Hanumantha rayudu.B

H.No-: 11/11,Ground floor

3RD-Cross, 3Rdmain

Chikka adugodi

Bangalore-560029

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CARREER OBJECTIVE:

To reach at the optimum level of satisfaction in my choose field through my dedicated efforts.

To integrate my skills in a team, to help the organization achieve its objectives.

HIGHLIGHTS

* Ability to work in team.
* Open to new ideas and always try to learn new things.
* Quality to manage the work in most logical way.
* Able to work under pressure in order to meet the deadlines for the target.

WORK EXPERIENCE:

* Currently Working in ICICI Bank Ltd. as Senior Officer from August’2012 to till date.

CURRENT JOB PROFILE:

* To find new customers for Accounts through Branch and self source.
* Build and improve the quality of business relationships with customers.
* Develop and execute marketing campaigns to customers.
* Maintain relationship with existing customers.
* Servicing them by accruing new other bank services.
* Meeting with new client for cross selling for our all bank products.
* Prepare MIS on daily basis and reporting to the supervisor.
* Cross selling of Life insurance,Home loan, Personal loans and Credit cards.
* Setting up stalls in corporate and briefing about the procedures and document required from the customer.
* Keeping track of the existing customers for the future business.

EDUCATIONAL QUALIFICATION:

* 2012 M.B.A (Regular) from SriVenkateswara University Tirupati.
* 2010 B.com (computers) from Sapthigiri Degree college Affiliated to Sri Krishnadevaraya University.
* 2006 Intermediate Education (+2) from Govt. Jr college Penukond, Anantapur District.

TECHINICAL SKILLS :

* Tools/Utilities/OS : MS Excel, Power Point, Word. Windows XP, Internet.
* Languages known : MS-OFFICE, C, C++.

PERSONAL INFORMATION :

Name : Hanumantha Rayudu. B

Date of Birth : 18 March’ 1989

Father’s Name : B.Subbarayappa

Marital Status : Single

Nationality : Indian

Languages Known : English, Kannada, Hindhi &Telugu.

Reference : Will be provided, if required

(I hereby declare that all the above information is true to the best of my Knowledge.)

Date:

Place: Bangalore

(Hanumantha rayudu B)