**Objective:-**

To secure a position in the organization that offers challenge and opportunity for my career development and at the same time serve the organization to the best of my capabilities. I would like to gain new skills while utilizing my current area of expertise of procurement and employee satisfaction services within a positive team environment.

**Summary:-**

* Having **5 years** of experiences as a Marketing Manager.
* Excellent track record of selling maximum properties in a month, always achieved defined target in a well manner.
* Got promoted as a Marketing Manager from sales executive.
* Focus to Generate a new businesses.
* People interaction.
* Reference from existing customers.

**Educational Qualification:-**

**MBA** from Sager Institute of Technology & Management***, GBTU***,Lucknow in **2008-2010.**

**Specialization: -**

* Dual specialization
  + - Marketing Management
    - Human Resource Management
* Completed Post graduation from Kanpur University in **2007.**
* Completed Bachelor of Art from Lucknow University in **2005.**
* Completed Intermediate from U.P.Board Allahabad in **2002.**
* Completed High School from U.P Board Allahabad in **2000.**

**Projects: -**

**Currently I have been working Metaweb Technologies Pvt. Ltd. As a Marketing Manager from 3 June 2014 to till date.**

Role and Responsibilities –

* Team handling , assigning task to them, take daily basis report from them.
* To sale company products.
* To meet customers directly to bring project for the company.
* Explain project details as per the client requirement.

**Worked on Fortune Soumya Housing as an Asst. Marketing Manager from 1st Jan 2012 to 30 May 2014**

Role and Responsibilities –

* Explain the project details as per the customer needs, show sample house, and follow up with interested customers.
* Entertain new customers in our office.
* As for references if they have any.
* Looking for new customers in corporate.
* Looking after for collections.
* Make them aware about baking home loan.
* Ask appointment before reaching any customer place.

**Worked on ICICI Bank as Jr. Officer from 20th Jul 2010 to 3 Nov 2011.**

Role and Responsibilities –

* Approached to customer to open current / saving account, Life insurance, Gold loan, fixed deposit.
* To achieve a goal every month.
* Making long term relation with customers.
* Cold call for promoting sales.
* Motivate the customer for keep more amount in their accounts.
* Attend corporate trainings.

**Other Proficiency: -**

* One year Diploma in Computer Application from **Q-TECH LUCKNOW.**
* Good command over all windows operating systems.
* Worked with Microsoft word, Microsoft Excel, Microsoft Power point.

**Personal Details:-**

Date of Birth 5thMarch, 1986.

Nationality Indian

Gender Male

Languages Known English and Hindi

Marital Status Married

**Declaration:-**

“I, hereby confirm that all the information provides is correct to best of my knowledge.”

**Date:-**

**Place: - New Delhi** **Pradeep Shukla**