

The figure 1 visualizes the generation of the browsing sequence.

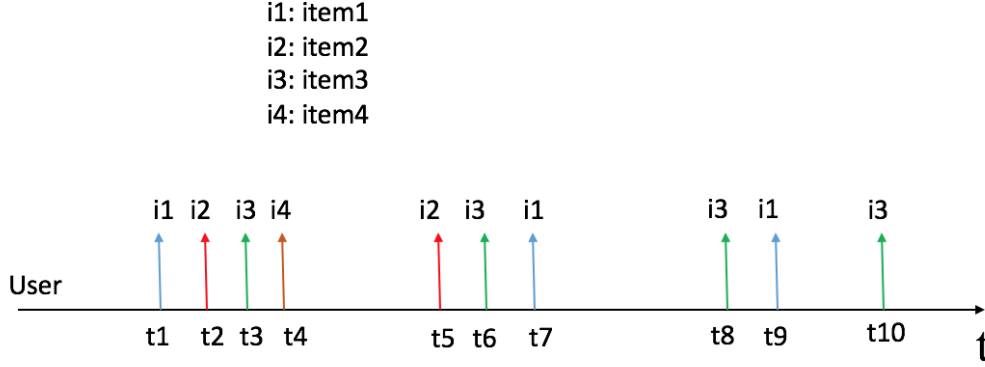


Figure 1: browsing sequence of a purchase of a user

We assume a user's browsing history can be separated into several stages, which indicate different browsing patterns. In different states, the influence of a browsed item on a user can be different. At the early stage of this purchase, since a user browse many items, the influence from an individual item can be rather small. At the final stage of this purchase, the current browsed item is presumably to have a strong influence on the choice of the item to browse next. The stages are represented as  $S$ .

$$\lambda_u(t) = \lambda_u(0) + \sum_{t_j < t} S_{t_j} U_{uj} S_t$$

where  $\lambda_u(t)$  is the intensity function.  $\lambda_u(0)$  is the basic intensity, representing the probability that the user  $u$  browse a random item spontaneously.  $\sum_{t_j < t}$  is to capture the influence from previous events on the current browsing behavior happening at time  $t$ . The  $S_{t_j}$  is the stage of one previous event happening at time  $t_j$ . The  $S_t$  is the stage of the current browsing event.  $U$  is the influence matrix, whose rows represent users and columns represent items. The element  $U_{uj}$  means the influence of historical browsing event happening at  $t_j$  on the user  $u$ .

We assume an item can be represented by a  $K$  dimensional vector of attributes  $(a_1, \dots, a_K)$ . After selecting the timestamp of the event happening at time  $t$ , the generative process of the item is:

$$a_k \sim \text{Gaussian}(a_k^{\text{parent}(i_t)}, \sigma^2 I)$$

$a_k^{\text{parent}(i_t)}$  means the the value of attribute  $k$  of the item  $\text{parent}(i_t)$  which is browsed before the current item  $i_t$ .

If there is not parent item, the generation of attributes is:

$$a_k \sim \text{Gaussian}(a_k^0, \sigma^2 I)$$

where  $a_k^0$  is the basic mean parameter.