RESUME

vinod kumar

s/oMallappa(poojari),Halepete,opp to thaluk office road,

Kadur(T),Chikmanglore(D).

Email: VINOD.VS1@gmail.com

Cell no: 8123936995,9538014445

**Career Objective:**

Seeking a challenging and dynamic position with a growing firm to add some value for the better growth and profit of the organization along with developing my knowledge and selling skills.

Total Work Experience: 2.6 Year

Current Company: Sipani Properties

Designation : Relationship officer

Previous Companies:

Pavani Group   
  
Designation: Senior Sales and Marketing Executives

Saroj Group

Designation: Sales and Marketing Executive

**DOMAIN SKILLS**

-Sales, Marketing & Business Development:   
-Developing new clients and negotiating with them for securing profitable business.   
-Forecasting sales targetsand executing them in a given time frame thus enhancing client.

**Key responsibilities:**  
- Customer Calls and Emails response  
- Customer Site Visits  
-Lead Generation  
-Sales Closures  
-Sales target achievement of assigned project  
-Booking, Sale Agreement and First Instalment  
-All kinds of reports

**Academic details:**

-2012: MBA 65% from SIR M. Visvesvaraya Institute of Technology, Bangalore.

-2010: BCA 72% from Bapuji institute of hi-tech education ,Davangere.

-2007:Government junior college, Kadur.

-2005: Vishwabarathi high school,Kadur.

**Key Skills:**

-Good convincing skills.  
-Good analytical and problem solving skills.  
-Hard working.  
-Passionate about my work.

**Extracurricular activities:**

-Worked as an event coordinator for the cultural event **“KALANJALI”** conducted in our institution.

-Participated in inter college Competitions Like

* + Cricket
  + Skit
  + Add show.

**Hobbies**:

-Writing poems.  
-Listening Music.  
-Watching Movies.

**PERSONAL INFORMATION**

**Name**  **:** VINOD KUMAR

**Father’s Name :** MALLESHAPPA

**Date of Birth :**  23/05/1989

**Sex :**  Male

**Nationality** **:** Indian

**Contact Address**  **:** S/o mallappa(poojari) Behind Rajkumar Plaza, Halepate,

Kadur(T),Chickamagalur(D) 577 548.

**Languages Fluent In :**  English, Hindi, and Kannada

**Declaration**

I hereby declare that the above-mentioned particulars are true to the best of my knowledge and belief.

**Date: VINOD KUMAR**