CURRICULUM VITAE

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| SUBEDAR YADAV  Mob No.: 7838323730  E-Mail: subedaryadav2009@gmail.com | Corresponding Address:-  H.No. 869 Street No. 28 MadanGir DDA Flat.  New Delhi 110062 |

***“I am promising self motivated and professional kind of person and believe hard work always succeeds and if given an opportunity I will prove my worth to an organization”***

#### CORE COMPETENCIES

**Marketing**

* Effectuating pre-planned sales strategies for accomplishment of performance milestones.
* Utilizing market information & personal network to develop marketing intelligence for generating leads.
* Evolving market segmentation & penetration strategies to achieve targets.

**Client Relationship Management**

* Attending to clients concerns & complaints & undertaking steps for effectively resolving them.
* Building & maintaining healthy business relations with major HNI clientele, ensuring maximum customer satisfaction by achieving delivery & quality norm.

**WORK EXPERIENCE**

* **Relationship Manager** - **Unicon Securities Pvt.Ltd.** corporate office in noida-63.

(1 October 2010 to 30 Oct2013)

* **Sr.Relationship Executive- Angel Broking Pvt. Ltd.** Region office in Laxmi nagar delhi .

(09 Nov 2013 to Till date)

**Responsibilities:**

* Interfacing with HNI clients & acquiring their consent
* Providing solutions to the client & helping them in getting trade
* Catering to the customer queries & delivering 100% client satisfaction to them.
* Efficiently generating leads through existing customers and converting them into final sales

**PROFESSIONAL QUALIFICATION**

* M.B.A. from Unique Institute of Management & Technology(U.I.M.T.), Ghaziabad Approved by A.I.C.T.E., Affiliated to Gautam Buddh Technical University(GBTU) Noida in 2010.

Specialization : Major – Marketing

: Minor – Finance

**ACADEMIC QUALIFICATION**

* High School with Science Stream passed from U.P. Board in 1999.
* Intermediate with Science (Math) Stream passed from U.P. Board in200 1.
* B.Sc. with Science (Physics, Chemistry, Mathematics) Stream from Purvanchal University, Jaunpur in 2005.
* M.Sc. with Mathematics subject from Purvanchal University, Jaunpur in 2007.

**TRAINING**

Company Name : HCL INFOSYSTEMS LIMITED

Topic : Consumer Behaviour on Purchase of home

PC and Laptop

**RESEARCH PROJECT**

Company Name : HINDUSTAN UNILIVER LIMITED

Topic : Sales And Distribution Of HUL Product

**PERSONAL PROFILE**

Father’s Name : Mr. Hari Ram Yadav

Date of Birth : 10th August 1983

Permanent Address : Village – Aharpur

Post – Jamunia

Distt. – Jaunpur (U.P.)

Pin Code – 223103

Marital Status : Unmarried

Nationality : Indian

Language Known : English & Hindi

**DECLARATION**

I confirm that all the information provided above are true to the best of my knowledge and supported in necessary.

**Date:**

**Place: (SUBEDAR YADAV )**