



# DATA COLLECTION AND DATA EXTRACTION

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# Types of Data Sources



# Types of Data Sources

## Internal Data Sources

Data generated within the organization

## External Data Sources

Data generated outside the organization

# Types of Internal Data Sources

## Company Databases

**Centralized repositories** for storing structured data to store and manage data from various business operations



## Enterprise Systems

Manages company's interactions with customers, to improve customer relationships



## Transactional Data

Data generated from business transactions, used for tracking operational efficiency



# Types of External Data Sources

## Market Research Reports

Helps In-depth analysis,  
expert insights, trend  
identification



## Social Media

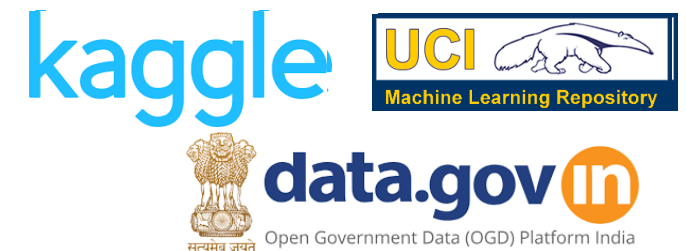
Real-time data to  
do customer  
sentiment analysis



## Public Datasets

Data collected and made  
available by government  
agencies, non-profits, and  
academic institutions

**Sources:** Data.gov, World  
Bank, Kaggle



# Data Collection Methods

## Data Collection Methods



```
graph TD; A[Data Collection Methods] --> B[Primary]; A --> C[Secondary]
```

**Primary**

**Secondary**

# Data Collection Methods

Aspect	Primary Data Collection	Secondary Data Collection
Definition	Gathering new, original data directly from sources for a specific purpose.	Using existing data collected and published by others.
Methods	Surveys, Questionnaires, Interviews, Observations, Experiments	Books, Articles, Government Reports, Online Databases, Company Records
Advantages	<ul style="list-style-type: none"><li>- Specific to the research needs</li><li>- Up-to-date</li></ul>	<ul style="list-style-type: none"><li>- Cost-effective</li><li>- Time-saving</li></ul>
Disadvantages	<ul style="list-style-type: none"><li>- Time-consuming</li><li>- Can be costly</li></ul>	<ul style="list-style-type: none"><li>- Less control over data quality</li><li>- May not perfectly fit research needs</li></ul>

# Primary Data Collection Methods



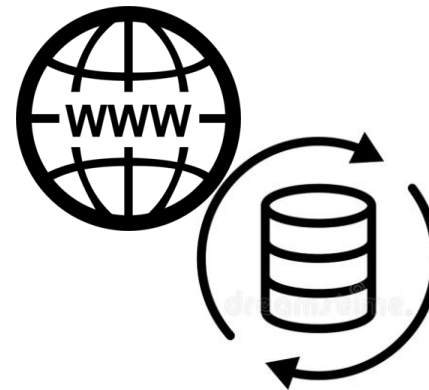
**OBSERVATIONS**



# Secondary Data Collection Methods



Literature Review



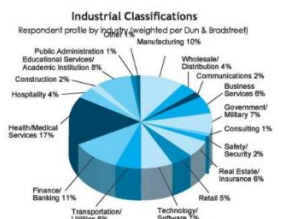
DATABASE

## INDUSTRY REPORT

### ABOUT THIS STUDY

Now in its 37th year, The Industry Report is recognized as the leading industry's most trusted source of data on budgets, staffing, and programs. This year, the study was conducted by an outside research firm May-July 2018, when members from the leading magazine database were e-mailed on invitation to participate in an online survey. Only U.S.-based corporations and educational institutions with 100 or more employees were included in the analysis. The data represents a cross-section of industries and company sizes.

SURVEY RESPONDENTS	
Small companies (100-999 employees)	36%
Middle (1,000-9,999 employees)	41%
Large (10,000 or more employees)	23%
Total respondents	271



# Types of Business Analytics

Aspect	Descriptive Analytics	Inferential Analytics	Predictive Analytics
Definition	Focuses on past data to understand what has happened.	Focuses on making generalizations or inferences about a population based on a sample of data.	Focuses on using historical data to predict future outcomes and trends.
Purpose	To provide insights and understand past behavior.	To draw conclusions and make inferences about a larger group from a smaller sample.	To forecast future events based on historical patterns and data.
Methods/Tools	Statistical measures (mean, median, mode), data visualization (charts, graphs)	Hypothesis testing, confidence intervals, regression analysis	Machine learning algorithms, time series analysis, predictive modeling
Examples	Reporting on last year's sales figures, summarizing customer demographics	Estimating the average income of a population based on a sample, testing the effectiveness of a new drug	Predicting next month's sales, forecasting customer churn

# Analyzing Data for a Business



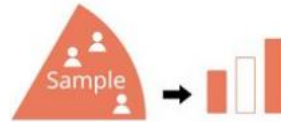
Understanding  
Problem  
Statement



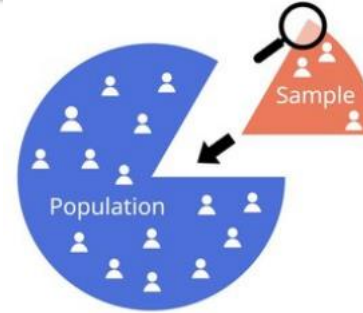
Data  
Collection



Data  
Cleaning



Descriptive  
Analysis



Inferential  
Analysis



Data  
Visualization



Predictive  
Analysis



Take Decision





*Thank  
You*