

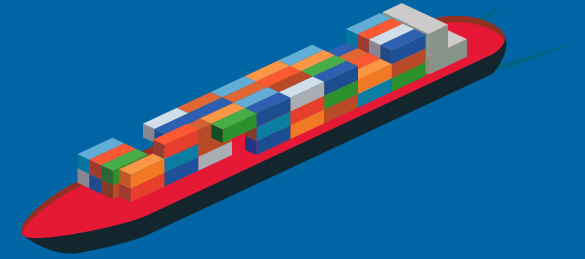


REPREMAR[®]
SHIPPING

A **REPREMAR**[®] Company



REPREMAR®
SHIPPING



**SINCE 1946, PROVIDING DISTINGUISHED
SHIP AGENCY SERVICES IN THE REGION.**

REPREMAR WAS FOUNDED IN 1946 AND SINCE THEN IT HAS BEEN PROVIDING SHIP AGENCY AND PORT SERVICES TO THE LEADING SHIPPING COMPANIES AND VESSELS WHICH OPERATE ON THE TIP OF THE EAST COAST OF SOUTH AMERICA AND THE RIVER PLATE.

Formerly, it belonged to the English Vestey Group, but in 1982 it was taken by the Pena family. Under the new management, the company was restructured and diversified its range of services and business units.

Currently, REPREMAR Shipping is part of one of the local leading groups which provide shipping services, port operations, logistics and international cargo transportation in its different modes: air, sea and land. In a global world which has become more and more demanding and complex, we are committed to provide outstanding quality services driven by highly reliable processes.

REPREMAR was the first shipping agency in Uruguay certified in Quality as it was awarded the ISO 9001-94 Quality Certificate in July 1999.

Our Quality and Management system is nowadays certified by the ISO 9001:2008 Certificate as well as TRACE Certified.

As from the 1st January, 2000, REPREMAR Shipping was appointed as exclusive member in Uruguay of MULTIPORT, the leading global network for shipping agencies. This network, which is the largest of its type, restored the trust and confidence in the ship agency profession by appointing exclusive members which represent its values: Quality, Integrity and Professionalism.

A **REPREMAR** Company



1999



**1ST URUGUAYAN SHIPPING AGENCY
TO OBTAIN THE ISO CERTIFICATION**



**"INTEGRITY, QUALITY
AND PROFESSIONALISM"**

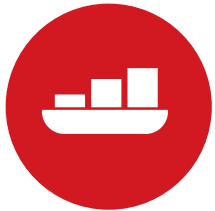
**AS OF THE 1ST JANUARY 2000,
REPREMAR BECAME THE EXCLUSIVE
MULTIPORT MEMBER IN URUGUAY.**





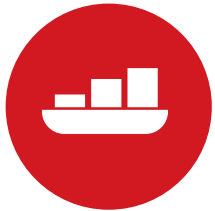
PORT/HUSBANDING AGENT

At all Uruguayan ports and off-shore maritime areas, we provide services for all type of ships: container ships, bulk-carriers, cruises, tankers, LNG's, barges and lighters. REPREMAR has a well-trained and highly experienced operational staff. Our services include arrival and dispatch for ships, berth requests, pilotage and tugs services, crew attendance, repairs and spare parts, supplies, transhipments coordination, medical attention, bunkering and lubricants.



BACK-OFFICE

To the liner shipping companies which provide regular line container services, we offer all type of back-office services, such as: handling and processing all shipping documents for import/export activities, control of equipment and container logistics, collection of freight charges and remittances, issuance of pro forma invoices for every port of call, accounting services, management and settlement of accounts, dealing with claims and processing statistical reports.



PORT OPERATIONS

Stevedoring, Loading/Discharging vessels, logistics within Port premises, Free Port Regime, etc.

EXPERIENCE



LIGHTERING

FEEDER VESSELS

PROJECT CARGO

BULKCARRIER

OIL & GAS

CONTAINERS

CRUISES

TANKERS

CAR CARRIERS

**CURRENTLY PROVIDES PORT AGENCY
SERVICES TO THE FOLLOWING COMPANIES:**



Hapag-Lloyd

HUSBANDING



YANG MING

FULL AGENCY



IS THE LEADING AGENCY IN CRUISE LINERS



REPREMAR®
SHIPPING







REPREMAR®
SHIPPING

TANKERS



SHIP-TO-SHIP OPERATIONS



**JOSE IGNACIO SBM
BUOY SUPPORTING**



SUPPORTING SERVICES



LIGHTERING



LIGHTERING



REPREMAR®
SHIPPING

OIL & GAS



MAERSK
DRILLING



BOURBON
Entre la mer et vous



REPREMAR®
SHIPPING

BULKCARRIERS AND PROJECT CARGOES



FEEDER VESSELS



REPREMAR®
SHIPPING



REPREMAR®
SHIPPING

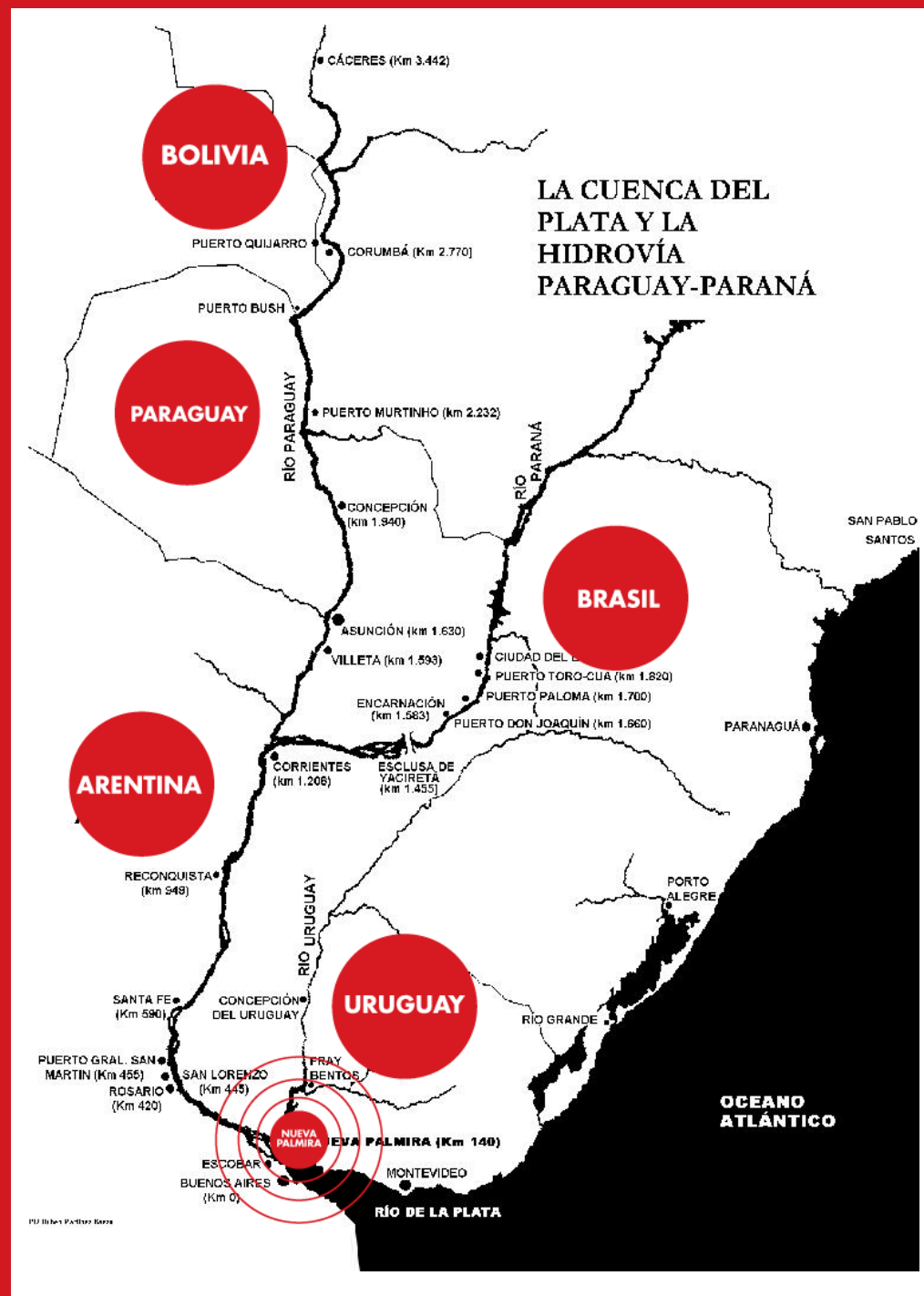
FEEDER VESSELS

REPREMAR Shipping has been historically very active in the handling of transit cargoes (containers, grains, breakbulk and projects) through the Parana - Paraguay Waterway.

Having our own branch offices, both in Nueva Palmira and Asunción (Paraguay), provide us with a competitive edge, not only with sales/booking activities

but also in the operational side, offering port agency services to well-known river barge companies as well as first-class paraguayan shipowners, like COMPAÑIA

PARAGUAYA DE NAVEGACION DE ULTRAMAR S.A. (COPANU).





A **REPREMAR** Company



BASED ON ITS LEADERSHIP IN THE FIELDS OF PORT AGENCY,
PORT OPERATIONS, FORWARDING, INTEGRAL LOGISTICS SERVICES AND GSA FOR AIR CARGO,
REPREMAR PROMOTES THE DEVELOPMENT OF INTERNATIONAL TRADE FROM / TO THE SOUTH OF LATIN AMERICA

REPREMAR®

Group of Companies



SHIPPING



LOGISTICS



AIR CARGO



REPREMAR is a leading Group of Companies engaged in ship agency, freight forwarding, port operations, integral logistics services, cargo GSA for airlines, real estate and special projects.

Our mother company, REPREMAR Shipping, is a well-known port agency and back-office services provider for cruises, container ships, tankers, bulk carriers and feeder vessels operating at any regional port.

Founded in 1946 and formerly belonged to the Vestey Group (UK), in 1982 was taken over by the Pena family. Under its new ownership, the company was reorganized and experienced a significant expansion of its activities and scope of services.

First-class shipping companies have trusted REPREMAR Shipping as its local partner in this region, setting up joint-venture ship agency companies in Uruguay and Argentina, as were the cases of COSCO, CHINA SHIPPING and CSAV back in 1993, 2005 and 2008 respectively.

A strong expertise in tankers operating at the SBM in José Ignacio, at the ANCAP Terminal in Montevideo and Bulklers at Nueva Palmira Port.

In addition, we have a well-consolidated leadership in the cruise liner sector, handling approximately 54% of total calls at Montevideo and Punta del Este. In 2010 we founded Punta del Este Tender Services, in order to cope with the increasing demand of services to cruise passengers.

The rhythm of the globalized world and its new demands, led to the creation of REPREMAR Logistics. Originally conceived in 1996 as a division of REPREMAR Shipping to develop Air & Ocean cargo, REPREMAR Logistics became independent on May 1st, 1999. Today, being one of the leading regional freight forwarders involved in the Asia - South America East Coast trade, REPREMAR Logistics is keeping the pace and continues to expand its services and representations based on a dynamic and professional management, as well as committed personnel with a strong dedication to customer service and satisfaction.



REPREMAR Group of Companies



The customer base and experience we developed through the years led us to open our own freight forwarding offices in the region (São Paulo, Asunción, Santiago & Iquique), under our Southcargo brand.

Southcargo is a modern, high-spirited company, expanding within the region based on REPROMAR's track record and know-how in the forwarding & logistics field.

The year 2008 marks the entry of the REPROMAR Group to the air cargo GSA activities, through its specialized business unit, REPROMAR Air Cargo. After these years of hard work and stable growth we are proud to say that REPROMAR Air Cargo has expanded its service coverage to other countries in the region as Paraguay and Bolivia becoming the designated agent by major leading Airlines to develop their air cargo sales in South America.

Throughout our history, we have always been proactive to explore and generate partnerships and alliances with our principals and customers, strengthening our relationships and seeking for the diversification of our businesses.

REPROMAR Group has more than 250 employees in its offices in Montevideo, Nueva Palmira, Punta del Este, São Paulo, Buenos Aires, Bogotá, Santiago, Iquique, Asunción and Bolivia.

Today, being a regional Group of Companies gives us the competitive edge to look for economies of scale and synergies that will take our companies and partnerships to further expand its business activities in the South American marketplace.



REPREAMAR®
LOGISTICS



REPREAMAR®
SHIPPING



REPREAMAR®
AIR CARGO

CATHAY
SHIPPING AGENCY



southcargo®



TRIBEN
SHIPPING AGENTS



cielosur
CARGA AÉREA



PUNTA DEL ESTE
TENDER SERVICE



TALFIR
WAREHOUSE

A **REPREMAR** Company

