

Contact

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Top Skills

Payroll

Negotiation

Team Leadership

William Dorahy

Strategic Asset & FM Advisory | Compliance & Risk Management |
Sustainable Property Solutions
Greater Sydney Area

Summary

With nearly two decades of experience in building services and property consultancy, I specialise in delivering strategic, outcome-driven solutions across asset and facilities management advisory. Over my career, I've progressed through senior leadership roles, driving high-impact initiatives and achieving significant results across the built environment in asset advisory and lifecycle management.

Before taking on my current role with Oratos Consult, I served as Head of Advisory, National Service Line Manager, and National Operations Manager, successfully leading advisory services across Australia and New Zealand. Today, as Head of Business Operations & Sales at Oratos Consult, I oversee company leadership and performance, integrating technical operations, project delivery, marketing, and sales to drive sustainable growth across our three core sectors: Asset & FM Advisory, Property Risk & Compliance Management, and Sustainability Advisory.

I've built a proven track record of developing long-standing client partnerships by providing end-to-end strategic planning and innovative asset management solutions. Equally, I'm passionate about leading and growing high-performing teams — fostering collaboration, supporting professional development, and empowering people to deliver exceptional outcomes while driving long-term asset value for our clients.

Experience

Oratos Consult

Head of Business Operations, Sales & Marketing

June 2024 - Present (1 year 9 months)

Sydney, New South Wales, Australia

Syntric
Head of Advisory
July 2021 - October 2024 (3 years 4 months)
Sydney, New South Wales, Australia

Grosvenor Engineering Group
12 years 9 months
National Service Line Manager
September 2020 - November 2023 (3 years 3 months)
Sydney, New South Wales, Australia

National Operations Manager - Auditing
January 2017 - September 2020 (3 years 9 months)
Australia

National Team Leader
December 2015 - January 2017 (1 year 2 months)
Australia

HVAC Auditor & Specialist
October 2012 - December 2015 (3 years 3 months)
Australia

Senior HVAC Specialist
March 2011 - October 2012 (1 year 8 months)
Sydney, Australia

Johnson Controls
Senior Service Technician - HVAC
August 2010 - March 2011 (8 months)
