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| OBJECTIVE | | | | | |
| To be associated with a reputed organization that utilizes my professional ability and analytical skill and helps me in enhancing my current skills to dynamically contribute towards personal and organizational growth. | | | | |
| EDUCATIONAL BACKGROUND | | | | | |
| Degree | | School/College | Board/University | Year of Completion | Percentage |
| MBA | | Jaypee Business School | JIIT | 2015 | 61.00 |
| Bachelor of Management Science | | National PG College, Lucknow | Lucknow University | 2013 | 54.19 |
| Diploma in Aviation, Hospitality and Travel Management | | Frankfinn Institute of Air Hostess Training, Lucknow |  | 2011 |  |
| Class XII | | Rani Laxmi Bai School, Lucknow | CBSE | 2010 | 57.4 |
| Class X | | Rani Laxmi Bai School, Lucknow | CBSE | 2008 | 62.2 |

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| TECHNICAL SKILLS | |
|  | |  |  | | --- | --- | | **Languages** | : C++ | | **Software** | : Galileo CRS | | **Packages** | : Ms-Office | | **Operating Systems** | : Windows XP/Vista/7/8 | |

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| **SUMMER INTERNSHIP** | |
| **Wave Infratech Pvt. Ltd**  **April, 2014 - June, 2014** | **Project Title:** Job Satisfaction among the employees of multiplexes/Malls with special reference to The Wave Mall, LKO.  **Project Description:**   * My contribution was to assist my corporate supervisor in recruitment process and training. * It involved feeding candidate’s information into the system, calling the short listed candidates and informing the selected ones. * I managed postings on job portals like naukri.com and resclex, including searching for the suitable candidates and then contacting them for the interview. * In training, I assisted my HR manager in making different charts for different departments, preparing calendars and writing feedback about the employees. | |
| **Bajaj Capital Ltd, Lucknow**  **May, 2012 - July, 2012** | **Project Title:** 360 Financial Planning and awareness of Bajaj Capital Ltd.  **Project Description:**   * The main task was to generate leads for their insurance business, convert them into clients and achieve the pre-defined target. * Also, the task involved maintaining database for the customers and cold calling to guide clients towards better investment schemes | |
| **Social Internship in**  **Ngo Project khel** | **Project title:** Conducting session with children  **Project Description:**   * Conceptualising and conducting sports and games sessions with children * Conceptualising and conducting life-skills sessions with children * Helping with administrative tasks * Regular meetings and feedback for improvement of the quality of the programme | |

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| AWARDS & ACHIEVEMENTS | | |
| **Extra-Curricular** | Done English edge programme at Frankfinn, Lucknow. | 2011 |
| Attended swimming training camp organized by Frankfinn Lucknow. | 2011 |
| Done training on First aid at Frankfinn, Lucknow. | 2011 |
| Winner of Dramatics in National P.G. College Lucknow. | 2010 |
|  | Organized an entertainment stall in the JBS mall, an event organized at Jaypee Business School. | 2014 |

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| ACADEMIC PROJECTS | |
| **Competency Mapping and Psychometric Testing** | **Project Title:** A study to conduct competency mapping on the student of Jaypee business school.  **Project Description**:   * Prepared a questionnaire to understand various aspects of competency and Collect data from student of Jaypee business school. * Analyze data collected. | |
| **Performance and Compensation Management** | **Project Title:** A comprehensive business plan for a cafe with reading space.  **Project Description**:   * To understand a business environment and prepare about what business is there mission and strategy. * Organization structure, job analysis, performance application form, job evaluation, compensation structure and salary slip of the employee. | |
| **Strategic Management** | **Project Title:** To study the strategic management process of Godfrey Philips  **Project description**:   * To understand the external and internal environment for the company. * Prepare strategies for it using SWOT, TOWS and BCG matrix. | |

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| PERSONAL DETAILS |
| |  |  | | --- | --- | | **Name** | : Yashi Gupta | | **DOB** | : 18 December 1991 | | **Father’s Name** | : Mahesh Kumar Gupta | | **Gender** | : Female | | **Marital Status** | : Single | | **Nationality** | : Indian | |

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| DECLARATION |
| I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars. |

DATE: Yashi Gupta