# RENATO ZEGARRA

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**LINKEDIN | GITHUB | PORTFOLIO**

## EDUCATION

**Florida Atlantic University |** *Major: Computer Science (***June 2015 – Present)**
- Relevant courses include: Data Management, Algorithms, Statistics, Calculus, Computer Science Theory, Files and Databases, and Programming Languages

**Coding Dojo | Full Stack Web Development Coding Bootcamp** (2023)
- 16 weeks intensive coding bootcamp: 1000+ hrs of full stack web development
- Achieve "Black Belt" Coding Dojo's highest level of achievement

## TECHNICAL SKILLS

**Languages:** Python, JavaScript(ES6, Node.js), TypeScript, HTML5, CSS, SQL
**Frameworks/Libraries:** Flask, Jinja2, jQuery, Bootstrap, React

**Databases:** MySQL, MongoDB
**Tools:** AJAX, JSON, MySQL Workbench, Git, Github, Salesforce

## TECHNICAL EXPERIENCE

**SOFTWARE ENGINEER** (*Volunteer*) — **Investment Insights**                    **June 2023 - Present**
*Investment Insights is a community-driven initiative aimed at providing individuals with valuable knowledge and analysis to make informed investment decisions.*

- A founding member of the software team, collaborating remotely with 4 engineers in an agile environment using **JIRA** and **Figma** to build a full stack application.
- Owned the design, development responsive frontend pages using **React.js, CSS** and **HTML**. Creating documentation for code reviews, leading functionality tests (**Unit, System, Integration tests, UAT**) and validation to align with User Requirement Specifications (**URS**), meeting the information needs of investors across different experience levels.
- Participate actively in peer reviews, providing constructive feedback on analyses conducted by other team members. Foster a culture of continuous improvement by sharing insights and suggestions for enhancing the quality of analyses.

## SOFTWARE PROJECTS

**PremierLeague Data - Github**                                    **TECHSTACK: PYTHON**
*A user-friendly Premier League tracking application designed to help users keep tabs on their favorite football teams.*
- Developed the application with Python, utilizing its robust libraries and frameworks for efficient data processing and user interaction.
- Utilized the Flask framework to create a lightweight and responsive web application that can be accessed from any modern web browser.
- Integrated RESTful APIs from reputable football data sources, enabling real-time data retrieval for live scores, player statistics, and match schedules.
- Incorporated SQL database to store and manage user preferences, team selections, and customized settings.
- Enabled user authentication through secure password hashing and storage techniques to ensure data privacy.
- Designed an intuitive CLI menu system that allows users to navigate through various options, such as viewing team details, upcoming fixtures, and current standings.
- Implemented asynchronous programming techniques to enhance app responsiveness and ensure smooth data retrieval from external APIs.

## PROFESSIONAL EXPERIENCE

**Springbig -** *Retail Sales Development Representative*                    **March 2022 – October 2022**
- Exceeded monthly and quarterly sales benchmarks by strategically leveraging phone and email prospecting methodologies, leading to the realization of gross margin from novel business prospects on a monthly basis.
- Thoroughly documented all outreach and prospecting endeavors within Salesforce, ensuring meticulous monitoring and precision in reporting.
- Collaborated closely with accomplished Business Development Managers and Sales Development Managers to refine operational processes and elevate team performance to unprecedented heights.

**Sprint/T-Mobile -** *Retail Associate Manager*                    **March 2020 – March 2022**
- Oversaw day-to-day retail operations, directing cash management, precise inventory tracking, and meticulous report preparation.

- Spearheaded and motivated a high-performing team to consistently surpass quotas, resulting in the esteemed accolade of the "Top Store in Market" on five prominent occasions.
- Championed comprehensive training and coaching initiatives for representatives, imparting advanced customer interaction techniques. Navigated the seamless transition from Sprint to T-Mobile POS systems while adeptly training a proficient team of over 10 individuals on the intricacies of the Sprint system.
- Engineered remarkable monthly progress, culminating in an impressive +4% upswing in conversion rate as well as the exceptional achievement of outpacing sales forecast by +35%.