**Amit Patel**

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**Career Objective**

Seeking a growth oriented and challenging career in management where knowledge, skills and experience are expected in developing application.

**Professional Experience**

**1) Organization : ICICI Securities Ltd.**

**Designation :** Key Relationship Manager (Assistant Manager)

**Job Description :** Portfolio Management

**Duration**  **:** From **July 16, 2013 To Till Date.**

**2) Organization : HDFC Life Insurance Co. Ltd.**

**Designation :** Sales Development Manager-Corporate Agency (BANCA)

**Job Description :** Generate Life Insurance Business from Bank

**Duration**  **:** From **March 04, 2013** to **July 12, 2013**

**3) Organization : ICICI Prudential Life Insurance Co. Ltd.**

**Designation :** Associate Financial Services Manager (BANCA)

**Job Description :** Generate Life Insurance Business from Bank

**Duration**  **:** From **November 08, 2011** to **October 08, 2012**

**4) Organization : TATA AIG Life Insurance Co. Ltd.**

**Designation :** Assistant Business Development Manager

**Job Description :** Team Management, Developing Motivating And Generate Business From Team

**Duration** **:** From **June 23, 2009** to **October 10, 2011**

**Management Training & Project Experience**

* Successfully underwent six weeks of winter project training at **Johnson & Johnson Co Ltd.** Undertook a project to measure “Retailers’ Survey For A Comparative Analysis Of Sanitary Napkins With Special Reference To Stayfree, In Surat’’.
* Successfully underwent two months of summer training at **Bajaj Allianz Life insurance Co. Ltd.** Undertook a project to measure “Suitability of Insurance Product & comparative Analysis of Pension plan.”

**Project 1: Automatic cut-off power supply**.

* **DISCRIPTON:** In this project if the voltage exceeds the mentioned range it automatically cuts-off the supply so that the life of the TV set and other devices can be extended. It work on relay is connected to the phase line & from the normal point it is connected to the device. The neutral will have a direct line from the mains supply.

**Project 2: Zener Tester**

* **DISCRIPTION:** The objective of this project is to check the voltage of zener diodes. The 47K linear potentiometer’s dial is calibrated in terms of voltage between 0 and 27V, either by using various known zeners in the range. The position of the potentiometer where the LED gets turned off, gives the breakdown voltage of the zener.

**Education**

* Completed Master of Business Administration (MBA) with specialization in Marketing from Veer Narmad South Gujarat University, Surat.(APRIL-2009)
* Completed Master of Science (M.Sc.) with specialization in Electronics & Radio Physics from The Maharaja Sayajirao University, Baroda.(APRIL-2007)
* Completed Bachelor of Science (B.Sc.) with specialization in Physics from Veer Narmad South Gujarat University, Surat.(MAY-2005)
* Passed senior secondary school exam (GSEB) with aggregate 45%.(MARCH-2002)
* Passed secondary school exam (GSEB board) with aggregate 65%.(MARCH-2000)

**Strengths:**

* Good leadership qualities, cool temperament, goal oriented.

**Computer Proficiency:**

* Very acquainted with networking and internet.

**Highlights of Achievements:**

* Promoted as Key Relationship Manager from Senior Relationship Manager in current organization.
* Completed level 1 of French Language.

**Personal Details**

* Date of Birth **:** 4th Dec 1984
* Nationality **:** Indian
* Marital Status **:** Single

**Interests :** Meeting new people, travelling.

**References :** Will be produced on demand

All information given above is true to the best of my knowledge.

Amit Patel