Curriculum Vitae

# K Mahadappa

H.no:4-6-163,

Rambagh Attapur,

Rajender nagar, Mobile No: 9030862965

Hyderabad-48. Mail Id: maddy809@gmail.com

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| **Objective:-** |

To pursue a highly challenging career, where I can apply my knowledge, acquire new

Skills and contribute constructively to the organization.

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| **Experience:-** |

**Working as a Asst sales manager in ING vysya Bank from Nov’2013.**

* Dealing with **CASA** products (**current accounts and saving accounts**).

After activation of accounts we need to engage the customers to their transactions and guiding them to proper banking related matters

* Current accounts includes normal, merchant accounts, seasonal accounts, TASC accounts (Trusts, Associations, Societies, Charities) **privilege accounts, and Trade Roaming current accounts(TRCA)**
* Saving accounts includes normal accounts, women accounts, senior citizens accounts, NRI, NRE, NRO, Young star accounts, three in one accounts, and mainly of our **privilege accounts**
* Fixed deposits , Recurring deposits and instant credit cards also our products
* For generating of high net worth customers we will conducts many activities in the catchments
* Our one of the main responsibility is to maintain both **ERV** (existing relation value) previous year customers and also **NCA**( New customer acquisition) present customers
* We will regular touch with customers regarding bank **MAB**(monthly average balance) and also **MEB**(month end balances)
* We will sell some others products like **GENERAL INSURANCE,MUTUAL** **FUNDS,SIP`s, GOLD, GOLD LOANS, AOUTO LONS, PERSENAL LOANS,BUSINESS LOANS**

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| **Experience:-** |

**Worked as a Branch Senior Sales Officer in HDFC Bank from SEP’2011.**

* Dealing with **CASA** products (**current accounts and saving accounts**).

After activation of accounts we need to engage the customers to their transactions and guiding them to proper banking related matters.

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| **Educational Qualifications:-** |

* MBA (Finance & Marketing) from Aradhana School of Business Management
* , from Osmania University Hyderabad.
* B.com. (Computers.) from St. Francis Xavier Degree College, Barkatpura, Hyderabad, Osmania University.
* Intermediate from Pragati Mahavidyalaya junior College, Hanuman tekdi, Hyderabad.
* S.S.C. from Guru Nanak High School Bahadurpura, Hyderabad.

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| **Technical Skills :-** |

Operating System : MS-Windows 98/Windows 2000/XP

Applications : MS Office (Word, Excel, PowerPoint, Access)

Internet : Browsing, and Online Tasks.

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| **Personal Skills :-** |

* Assertive at work and maintain effective work.
* Can be able to work as individual and also in a team.
* Willingness to learn, adapt new technology in a very short period of time.

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| **Personal Skills :-** |

Father’s Name : K Maruti

Date of Birth : 10 Jan 1989

Gender : Male

Marital Status : Married

Languages Known : Telugu, English,Hindi,Marathi and Kannada.

Nationality : Indian

Permanent Address : K Mahadappa

H.no:4-6-163 Rambagh Attapur Rajendernagar Hyderabad-48.

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| **Declaration:-** |

I hereby declare that the information given is correct to the best of my knowledge and belief. I understand that the wrong information makes me liable for dismissal forthwith.

Date:

Place: Hyderabad.

(K Mahadappa)