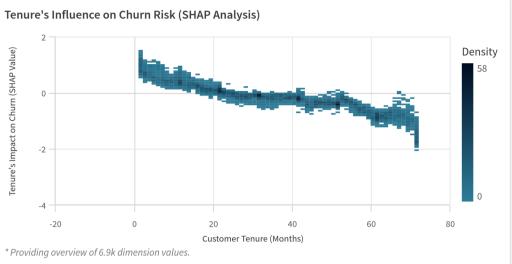
## **Tenure Matters**

**Predicted Cancellations** 

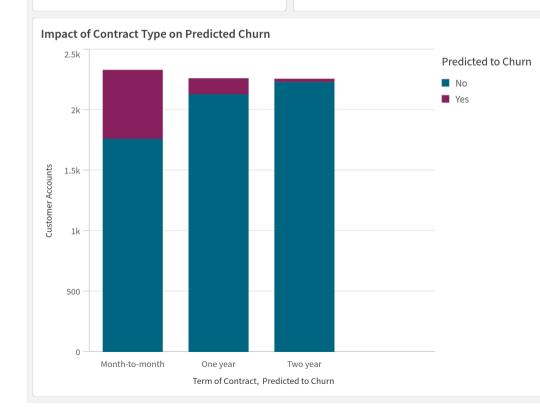
728

Predicted Churn Rate

11.9%







## **Understanding SHAP Values**

SHAP (SHapley Additive exPlanations) values help explain why a customer is predicted to churn. Each point on the chart represents a customer: Positive SHAP (above 0): This feature value is increasing the likelihood of churn.

Negative SHAP (below 0): This feature value is decreasing the likelihood of churn.

This allows us to see how each characteristic (e.g., specific tenure) pushes a customer towards or away from churn.

## **Distribution of Predicted Churn Across Total Charges**

