

# DAY 1

Monday, April 22, 2024

2:41 PM

- **DATA ANALYTICS:**

To convert raw data into meaningful or useful data by using rules and techniques. A good data must have: Validity , Reliability , Sensitivity.

- **VALIDITY:**

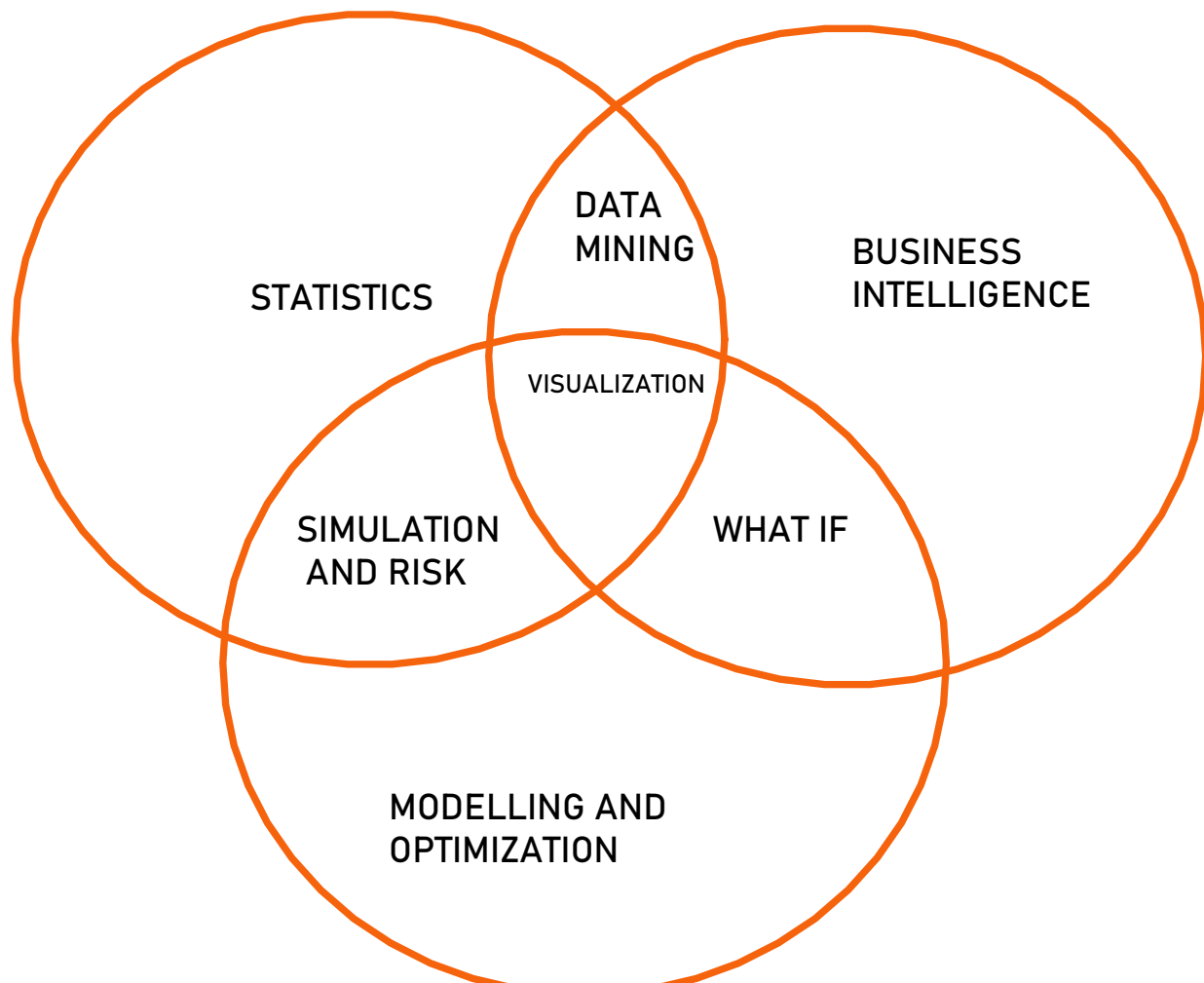
Validity is ability of measure to measure what it is supposed to measure.


- **RELIABILITY:**

Reliability is the ability to get consistent result when same measure is repeated.

- **SENSITIVITY:**

Sensitivity is the ability of measure to measure variability of responses





BUSINESS INTELLIGENCE	BUSINESS ANALYTICS
Looking backward	Looking forward

- VRIO term in market:

1. VALUEABLE : Benefits/Cost
2. RARE : Product should be rare
3. IMITATE : Not easy to imitate
4. ORGANIZED : Organized mechanisms

### # **DATA MINING:**

It is focused on better understanding characteristics and patterns among variables in large database using variety of statistical and analytical tools.

### # **TYPES / SCOPES / EVOLUTION OF DATA ANALYTICS:**

#### 1. DESCRIPTIVE :

- *What is happening in my business or what is already happened?*
- Counting, percentages
- Central Tendencies - Mean , Mode, Median
- Measures of Dispersion - Range , Mean Deviation , Standard Deviation , Quartile Deviation, Variance
- Shape of Data
- Visualization

#### 2. DIAGNOSTICS :

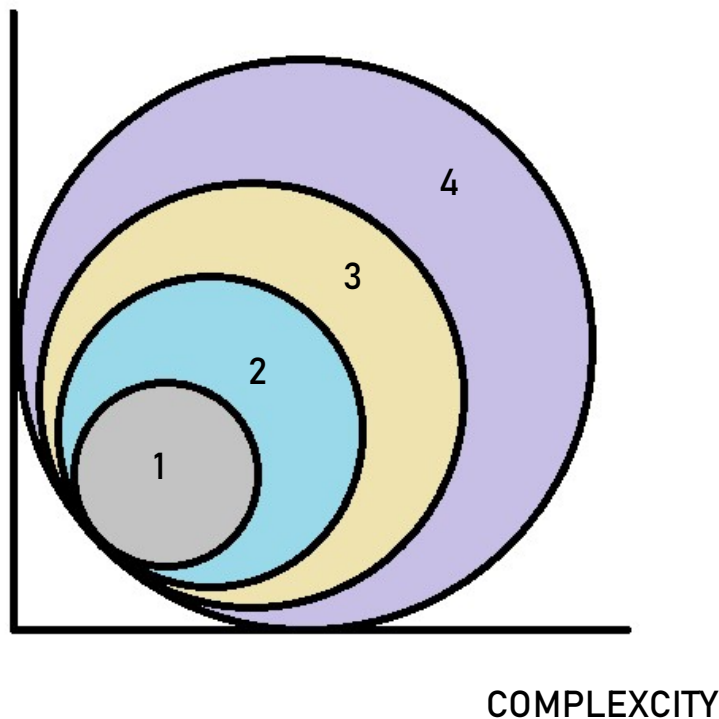
- *Why is it happening*
- Ability to drill down to the root cause
- Ability to isolate all confounding information
- Ability to isolate all confounding information

#### 3. PREDICTIVE :

- *What is likely to happen*
- Historical patterns being used to predict specific outcomes using algorithms
- Decisions are made using algorithms and technology

#### 4. PRESCRIPTIVE :

- *What do I need to do*
- Applying advanced analytics techniques to make specific recommendations



#### # POPULATION:

- Population is collection of all possible observations of specified characteristics of interest

#### # SAMPLES:

- Sample is subset of population
- It is a finite part of population which is selected in particular fashion
- It is not possible to collect all population data every time due to lack of time or high cost.

PARAMETERS	STATISTICS
POPULATION	SAMPLE
$N, \sigma, \mu$	$n, s, \bar{x}$

## # TYPES OF DATA:

### 1. Qualitative Data :

Data will be in form of words and sentences. Also known as Unstructured Data  
Ex. age , marital status , etc.

### 2. Quantitative Data:

Data in the form of number or can be converted in form of numbers. Also known as Structured Data  
Ex. profit, sales, etc.

## # STEPS INVOLVED IN DATA / BUSINESS ANALYTICS:

1. **DECIDE ON THE OBJECTIVES:** You must begin with right set of questions

2. **DATA COLLECTION:** Collect data

3. **DATA CLEANING:** Outliers , missing values, etc.

4. **ANALYSIS OF DATA :** Various data analysis can be used understand and derive conclusions based on requirements.

5. **INTERPRETING THE RESULTS :**