**PRAMENDRA SINGH CHANDEL**

**Address:-Flat No. 3 Shri Mahakali Appt.**

**97, Stanley Road Allahabad 211002**

**Mobile: - +917379650666**

Pramendrasingh48@gmail.com

**OBJECTIVE:-**

I am a diligent, confident and result-oriented person. My assets are my aspiration and determination to learn and succeed. I believe in the philosophy of team building (1+1=11) and adding values to my role in the organization. Believe in Creativity and Hard Work.

**PROFESSIONAL EXPERIENCE**

**Organization: ICICI Prudential Life Insurance Co Ltd, Allahabad**

**Designation: Sr.Financial Service Manager**

**Period: 22nd Sep 2015 to Till Date**

* Conduct out of office calls as per the defined Sales Activity Management
* Generating revenue by selling of insurance products.
* Carry out the sales activities to achieve the LI target.
* To maintain database of the companies, and Customer’s Query Resolution.

**Organization: IndusInd Bank Ltd, Allahabad**

**Designation: Customer Service Manager**

**Period: 23rd June 2014 to 19th Sep 2015**

**Work Profile:**

* Acquisition of new clients and investment avenues.
* Generating revenue by selling of Investment and insurance products.
* Building up the branch CASA with customer oriented service based funding.
* Assisting Manager Customer Service & Operations in KYC of acquisitions.
* Training the new joinees on banking and products aspects.
* Have good understanding of KYC norms, Bank and products processes, Banking software ie. Finacle,
* To maintain database of the companies, and Customer’s Query Resolution.
* Maintain helpdesk for customers regarding activation/issues and service query of accounts
* Generating leads on talisma for asset parts like gold loan, home loan and vehicle loan.
* Achieved Rewards and recognisition for casa productivity.
* Managing Branch operations in terms of FD request, Pass book issuance and processing customer request forms

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**Organization:** **ING VYSYA Bank Ltd. Allahabad**

**Designation:**  Branch Executive

**Period: January 2012 to June 2014**

**RESPONSIBILITIES**

* Acquisition of CASA and maintaining healthy portfolio of the same..
* Preparing MIS on MS Excel on activation of accounts, Daily Sales Report.
* Coordinating with Customer as well as Product team for right offering and customized solution to customer and further closure of deal.
* Worked as lead converter for generating revenue .
* Received awards and certificates from Zonal head.

**ACADEMIC RECORD:**

| YEAR | DEGREE/COURSES | UNIV/BOARD |
| --- | --- | --- |
| 2005 | Post Graduation. | CSJM University |
| 2003 | Graduation | CSJM University |
| 2000 | Intermediate | U.P Board |
| 1998 | High School | UP Board |

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**SKILLS :**

* OPERATING SYSTEM: WINDOW, 98, WINDOWS 2000
* WORD PROCESSOR: MICROSOFT WORD 2003 XP
* INTERNET & E-MAIL: OUTLOOK EXPRESS
* AMFI Certified in Year 2014.

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**HOBBIES:**

* **Reading & Listen Music.**
* **Interact with New people.**
* **Adventure Tours.**

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**PERSONAL DETAILS:-**

**Father's Name: Mahadev Singh Chandel**

**Date of birth: 5th Oct. 1983**

**Nationality: Indian**

**Gender: Male**

**Marital Status: Married**

**I here by declare that above mentioned details are correct and complete to the best of my knowledge.**

**Date : \_\_\_/\_\_\_/\_\_\_\_**

**Place : Allahabad**

**(Pramendra Singh Chandel)**