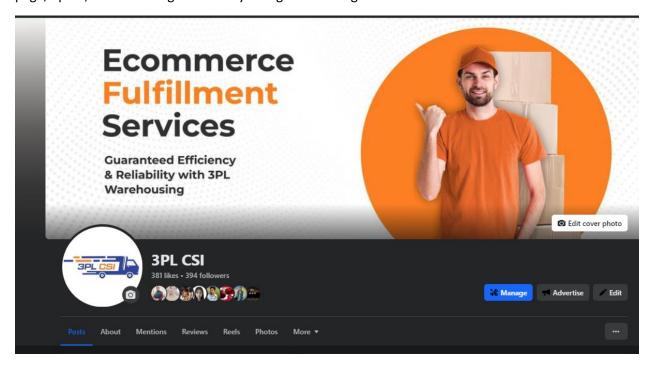
#### **Our Past Work Experience.**

#### **3PL CSI Facebook Growth Case Study**

#### Introduction:

This case study details Our work in establishing and growing the Facebook presence of <u>3PL CSI</u> (a 3PL prep service company based in the USA). We were tasked with transforming the brand new Facebook page, 3plcsi, into a thriving community that generates organic leads.



#### The Challenge:

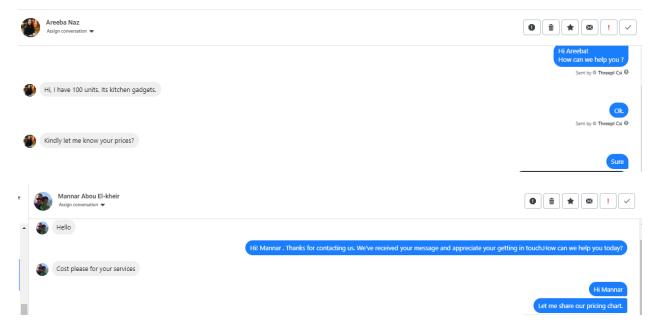
- 1. Launched a new Facebook page for 3PL CSI with no existing audience.
- 2. Generated brand awareness for 3PL CSI within the competitive 3PL prep service market in the IISA
- 3. Attract qualified leads organically through the Facebook page, fostering a community around 3PL CSI's expertise.

## **Our Strategy:**

1. **Organic Growth Focus:** We prioritized building a strong organic following by developing a content strategy that addressed the target audience's needs and interests.

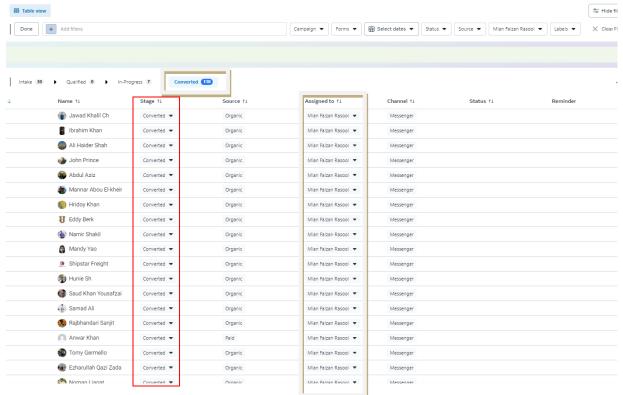
- 2. **Targeted Audience Definition:** We meticulously researched and defined 3PL CSI's ideal customer profile to tailor content that resonates with them.
- 3. **Engaging Content Creation:** We created informative and engaging posts, including industry news, tips, and insights related to 3PL prep services.
- 4. **Community Building:** We fostered a sense of community through interactive content like polls, Q&A sessions, and contests, encouraging audience participation.

#### Audience Response on Targeting Ads,



As these are only 2 of the clients which I have showed.

# Must See Below.

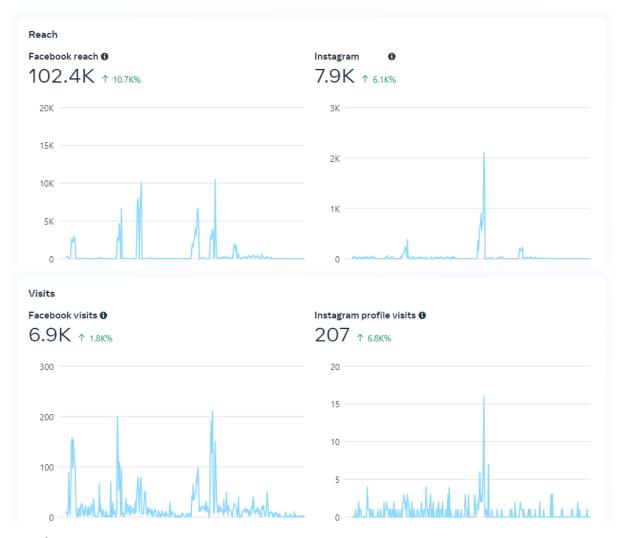


As you can see there are 110 Leads which I have generated. And they are a long term paying customers.

### The Results:

- 1. Grew the 3plcsi Facebook page organically, attracting a significant number of followers interested in 3PL prep services.
- 2. Increased brand awareness for 3PL CSI among businesses in the USA searching for 3PL solutions
- 3. Generated a significant number of qualified leads interested in 3PL CSI's offerings through organic engagement.

# **Analytics.**



# **Key Takeaways:**

Our work on the 3plcsi Facebook page demonstrates Our ability to:

- 1. Develop organic social media growth strategies.
- 2. Craft engaging content that resonates with a target audience.
- 3. Foster online communities around brand identities.
- 4. Generate leads through effective social media engagement.