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| C:\Users\Ankit Pradhan\Downloads\photo.jpg  NAMDEV S ADKAR  ***Contact Information:***  **9673056222 (M)**  ***E-Mail:***  namdev.adkar87@gmail.com  ***Personal Data:***  Father name: Shivaji Adkar  Date of Birth: 20/12/1987  Gender: Male  Religion: Hindu  Nationality: Indian  Marital Status: Single Passport Details: Passport No: **J1204351**  Place of Issue: **Pune**  Date of Issue: **28/06/2010** Date if expire:27/06/2020Skills:  * Fluency in written and spoken English with good command over grammar. * Typing speed 30+ wpm. * Good communication skills.  Languages Known: English, Hindi, Marathi | | CURRICULUM VITAE  Career Objective  To work in a dynamic organization, which offers me to learn things and at the same time provide me opportunities to excel in my profession thereby contributing to the success of the organization.  Professional Experience  **1: Future Generali India Life insurance CO. Ltd.**  (from Oct 2014 to till date**)**  **Designation:** Certified Financial Planning Manager  **Work Location:** Pune  **Work Profile** :   * Generate Lead on Call. * Face to Face meeting with Customer. * Selling Future Generali Insurance company’s product and generate business. * Providing service to existing Customer. * Working on Excel sheets to maintain the Customer data base. * Worked as Team Mentor which includes Managing Sales performance of Team members.   **2**: **Robinhood Insurance Broker Pvt. Ltd.**  (From December2012 to June 2014)  **Designation**: Sales Manager  Work Location: Mumbai  **Work Profile** :   * Handling 5 Relationship Managers Team. * Face to Face meeting with Customer. * Selling different Insurance company’s product and generate business. * Providing service to existing Customer. * Working on Excel sheets to maintain the Customer data base. * Worked as Team Mentor which includes Managing Sales performance of Team members. * Doing a business of 25lac premium per month.  1. India Info line Broker Ltd(From April 2011 Till November 2012)   Designation:Got Promoted as Sales Manager  Work Location: Mumbai  **Work Profile :**   * Handling 7 Relationship Manager’s Team. * Achieving Sales Target of 15lac. * Providing Excellent Customer Service and sales Insurance of ICICIprudential and Birla Sunlife. | |
|  | | 4**. India Infoline Broker Ltd (**From September 2009 till March 2011**)**  **Designation: RelationShip Manager**  **Work Location**: Pune  **Work Profile** :   * Calling on Data which is provided by company. * Generate appointment and meet to the customer Face to Face * Close the Deal * Maintain healthy relation with customer. * Working on Excel sheets to maintain the Customer data base.   **Achievement:**  Educational Qualification   |  |  |  |  | | --- | --- | --- | --- | | **Exam** | **Institution/Board** | **Year of Passing** | **Percentage & Class** | | **B.C.A.** | UNIVERSITY OF PUNE | 2009 | SECOND CLASS | | **HSC** | MAHARASHTRA BOARD | 2005 | SECOND CLASS | | **SSC** | MAHARASHTRA BOARD | 2003 | FIRST CLASS |   Computer Proficiency   * MS Office,AICIT * MS- Outlook,C,C++,JAVA,ORACLE,VB,NETWORKING.   Competencies   * Ready to acquire new opportunities. * Problem solving ability. * Quick Learner * Working under pressure   Extra curricular activity   * **Won a Sponsor trip to Pattaya in 2015** * **Won a Sponsor trip to Bangkok in 2010(Out of 4000 employees over all India stood no 7 position).** * **Won a Sponsor trip to Thailand in 2011 (Out of 4500 employees over all India stood no 4 position)** * **Working as a Sales Manager achieving 25 lac of business every month and capable of handling 20 agents.**   **Hobbies:**  Watching and Playing Cricket, Net surfing,Wrestling. | |
|  | | Declaration  I confirm that the above mentioned information is true to the best of my  Knowledge and belief.  Place :  Date : Signature  (NAMDEV SHIVAJI ADKAR) | |