## **Toby**



Who is Toby?

# Toby-Stage 0

- Has just used his tent
- Doesn't know if and when he'll use his tent again
- Friend told him he could "rent" out his
  tent
- Sounds like a better solution than storing it in his folks garage

As a tent owner I want to sell my tent so that I can get some money back for it whilst ensuring its put to good use / responsibly used.

#### Toby-Step 1

- · Visits Rent My Tent
- Grasps the concept
- Clicks on Add Tent
- Enters tent description details
- Rent My Tent suggests a listing price, UI allows Toby to select his own price based on a fixed window around the suggestion
- Suggestion is based on simple formula...
   age of tent x price paid x condition
- Toby goes with the recommended \$20 listing price
- Toby uploads image of tent
- Toby pays \$1 membership fee
- Submits (NFT001) to the marketplace
- Receives confirmation with explanation of what happens next
- Toby is happy with listing process

#### Toby-Step 1.1

Toby now owns a Rent My Tent lifetime membership NFT. This means he has lifetime access to list and rent tents from the Rent My Tent marketplace.

#### Toby-Step 2

- Receives notification that NFT001 has sold
- Hears from Rachel who arranges to collect NFT001

## Toby-Step 4

- Receives \$20 for tent
- Happy seller!

# Marketplace

NFT001 (Toby's tent) is listed on the marketplace

NFT001 has a starting price of \$20

NFT001 gets a bid of \$20 from Rachel

Rachel's bid wins auction for NFT001

All listed tents have a 24 hour auction window - if no bids are made the tent is up for auction again the following day.

Tents have a **Starting Price** and a **Buy Now** price.

Buy Now price is double the starting price, this means that bidders can close the auction immediately.



Auctions

## In-person collection - Step 3

I'm imagining a bumping of phones / scanning of QR codes to complete the transaction.

Either way, Toby and Rachel have completed this "proof of exchange" action together.

#### Back on the marketplace

NFT001 is automatically listed on the marketplace when the "rental window" expires.

#### Simon

Has already been through Step 1 and 2 as per Rachel.

#### Rachel-Step 1

- Visits Rent My Tent
- · Grasps the concept
- Searches marketplace for tents that fit her needs
- Finds a suitable tent
- Places \$20 bid on tent (NFT001)
- Rachel has to commit the \$20 bid plus a \$20 refundable deposit (100% of the listing price)
- Receives confirmation with explanation of what happens next
- Rachel is happy with bidding process

#### Rachel



Who is Rachel?

#### Rachel-Stage 0

- Needs a tent for an upcoming festival / trip
- Friend told her she could "rent" a tent
- Sounds like a better solution than buying a brand new tent

As someone in the market for a tent I'd rather rent than own a tent, to save money and to depend on less stuff.

#### Rachel-Step 1.1

Rachel's \$1 membership fee is deducted from the deposit she has put down. This means the most she can be refunded is the deposit paid minus \$1.

Rachel now owns a Rent My Tent lifetime membership NFT.

## Rachel-Step 2

- Receives notification that she is the winning bidder for NFT001
- Arranges to collect NFT001 from Toby
- Chooses rental window

# Rachel-Step 4

- Is in possession of tent and has the right to use it within her chosen rental window
- 7 to 28 days?
- Window can be extended by paying an extension fee!

#### Rachel-Step 5

- Receives notification that NFT001 has sold
- Hears from Simon who arranges to collect NFT001

# Failed collection

- NFT001 has been resold to Simon but Rachel fails to complete the in-person transaction / schedule collection
- After a certain period Rachel's deposit is captured by Rent My Tent and NFT001 is "decommissioned"
- At the same time Simon is refunded