**RESUME**

**Mangesh D Aware.**

Govind nagar **Mob**: 09970107161 / 9881349161

Near Govind sankul

Lasalgaon.

Tal-Niphad Dist-Nashik

422306. **E-mail**: mangeshlsg@gmail.com

**Career Objective:**

To keep myself updated and perform to the best to serve the purpose of organization with team spirit and achieve the goals.

**Work Experience:**

**ICICI Bank Ltd. Lasalgaon branch as Sales officer (so)**

Duration: 16th April, 2015 Till date

* Responsibilities: To sell current and savings accounts to customers as per their requirements.
* Cross selling of other banking products like life and general insurance, mutual funds, FDs, RDs and Loans.
* Complete the given revenue target and maintain the float in customer’s accounts.
* Maintain business as well compliance and risk.

**Axis Bank Ltd. Lasalgaon branch as Business Development Executive.**

Duration:  06th September, 2012 to 11th March, 2015.

**Responsibilities**:

* To sell current and savings accounts to customers as per their requirements.
* Cross selling of other banking products like life and general insurance, mutual funds, FDs, RDs and Loans.
* Complete the given revenue target and maintain the float in customer’s accounts.
* Maintain business as well compliance and risk.
* To handle team of Two members and help them to achieve target of selling CASA product.
* Help the team in cross selling of other banking products.

**Qualification:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **University/Board** | **Percentage** | **Year of Passing** |
| **M.com** | University Of Pune | Appear | Appear |
| **B.com** | Nashik Board | 60.00% | 2009 |
| **H.S.C** | Nashik Board | 61.00% | 2006 |
| **S.S.C.** | Nashik Board | 51.00% | 2004 |

**Professional Qualification**:-

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Year of passing** | **Institute / Board** | **GRADE** |
| c.c.c | 2008 | CAT | C |
| Tally 7.2 | 2008 | Cat | B |

**Personal Information:**

**Date of Birth:**14st March, 1989.

**Gender:**    Male.

**Marital Status:** Married.

**Language Known:**            English, Hindi and Marathi.

**Hobbies:**     Movies and driving.

**Date:                   Mangesh D Aware**