrance Exams., a country-wide network of more than 110 study centers with over 150 exam centers, a collective annual base of over 100,000 students, and above all, the trust of millions of parents, have together made it a reliable educational group in the arena of focused and qualitative preparation for Engineering & Medical entrance exams.

**Designation**: Area Coordinator

**Duration**: 3 March 2014 to 29 April 2015

**Responsibilities:**

I am working as Area Coordinator in Aakash Institute. As a Area Coordinator, I have to meet with the Trustees, Principals and directors of Coaching Institute for the seminars and tie- ups. I generate revenue for the company by enrolling students of X, XI, XII and XII passed students in different courses offered by Aakash Institute.

**Company Name: Indiamart Intermesh ltd**

**Company Profile: Indiamart Intermesh Ltd.** is a professional internet marketing company offering dynamic and creative web solutions and services.

**Designation :** Sales Executive (Client Servicing)

**Duration : 11** April 2013 to March 2014

Job Profile

* Respond efficiently to inquiries for and respond with appropriate information about products and services.
* Contact potential clients to understand and quantify their requirements and budgets, and sell the advantages of the products.
* Prepare proposals and quotations for provision of services for potential clients.

**Professional Qualification**

**Master of Business Administration (MBA) (2011-2013)**

* Punjab Technical University
* Specialized in Major Marketing and Minor Finance
* final for the degree, **Grade A**

**Bachelor of Business Administration (BBA)** (2008-2011)

* Guru Nanak Dev University

**Academic Qualification**

* High school examination From M.d.k School, Approved by C.B.S.E
* Intermediate examination from Model High School, Approved by P.S.E.B.

**Personal Details:**

**Father's Name :** Satish Kumar

**DOB :** 14/Feb /1991

**Language Known :** English, Hindi, Punjabi

**Current Address :** H.no 98 Prem nagar saingarh,pathankot