**B.N.V.Chaitanya**

Plot no:301, Emerald Block F2

Rajeev swagruha, lingampally

Hyderabad

Andhra Pradesh, India. **E-mail:bchaitu123bnv@gmail.com**

**Phone:+91-9030679444**;

**OBJECTIVE:**

To work in a challenging, senior-level position in **BANKING industry** requiring a polished communicator and proactive team leader with a thorough understanding of marketplace dynamics and demonstrated track record of sales achievement and managerial effectiveness.

**WORK EXPERIENCE:**

1. **RISE Pvt Ltd. Dec 2013 – Sep 2015**

**Data Management Analyst**

* Well-versed with Various stages of Software Development Life Cycle (SDLC) and Software Testing Life Cycle (STLC)
* Good exposure to **Healthcare** domain
* Good experience in **ERP** migration testing
* Experience in testing **ETL** Packages using tool “**Data Process Logic Studio**”
* Hands on experience in **SSIS** and **SSRS**

1. **DEVELOPMENT CREDIT BANK**, **Jan 2011-Nov 2013**

**BUSSINESS DEVELOPMENT EXECUTIVE**

* Answering inquiries regarding checking and savings accounts and other bank related products
* Attempting to resolve issues and problems with customer’s accounts
* Initiating and opening new bank accounts
* Explain, advise and promote bank products and services to customers
* Responsible for bringing in new customers and boosting the bank’s profits
* Identifying bank customers, validate and cash checks
* Recording all transactions promptly, accurately and in compliance with bank procedures

1. **HDFC BANK, Oct 2009- Dec 2010**

**SENIOR SALES EXECUTIVE**

* Listening to customer requirements and presenting appropriately to make a sale
* Attending team meeting and sharing best practice with colleagues
* Acting as a contact between a company and its existing and potential markets
* Negotiating the terms of an agreement and closing sales

**EDUCATION:**

* **M.C.A.** withdistinctionfrom Acharya Nagarjuna University
* **B.Sc** in M.P.E.(Maths,Physics,Electroincs) from **Acharya Nagarjuna University**
* Intermediate in MPC from Board of Intermediate
* SSC from Board of Secondary Education

**STRENGTHS:**

* Hard working and commitment towards work
* Self-confident
* Positive Attitude
* Dedication

**PERSONAL PROFILE:**

Name: **B.N.V.Chaitanya**

Date of Birth: 19 th aug, 1986

Marital Status: Married

Languages Known: English, Hindi and Telugu

Nationality: Indian

Contact Address: Plot no:301, Emerald Block F2

Rajeev swagruha, lingampally

Hyderabad

Andhra Pradesh, India

**DECLARATION:**

I consider myself familiar with Banking related Aspects. I am also confident of my ability to work in a team.

I hereby declare that the information furnished above is true to the best of my knowledge.

 Date   **:**

Place  **: B.N.V.Chaitanya**