Salesforce

Exam ADM-201

Administration Essentials for New Admins

Verson: Demo

[Total Questions: 10]

Topic break down

Topic	No. of Questions
Topic 1: Volume A	1
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Topic 1, Volume A

Question No : 1 - (Topic 1)

What feature would a system administrator implement to allow AW Computing's prospects/customers to complete a form on the corporate website and have that data automatically become a lead in Salesforce?

A. Auto Response Rules
B. Assignment Rules
C. Web-to-Lead
D. Escalation Rules

Answer: C

Topic 3, Volume C

Question No : 2 - (Topic 3)

A Workflow Approval process may be used for all of the following objects EXCEPT:

A. Opportunity
B. Users
C. Assets
D. Contracts

Answer: B

Topic 7, Volume G

Question No : 3 CORRECT TEXT - (Topic 7)

Standard Fields are?

Answer: Created by SF and comes in Org. Field properties not editable.

Question No : 4 - (Topic 7)

How many app exchange apps can you install in UE?

A. 10
B. 20
C. 30
D. Unlimited

Answer: D

Topic 8, Volume H

Question No : 5 - (Topic 8)

On the page layout, some standard fields have properties which cannot be changed (e.g. the Created By and Modified By fields)

A. True
B. False

Answer: A

Question No : 6 - (Topic 8)

The administrator wants to create 3 custom fields: an auto-number, a text field and a picklist. Is it possible?

A. Yes
B. No, because auto-number is a standard field
C. No, only multi select picklist can be custom created
D. No, only 1 custom field can be created per object

Answer: A

Topic 9, Volume I

Question No : 7 - (Topic 9)

How many lead assignment rules can be active at one time?

A. One
B. Two
C. Eleven
D. Twenty-three

Answer: A

Question No : 8 - (Topic 9)

Formula cannot reference any field that is restricted by Field level security

A. True
B. False

Answer: B

Topic 10, Volume J

Question No : 9 - (Topic 10)

When creating a custom list view you can display fields that are not on your page layout for that object?

A. True
B. False

Answer: B

Question No : 10 CORRECT TEXT - (Topic 10)

Data validation rules impact all supported objects except for...

Answer: Forecasts and Territories