

### Contact

#### **Phone**

• +63 916 335 1938

#### **Email**

• renzkinggayacaowork@gmail.com

#### **Address**

9322 Sampaguita St. Guadalupe
 Nuevo, Makati City, Metro Manila

## Language

- Tagalog
- English

## **Education**

• 2002-2004

Computer Programming AMA-ACLC - Makati

1998-2002

**Secondary** 

Pio Del Pilar High School - Makati

• 1998-2002

Secondary

Concordia College - Manila

# Renz King Gayacao

## Frontend Web Developer

I'm a career explorer turned coding enthusiast. After a diverse journey in different fields, I stumbled upon my true passion for coding a year ago. Learning and working with code brings me immense joy, and I'm excited about further developing my tech skills. With a skill for creative problemsolving, I'm fueled by my genuine love for coding and its boundless possibilities. Let's connect and explore new opportunities together!

## **Experience**

Q July 2023 up to present

Freelance

#### **Frontend Web Developer**

I create websites for clients using HTML, CSS, Bootstrap, Tailwind, and JavaScript. Currently, I'm learning React JS and Node JS to enhance my skills further.

October 2022 - February 2023

**Century Properties** 

#### **International Markteting Officer**

As a member of the international marketing team, I was sent to different countries to reach out to Filipinos and other nationalities to raise awareness regarding investment opportunities in Philippine properties. I enable and assist clients in purchasing, selling, and leasing properties in the Philippines.

Apart from traditional methods, I utilize digital marketing across platforms like Facebook, YouTube, Instagram, and TikTok to promote our available properties effectively.

April 2022 - May 2022

Telecrew Outsourcing

#### **Real Estate Virtual Assistant**

I conducted cold calling, data mining, appointment setting, and lead generation.

With the first client, I generated leads by cold calling homeowners interested in selling their properties and I facilitate appointments with real estate brokers.

For the second client, I collect data from websites where contractors sign up for leads.

I reached out to these contractors and offer a monthly service to connect them with potential clients.

January 2020 - January 2021

Trace Alarm and Securtiv System Inc.

#### **Alarm and Security System Consultant**

I was responsible for facilitating both commercial and residential customers with their questions about CCTV, alarm systems, and monitoring services.

This includes conducting on-site visits and offering price quotes to our clients.

#### **Short Courses**

• March 13 2023 - March 31 2023

Javascript Programming
Bayan Acadamey - Quezon City



• July 16 2022 - September 17 2022

Digital Illustration and Page Design
CIIT - College of arts and technology



• February 2022 - May 2022

Web Design Specialist
CIIT - College of arts and technology



#### May 2015 - December 2019

Century Properties

#### **International Markteting Officer**

As a member of the international marketing team, I was sent to different countries to reach out to Filipinos and other nationalities to raise awareness regarding investment opportunities in Philippine properties.

I enable and assist clients in purchasing, selling, and leasing properties in the Philippines.

## October 2014 - May 2015 JLC Stickers

#### **Manage Family Business**

I was responsible on building a wider client range and facilitate marketing strategies to expand our business

#### June 2012 - October 2014

Acquire Asia Pacific

#### **Outbound/Inbound Call Center Associate**

I have managed outbound and inbound sales, which includes switching accounts, credit card pulling, and upselling.

In outbound calls, I cold call clients and offer services that will lead them to switching from their current telecom provider to our company.

In inbound calls, I handle inquiries and encourage clients to switch from their current telecom provider to our company, while also looking for chances to upsell to our existing clients.

#### May 2011 - May 2012

**Quantus Global Solutions** 

#### **Outbound Call Center Associate**

My tasks involve scheduling appointments, and facilitating the transfer of electricity and gas accounts.

I provide clients with cost-effective electricity and gas rates, encouraging them to switch to our services. Additionally, I arrange appointments with specialists to oversee the switching process.

#### January 2010 - May 2011

Acellus Inc.

#### **Outbound Call Center Associate**

I conducted scheduling appointments, and transitioning alarm system services.

I provide clients with more affordable monthly rates and additional services, encouraging them to switch from their current alarm system provider to ours. I also coordinate appointments with our technicians to oversee the switching process.

## **Skills**

- Frontend Web Development
- Digital Marketing
- Sales
- Tech support
- Customer Service

## References

Project Director of Sales

Ma. Lourdes Kathyrine Dumalag +63 917-667-4898

**Century Properties** 

Admin Manager

Celeste Carlos +63 917-829-5326

Trace Alarm and Security Systems Inc.

O September 2008 - December 2009

Open Access Marketing

#### **Outbound Call Center Associate**

I have experience in lead generation through telephone outreach. My role involves contacting individuals and inquiring about their interest in furthering their education.

January 2006 - June 2008

Millenium Aluminum Glass and Supply

#### **Aluminum and Glass Helper**

I help in installing and repairing aluminum and glass works.

October 2005 - December 2005

Comic Alley

**Sales Staff** 

I provide assistance to customers in an anime retail store.

June 2005 - September 2005

Kenny Roger Roasters

**Service Crew** 

I have experience as a member of the service crew, primarily responsible for dining area and dishwashing tasks.