

Name : Gaurav Mishra

Gender : Male.

Age : 23 Years.

Date of Birth : 22-07-1992.

Father’s Name : Ashok Kr. Mishra

Area of Residence : SainikVihar, Gorakhpur.

Email id : gmishra1991@gmail.com

**PGDBM with TimesPro**

**Completed Post Graduate Diploma in Banking Management PGDBM**

Centre Name : Times Centre for Learning Limited (Times Pro, lucknow).

Registration Number : E14CC1018100.

Batch Code : LUC01AA1015.

**Academic Scores**

|  |  |
| --- | --- |
| **Subject** | **% Marks Obtained** |
| Introduction to Banking | 76 |
| Law and Practice of Banking | 60 |
| Retail Banking | 64 |
| Business Banking | 64 |
| NRI Banking | 84 |
| Wealth Management and Financial Planning | 72 |
| New Age Banking | 84 |
| Core Banking Solution ( Finacle) | 92 |
| Management of Banks | 92 |
| Communication Skills | 94 |
| Accounting and Financial Mathematics for Bankers | 80 |
| Sales and Relationship Management | 89 |
| Essentials of Customer Service | 86 |
| Business Intelligence | 90 |
| Economic Times FinPro  GDP, Business Cycles, Inflation, Interest Rates, Monetary Policy, Fiscal Policy,  Mutual Funds and Hedge Funds, PPF, NSC, POMIS, RGESS, NPS, Investor Life  Cycle, Financial Goals, Saving Pattern changes, Income Tax, Capital Gains Tax, Dividend Distribution Tax for MFs | MA 1 -60  MA 2 -57  MA 3 -62  MA 4-70  MA 5 -80  MA 6 -74 |



**Academic Credentials**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Qualification** | **Year of**  **Passing** | **School/College** | **Board/University** | **Percentage** |
| **Xth** | 2007 | Air Force School, Gorakhpur. | C.B.S.E Board | 53% |
| **XIIth**  Commerce | 2009 | St. Joseph College, Gorakhpur. | I.C.S.E Board | 52% |
| **Graduation** Commerce | 2013 | B.B.A | National P.G College, Lucknow. | 54.7% |
| **Post**  **Graduation** | 2015 | M.B.A (Marketing) | Institute Of Management Sciences, University Of Lucknow. | 66% |

**Certifications/Achievements:**

* 2012: BESTOCHEM SOLUTIONS : (One of the most renounced Pharmaceutical company)

AREA OF OPERATION: Market survey of GLYCAZITE METFORFINE FORMULATIONS among retailers.

AREA COVERED:Complete medicine market of Gorakhpur region.

ACHIEVEMENTS: A comprehensive study of market regarding the drug was done and potential of drug in

different formulations with dealers of different area was worked out which helped to determine the

comprehensivesale of drug in market.

* 2014: STATE BANK OF INDIA: (Leading Nationalized Bank in India)

AREA OF OPERATION: Customer profiling of liability products on the basis of demographic factors.

AREA COVERED: Luck now Zone

ACHIEVEMENTS: Approximately 500 customers were interviewed through a well-structured questionnaire and

a report regarding the share of different products capturing market of different age group was prepared and

submitted.

* **NISM-V-A: Mutual Fund Distributers Certification Examination.**
* **NISM-VI: Depository Operations Certification Examination.**

I hereby declare that all the above statements are true and complete to the best of my knowledge.

Date:

Place: Lucknow. (Gaurav Mishra)