**RAVI PRAKASHSRIVASTAVA**

**Mobile No.:**  +918960000730

**Address:**11/406 Sec-11 Vikas Nagar Colony Luck now (U.P)

Opp. –Holly Trinity School

**E-mail: – vandana.sriv7981@gmail.com**

**Career Objective**

# Looking forward for a challenging position in an organization where my knowledge & experience in banking industry can be applied for the growth of the organization, which in turn is my satisfaction.

**Brief Overview:-**

A dynamic professional with approx. 7.6years of experience in Financial Management, Business Development, Customer Relationship Management. Demonstrated abilities in expanding the market, brand building and generating new business and targeting the potential customers. Hands on experience in exploring and developing new markets, accelerating growth & achieving desired goals. An effective communicator with good presentation & negotiation skills.

***WORK EXPERIENCE:-***

Working with **Kotak Mahindra Bank Ltd., Lucknow.**

From 02 July 2010 to Till Date.

**Designation:** Deputy Manager

**Job Responsibility:**

I have Managedbusiness for vertical of Kotak Bank (\*\*Group Relationship Business) at Luck now and Other Location Branches

\*\* Groups are KMBL. Kotak Prime, Kotak Securities, Kotak Agari Business, Kotak LAP Business, Angel Broking and Kotak Personal Loan.

Worked in**Hdfc Bank Ltd. Delhi.**

From 12 July 2008 to 31 Jan. 2009.

**Designation:CSE**

**Job Responsibility:**

1-Acquisition of retail liabilities products (CASA).

2-Maintaining relationship of given portfolio.

3- Prospecting new customers to the bank.

Worked in **ICICI BankLtd. Delhi –**

From 24 Dec. 2007 to 09 June 2008.

**Designation:** BBE (Business Banking Executive)

**Job Responsibility**:

1-Acquisition of retail liabilities products (CASA).

2-Maintaining relationship of given portfolio.

3- Prospecting new customers to the bank.

**Achievement**:

1) Won **HIFLIER** certificate **Kotak Mahindra Bank twice.**

2) Won trophy, gold medal & certificate for acquiring of CASA in**Kotak Mahindra Bank.**

3) Won trophy & certificate for selling of highest CASA No. in Months of Jan.2015 &Feb.2015 in**Kotak Mahindra Bank.**

**EDUCATIONAL QUALIFICATION:-**

**PROFESSIONAL QUALIFICATION**

* **Post graduate in Mass Communication (PGMC)** from **Awadh university faizabad.**
* **B.A** Passed out in **2004** from **Awadh university faizabad.**
* **Intermediate** Passed out in **2001** from **U.P.Board.**
* **High School** Passed out in **1998** from **U.P.Board.**

**COMPUTER PROFICIENCY:-**

MS Office, Excel. MSWord

# **Hobbies**

# Net surfing, listening music, to interact with different kind of people, Watching Cricket Match. Etc.

**PERSONAL DETAILS:-**

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| --- | --- |
| **Father’s Name:** | Mr. Brijesh Kumar Srivastava |
| **Gender :** | Male |
| **MaritalStatus:** | Married |
| **Date of Birth:** | 7thMarch 1982 |
| **Languagesknown:** | English& Hindi |

**Place: Lucknow RAVI PRAKASHSRIVASTAVA**

**Date:-**