

REPREMAR®

Group of Companies

WELCOME TO
REPREMAR®
Group of Companies

**BASED ON ITS LEADERSHIP IN THE FIELDS OF PORT AGENCY,
PORT OPERATIONS, FORWARDING, INTEGRAL LOGISTICS SERVICES AND GSA FOR AIR CARGO,
REPREMAR PROMOTES THE DEVELOPMENT OF INTERNATIONAL TRADE FROM / TO THE SOUTH OF LATIN AMERICA**



SHIPPING



LOGISTICS



AIR CARGO



→ www.repremar.com **R**

REPREMAR is a leading Group of Companies engaged in ship agency, freight forwarding, port operations, integral logistics services, cargo GSA for airlines, real estate and special projects.

Our mother company, REPREMAR Shipping, is a well-known port agency and back-office services provider for cruises, container ships, tankers, bulk carriers and feeder vessels operating at any regional port.

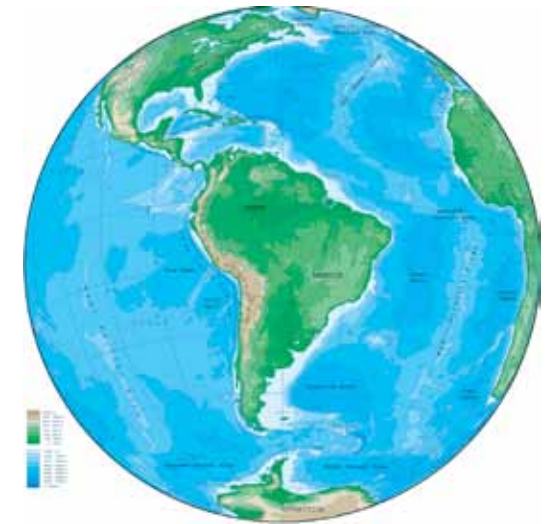
Founded in 1946 and formerly belonged to the Vestey Group (UK), in 1982 was taken over by the Pena family. Under its new ownership, the company was reorganized and experienced a significant expansion of its activities and scope of services.

First-class shipping companies have trusted REPREMAR Shipping as its local partner in this region, setting up joint-venture ship agency companies in Uruguay and Argentina, as were the cases of COSCO, CHINA SHIPPING and CSAV back in 1993, 2005 and 2008 respectively.

A strong expertise in tankers operating at the SBM in José Ignacio, at the ANCAP Terminal in Montevideo and Bulklers at Nueva Palmira Port.

In addition, we have a well-consolidated leadership in the cruise liner sector, handling approximately 54% of total calls at Montevideo and Punta del Este. In 2010 we founded Punta del Este Tender Services, in order to cope with the increasing demand of services to cruise passengers.

The rhythm of the globalized world and its new demands, led to the creation of REPREMAR Logistics. Originally conceived in 1996 as a division of REPREMAR Shipping to develop Air & Ocean cargo, REPREMAR Logistics became independent on May 1st, 1999. Today, being one of the leading regional freight forwarders involved in the Asia - South America East Coast trade, REPREMAR Logistics is keeping the pace and continues to expand its services and representations based on a dynamic and professional management, as well as committed personnel with a strong dedication to customer service and satisfaction.



REPREMAR Group of Companies



The customer base and experience we developed through the years led us to open our own freight forwarding offices in the region (São Paulo, Asunción, Santiago & Iquique), under our Southcargo brand.

Southcargo is a modern, high-spirited company, expanding within the region based on REPREMAR's track record and know-how in the forwarding & logistics field.

The year 2008 marks the entry of the REPREMAR Group to the air cargo GSA activities, through its specialized business unit, REPREMAR Air Cargo. After these years of hard work and stable growth we are proud to say that REPREMAR Air Cargo has expanded its service coverage to other countries in the region as Paraguay and Bolivia becoming the designated agent by major leading Airlines to develop their air cargo sales in South America.

Throughout our history, we have always been proactive to explore and generate partnerships and alliances with our principals and customers, strengthening our relationships and seeking for the diversification of our businesses.

REPREMAR Group has more than 250 employees in its offices in Montevideo, Nueva Palmira, Punta del Este, São Paulo, Buenos Aires, Bogotá, Santiago, Iquique, Asunción and Bolivia.

Today, being a regional Group of Companies gives us the competitive edge to look for economies of scale and synergies that will take our companies and partnerships to further expand its business activities in the South American marketplace.



SINCE 1946

REPREMAR®

Group of Companies



1946

**REPREMAR WAS FOUNDED AS
AN ENGLISH COMPANY.
IT WAS FORMERLY OWNED
BY THE VESTEY GROUP (UK)**

1982



100%



REPREMAR®

IS TAKEN OVER BY THE PENA FAMILY.





1999



**1ST URUGUAYAN SHIPPING AGENCY
TO OBTAIN THE ISO CERTIFICATION**



**"INTEGRITY, QUALITY
AND PROFESSIONALISM"**

**AS OF THE 1ST JANUARY 2000,
REPREMAR BECAME THE EXCLUSIVE
MULTIPORT MEMBER IN URUGUAY.**



REPREMAR[®]
SHIPPING

EXPERIENCE



REPREMAR®
SHIPPING

LIGHTERING

FEEDER VESSELS

PROJECT CARGO

BULKCARRIERS

CONTAINERS

CRUISES

TANKERS

CAR CARRIERS

**CURRENTLY PROVIDES PORT AGENCY
SERVICES TO THE FOLLOWING COMPANIES:**



REPREMAR®
SHIPPING



OPERATIONS



LINER SERVICES



JOINT VENTURE



IS THE LEADING AGENCY IN CRUISE LINERS

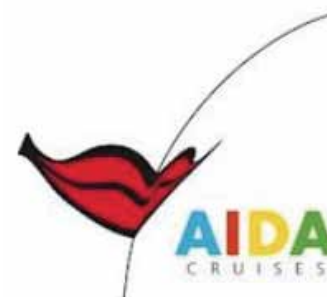


REPREMAR®
SHIPPING



REPREMAR®
SHIPPING

IS THE LEADING AGENCY IN CRUISE LINERS





**SPT (LOCAL PARTNERS)
MARINE TRANSFER SOLUTION**



ANCAP - RIVER LIGHTERING



SHIP-TO-SHIP OPERATIONS



**JOSE IGNACIO SBM
BUOY SUPPORTING**



SUPPORTING SERVICES



REPREMAR®
SHIPPING

BULK CARRIERS AND PROJECT CARGOES



FEEDER VESSELS



REPREMAR®
SHIPPING

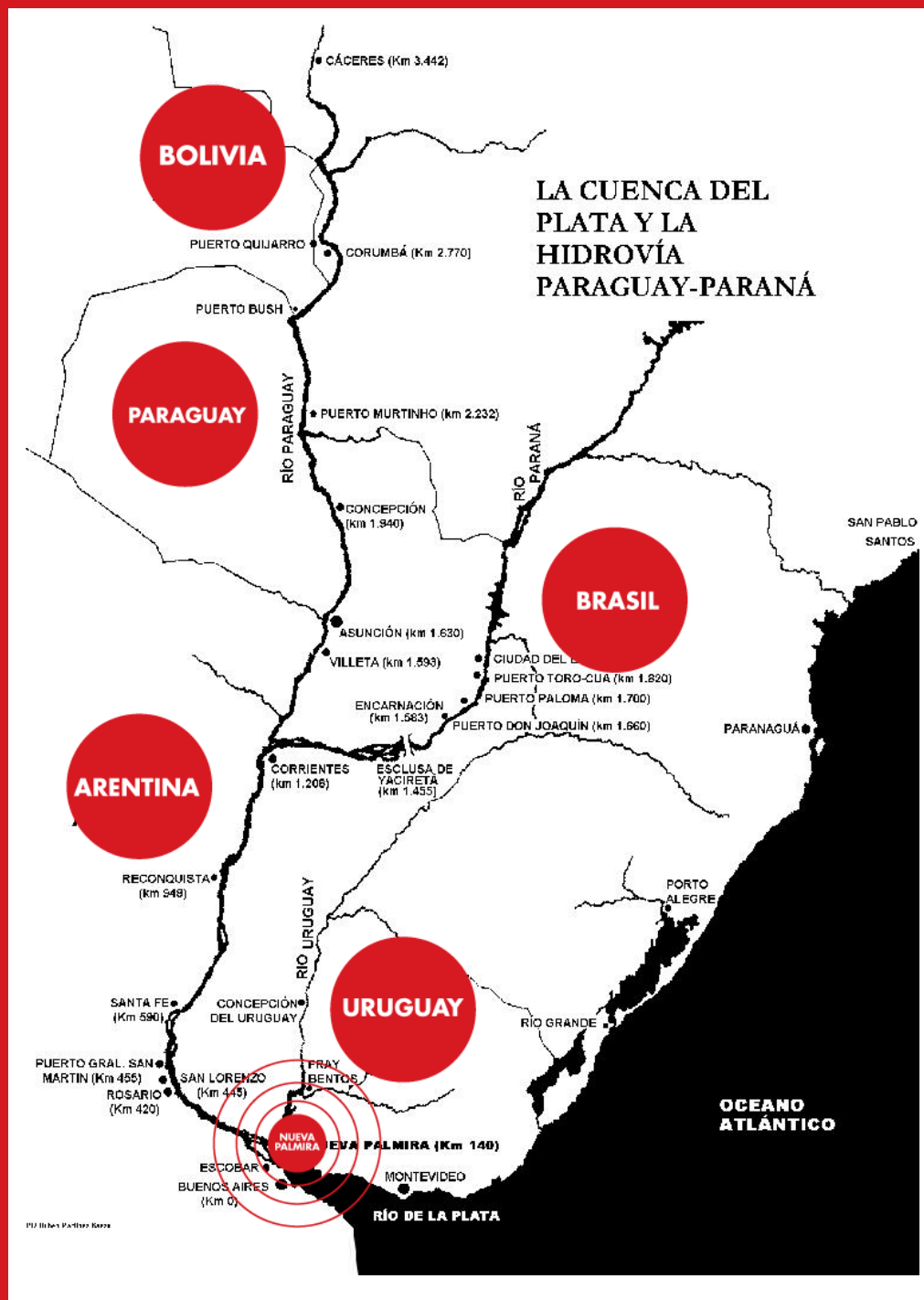


REPREMAR Shipping has been historically very active in the handling of transit cargoes (containers, grains, breakbulk and projects) through the Parana - Paraguay Waterway.

Having our own branch offices, both in Nueva Palmira and Asunción (Paraguay), provide us with a competitive edge, not only with sales/booking activities

but also in the operational side, offering port agency services to well-known river barge companies as well as first-class paraguayan shipowners, like COMPAÑIA

PARAGUAYA DE NAVEGACION DE ULTRAMAR S.A. (COPANU).





CONTACTS OF OPERATIONS DEPARTMENT:

GENERAL E-MAIL: ops@repremar.com



MR. RODOLFO MOLLER

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EXPERIENCE: 4 YEARS



MR. MARTIN PEREZ

E-MAIL: mperez@repremar.com

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PHONE: + 598 2916 1336 EXT. 228

EXPERIENCE: 13 YEARS



MR. GONZALO DE LOS SANTOS

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PHONE: + 598 2916 1336 EXT. 128

EXPERIENCE: 6 YEARS



MR. SEBASTIAN BUCHELLI

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EXPERIENCE: 5 YEARS

CONTACTS OF CREW & PAX DEPARTMENT:

GENERAL E-MAIL: ops@repremar.com

DIEGO REMIGIO

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MR. DIEGO DE LEON

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EXPERIENCE: 6 YEARS

CAPT. DANIEL DE LEON GENERAL MANAGER

E-MAIL: ddeleon@repremar.com

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EXPERIENCE: 20 YEARS

NUEVA PALMIRA, COLONIA, URUGUAY

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CONTACT:

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EXPERIENCE: 17 YEARS

MS. STELLA DA COSTA

HEAD OF ACCOUNTING DEPARTMENT

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MS. JEANETTE CHAUD

HEAD OF FINANCIAL DEPARTMENT

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REPREMAR®
LOGISTICS





REPREMAR®
LOGISTICS

**YOUR LOGISTICS PARTNER
IN THE REGION**





REPREMAR[®]
LOGISTICS

ORIGINALLY CONCEIVED IN 1996 AS A DIVISION OF REPREMAR SHIPPING TO DEVELOP AIR CARGO, OCEAN CONSOLIDATED, AND LOGISTIC SERVICES, REPREMAR LOGISTICS BECAME INDEPENDENT ON MAY 1, 1999.



REPREMAR[®]

LOGISTICS

SINCE THEN, REPREMAR LOGISTICS HAS EXPERIENCED AN EXTRAORDINARY DEVELOPMENT BASED ON ITS DYNAMIC MANAGEMENT, ITS QUALIFIED AND PROFESSIONAL STAFF WITH A STRONG SENSE OF DUTY, AND ITS TOP-LEVEL NETWORK OF GLOBAL AGENTS AND REPRESENTATIVES.



REPREMAR[®]
LOGISTICS

**IN AN INCREASINGLY COMPLEX, DYNAMIC, AND DEMANDING WORLD,
WE ARE TOTALLY CONVINCED OF THE IMPORTANCE OF AN INFORMATION
TECHNOLOGY SYSTEM. WITH THIS IN MIND, WE ARE CONTINUOUSLY
INVESTING ON IT EQUIPMENT AND SOFTWARE TO ENHANCE AND
STRENGTHEN OUR ABILITIES.**



REPREMAR®
LOGISTICS

STRUCTURE

4 BRANCHES IN URUGUAY:



**DOWNTOWN
MONTEVIDEO**



**CARGO TERMINAL AT
MVD CARRASCO INTERNATIONAL AIRPORT**



**ZONAMERICA
FREE TRADE ZONE**



**NUEVA PALMIRA
PORT**

REGIONAL OFFICES:



**CHILE:
SANTIAGO & IQUIQUE**



**PARAGUAY:
ASUNCION**



**BRASIL:
SÃO PAULO**



**COLOMBIA:
BOGOTÁ**



REPREMAR®
LOGISTICS

BUSINESS UNITS:



DOMESTIC:



REGIONAL:



PROJECT CARGO



FREE TRADE ZONE



ROAD TRANSPORTATION













REPREMAR®

SERVICES



-  **OCEAN FREIGHTS**
-  **AIR FREIGHTS**
-  **ROAD TRANSPORT**
-  **PROJECT CARGO**
-  **AGRO INDUSTRIES:**
-  **WAREHOUSING & DISTRIBUTION**
-  **FTZ**
-  **WAREHOUSE & DISTRIBUTION
FOR IMPORTED GOODS**



REPREMAR®

PROJECT CARGO

**WE SHIP CARGO FROM SUPPLIERS AROUND THE GLOBE AND
WE DELIVER IT AT CONSTRUCTION SITES IN ANY PART OF THE WORLD.
WE HANDLE ANY KIND OF SHIPMENT THAT MIGHT BE PART OF A PROJECT,
FROM LCLS AND FCLS TO BREAK-BULK PARTS NEEDING
SPECIAL HANDLING. OUR STAFF HAS EXPERTS IN VESSEL CHARTERING,
HEAVY-LOAD HANDLING, TRUCKING AND PROJECT MANAGEMENT.
THE EVIDENCE RELIES IN HAVING SUCCESSFULLY ACCOMPLISHED
THE LARGEST LOGISTICAL PROJECT AND INVESTMENT IN URUGUAY'S HISTORY.**





CARGO PROJECTS:

REPREMAR[®] **LOGISTICS**

- 🔄 MONTES DEL PLATA PULP MILL: DURATION 3 YEARS.
- 🔄 CLIENT: ANDRITZ PULP & PAPER.
- 🔄 LARGEST INVESTMENT IN URUGUAY'S HISTORY: USD 2 BILLION.
- 🔄 DEDICATED TEAM:
- 🔄 PROJECT MANAGER.
- 🔄 HEAD OF OPERATIONS.
- 🔄 OPERATIONS ASSISTANT.
- 🔄 ADMINISTRATION ASSISTANT.
- 🔄 INBOUND & OUTBOUND LOGISTICS.
- 🔄 CONTAINER CARGO: 7,000 TEUS
(20'; 40'; OPEN TOP, FLAT RACKS, IN & OUT OF GAUGE).
- 🔄 CONTAINER CARGO: 1,000 SHIPMENTS.
- 🔄 18 BREAKBULK VESSELS: BBC CHARTERING, HANSA HEAVYLIFT, SPLITTHOFF.
- 🔄 110,000 CBM OVERSIZED CARGO.





OTHER PROJECTS:

REPREMAR®
LOGISTICS



2005: BOTNIA ORION PROJECT. ANDRITZ: TOOLS & FOUNDATION.



2009: OVERHAULING BOTNIA/UPM: BOILERS AND VAPOR PIPING.



2010: LUNA QUIETA S.A.: FERRY FOR 200 PAX. HAMBURG – MVD.



2012: MDP PROJECT: ABB: 4 TRANSFORMERS 80 TONS EACH.



2012: MDP PROJECT: ALTHAMMER: MACHINERY.



2012: MDP PROJECT: KRESTA: MACHINERY & TOOLS.



2012: PRIVATE CUSTOMER: 55' YACHT. ANTWERP – MVD.



2013: PUNTA DEL TIGRE POWER PLANT. HYUNDAI ENGINEERING:
TOOLS, FOUNDATION, CONSTRUCTION MACHINERY.



A wide-angle photograph of a long cable-stayed bridge stretching across a calm body of water. The bridge features two prominent tall pylons with numerous stay cables fanning out to support the deck. The water is a vibrant blue, and the sky is a clear, deep blue. The bridge recedes into the distance, creating a strong sense of perspective.

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