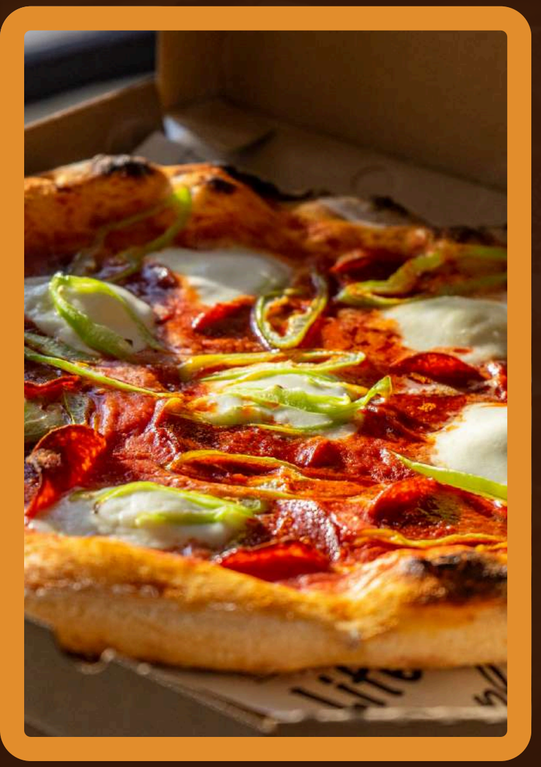
WELCOME TO SQL PROJECT ON PIZZA HUT SALES

WHAT'S IN THIS

Hello, I am Rokonujjaman Reon.In this project, I analyzed Pizzahut sales data using SQL to uncover key trends and insights.My focus was on querying, aggregating, and interpreting data to optimize sales strategies and bussiness performance



ABOUT MY PROJECT

Analyzed Pizzahut sales data using SQL, solving over 10 complex queries to uncover key trends and insights. The results contributed to effective bussiness strategy development, driving improvements in sales performance and decision -making

1. RETRIEVE THE TOTAL NUMBER OF ORDERS PLACED

```
SELECT
    COUNT(order_id) AS Total_orders
FROM
    orders;
```

	Total_orders
▶	21350

2 . Calculate the total revenue generated from pizza sales.

```
SELECT
    ROUND(SUM(order_details.quantity * pizzas.price),
            2) AS total_sales
FROM
    order_details
        JOIN
    pizzas ON pizzas.pizza_id = order_details.pizza_id;
```

total_sales
817860.05

3. Identify the highest-priced pizza.

```sql
SELECT
    pizza_types.name, pizzas.price
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
ORDER BY pizzas.price DESC
LIMIT 1;
```

name	price
The Greek Pizza	35.95

4. Identify the most common pizza size ordered.

```
SELECT
    pizzas.size,
    COUNT(order_details.order_details_id) AS order_count
FROM
    pizzas
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY pizzas.size
ORDER BY order_count DESC;
```

size	order_count
L	18526
M	15385
S	14137
XL	544
XXL	28

5. List the top 5 most ordered pizza types along with their quantities.

```sql
SELECT
    pizza_types.name, SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY quantity DESC
LIMIT 5;
```

name	quantity
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

6. Join the necessary tables to find the total quantity of each pizza category ordered.

```sql
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS quantity
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY quantity DESC;
```

	category	quantity
▶	Classic	14888
	Supreme	11987
	Veggie	11649
	Chicken	11050

7. Determine the distribution of orders by hour of the day.

```sql
SELECT
    HOUR(order_time) AS hour, COUNT(order_id) AS order_count
FROM
    orders
GROUP BY HOUR(order_time)
ORDER BY order_count desc;
```

hour	order_count
12	2520
13	2455
18	2399
17	2336
19	2009
16	1920
20	1642
14	1472
15	1468
11	1231
21	1198
22	663
23	28
10	8
9	1

8. Join relevent tables to find the category-wise distribution of pizzas.

```
SELECT
    category, COUNT(name)
FROM
    pizza_types
GROUP BY category
ORDER BY COUNT(name) DESC;
```

	category	COUNT(name)
▶	Supreme	9
	Veggie	9
	Classic	8
	Chicken	6

9. Group the orders by date and calculate the average number of pizzas ordered per day.

```sql
SELECT
    ROUND(AVG(quantity), 0) AS avg_pizza_ordered_per_day
FROM
    (SELECT
        orders.order_date, SUM(order_details.quantity) AS quantity
    FROM
        orders
    JOIN order_details ON orders.order_id = order_details.order_id
    GROUP BY orders.order_date) AS order_quantity;
```

avg_pizza_ordered_per_day
138

10. Determine the top 3 most ordered pizza types based on revenue.

```sql
SELECT
    pizza_types.name,
    SUM(order_details.quantity * pizzas.price) AS revenue
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.name
ORDER BY revenue DESC
LIMIT 3;
```

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5

11. Calculate the percentage contribution of each pizza type to total revenue.

```sql
SELECT
    pizza_types.category,
    ROUND(SUM(order_details.quantity * pizzas.price) / (SELECT
                    ROUND(SUM(order_details.quantity * pizzas.price),
                                2) AS total_sales
                FROM
                    order_details
                        JOIN
                    pizzas ON pizzas.pizza_id = order_details.pizza_id) * 100,
            2) AS revenue_percent
FROM
    pizza_types
        JOIN
    pizzas ON pizza_types.pizza_type_id = pizzas.pizza_type_id
        JOIN
    order_details ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category
ORDER BY revenue_percent DESC;
```

	category	revenue_percent
▶	Classic	26.91
	Supreme	25.46
	Chicken	23.96
	Veggie	23.68

12. Analyze the cumulative revenue generated over time.

```sql
SELECT
    order_date,
    SUM(revenue) over(order by order_date) as cum_revenue
    from
    (select orders.order_date,
     SUM(order_details.quantity * pizzas.price) AS revenue
     FROM order_details
JOIN pizzas
    ON pizzas.pizza_id = order_details.pizza_id
JOIN orders
    ON orders.order_id = order_details.order_id
GROUP BY orders.order_date) as sales;
```

order_date	cum_revenue
2015-01-01	2713.8500000000004
2015-01-02	5445.75
2015-01-03	8108.15
2015-01-04	9863.6
2015-01-05	11929.55
2015-01-06	14358.5
2015-01-07	16560.7
2015-01-08	19399.05
2015-01-09	21526.4

13. Determine the top 3 most ordered pizza types based on revenue for each pizza category.

```sql
SELECT name, revenue from
    (SELECT category, name, revenue,
    rank() over (partition by category order by revenue desc) as rn
    FROM
        (select pizza_types.category,pizza_types.name,
        sum((order_details.quantity)*pizzas.price) as revenue
FROM pizza_types JOIN pizzas
ON pizza_types.pizza_type_id = pizzas.pizza_type_id
  JOIN order_details
  ON order_details.pizza_id = pizzas.pizza_id
GROUP BY pizza_types.category,pizza_types.name) as a) as b
where rn <= 3;
```

name	revenue
The Thai Chicken Pizza	43434.25
The Barbecue Chicken Pizza	42768
The California Chicken Pizza	41409.5
The Classic Deluxe Pizza	38180.5
The Hawaiian Pizza	32273.25
The Pepperoni Pizza	30161.75
The Spicy Italian Pizza	34831.25
The Italian Supreme Pizza	33476.75
The Sicilian Pizza	30940.5
The Four Cheese Pizza	32265.70000000065
The Mexicana Pizza	26780.75
The Five Cheese Pizza	26066.5

THANK YOU FOR ATTENTION