

A REPREMAR® Company





## YOUR LOGISTICS PARTNER IN THE REGION

ORIGINALLY CONCEIVED IN 1996 AS A DIVISION OF REPREMAR SHIPPING TO DEVELOP AIR CARGO, OCEAN CONSOLIDATED, AND LOGISTIC SERVICES, REPREMAR LOGISTICS BECAME INDEPENDENT ON MAY 1, 1999.

Since then, repremar logistics has experienced an extraordinary development based on its dynamic management, its qualified and professional staff with a strong sense of duty, and its top-level network of global agents and representatives.

In an increasingly complex, dynamic, and demanding world, we are totally convinced of the importance of an information technology system. With this in mind, we are continuously investing on it equipment and software to enhance and strengthen our abilities.





## STRUCTURE



# **4 BRANCHES IN URUGUAY:**





CARGO TERMINAL AT MVD CARRASCO INTERNATIONAL AIRPORT





**NUEVA PALMIRA PORT** 

WE PROVIDE REGIONAL COVERAGE THROUGH OUR SOUTH CARGO NETWORK



(S) southcargo®















# **BUSINESS UNITS:**



# **DOMESTIC:**

AIR FREIGHTS: IMPORT & EXPORT.

OCEAN FREIGHTS: FCL/LCL; IMPORT & EXPORT.

- REGIONAL:

  ARGENTINA, PARAGUAY AND BRASIL.
- PROJECT CARGO
- FREE TRADE ZONE.
- ROAD TRANSPORTATION.









#### **INLAND FREIGHTS**

REGARDING DOMESTIC TRANSPORT, WE COORDINATE AND PICK UP THE CARGO, IN THE CASE OF EXPORTS, OR DELIVER IT, IN THE CASE OF IMPORTS, FROM / AT THE ADDRESS INDICATED BY THE CLIENT.

OUR SERVICE RANGE COVERS FULL CONTAINER LOAD, LCL, FTL AND LTL. FOR INTERNATIONAL TRANSPORT, WE HAVE SIGNED IMPORTANT AGREEMENTS WITH INTERNATIONAL ROAD TRANSPORTATION COMPANIES, WHICH GUARANTEES A WIDE RANGE OF POSSIBILITIES, ALWAYS OPTIMIZING COSTS, AND WITH OUR ADDED VALUE: CONSTANT COORDINATION AND CARGO TRACKING.



#### **AIR FREIGHTS**

ALL DESTINATIONS AND ALL ORIGINS COVERED WITH THE INVALUABLE SUPPORT FROM OUR OPERATIONS CENTER AT CARRASCO INTERNATIONAL AIRPORT IN MONTEVIDEO. THE FACT OF BEING THE REPRESENTATIVES OF ONE OF THE MOST IMPORTANT AGENTS IN AIR TRANSPORT GUARANTEES RELIABILITY FOR THE TRANSPORT OF YOUR CARGOES. OUR EXPERTISE MAKES POSSIBLE THE PROPER HANDLING OF HAZARDOUS CARGOES, PERISHABLE GOODS, FRAGILE CARGOES AND LIVING ANIMALS. WE OFFER OUR SERVICES AND ADVICE FOR THE HANDLING AND PACKAGING OF ALL KINDS OF GOODS.





### **OCEAN FREIGHTS, FULL & CONSOLIDATED**

WE HAVE A RELIABLE NETWORK OF EXPERIENCED INTERNATIONAL AGENTS FOR THE COORDINATION OF OUR OCEAN SHIPMENTS, BOTH FOR FCL AND LCL CARGO WHICH ALLOWS US TO PARTICIPATE IN MOST OCEAN SERVICES, BEING MARKET LEADER IN MANY OF THEM.



#### WAREHOUSING, PORTS & FREE TRADE ZONES

WE HAVE EXCELLENT WAREHOUSES INSIDE THE PORT PREMISES, UNDER THE MONTEVIDEO FREE PORT REGIME, WHICH FACILITATES THE MOVEMENT OF CARGO IN TRANSIT. OUTSIDE PORT FACILITIES, WE CAN OFFER TWO OPTIONS: THE CONTAINER TERMINAL, WHERE WE PROVIDE A COMPLETE RANGE OF LOGISTICS SERVICES; AND WAREHOUSES INSIDE MONTEVIDEO, FLORIDA, AND COLONIA FREE TRADE ZONES.



#### **CARGO INSURANCE**

WE OFFER THE BEST INSURANCE COVERAGE FOR INTERMODAL TRANSPORTATION. THIS SERVICE IS PROVIDED BY AKTIV-ASSEKURANZ.



#### **SPECIAL SERVICES**

GET TO KNOW THE SPECIAL SERVICES OFFERED BY REPREMAR LOGISTICS.





#### **PROJECT CARGO**

WE SHIP CARGO FROM SUPPLIERS AROUND THE GLOBE AND WE DELIVER IT AT CONSTRUCTION SITES IN ANY PART OF THE WORLD. WE HANDLE ANY KIND OF SHIPMENT THAT MIGHT BE PART OF A PROJECT, FROM LCLS AND FCLS TO BREAK-BULK PARTS NEEDING SPECIAL HANDLING. OUR STAFF HAS EXPERTS IN VESSEL CHARTERING, HEAVY-LOAD HANDLING, TRUCKING AND PROJECT MANAGEMENT. THE EVIDENCE RELIES IN HAVING SUCCESSFULLY ACCOMPLISHED THE LARGEST LOGISTICAL PROJECT AND INVESTMENT IN URUGUAY'S HISTORY.



#### **LOGISTICS FOR AGRO INDUSTRIES**

DUE TO THE NEW TECHNOLOGICAL AND LOGISTICAL CHALLENGES THAT HAVE ARISEN IN THE 21ST CENTURY FOR THE AGRIBUSINESS, WE ARE NOW PROVIDING LOGISTICS AND INNOVATIVE SOLUTIONS FOR THE AGRICULTURAL INDUSTRIES. FROM MACHINERY IMPORTS TO COMMODITIES EXPORTS, REPREMAR LOGISTICS COVERS THE WHOLE RANGE OF NECESSARY SERVICES FOR TODAY'S RURAL PRODUCERS AND AGRICULTURAL COMPANIES.



# QUALITY POLICY



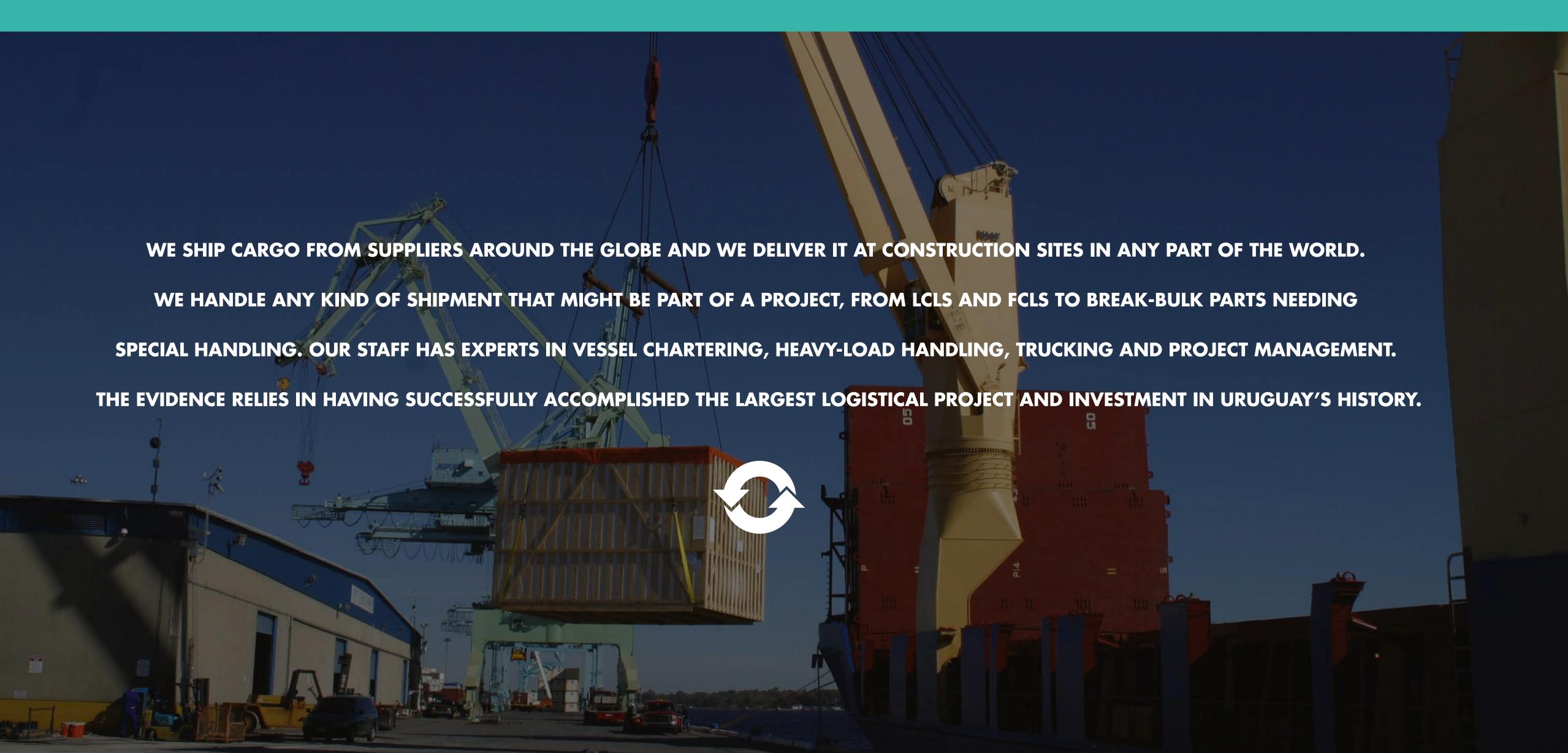








# PROJECT CARGO



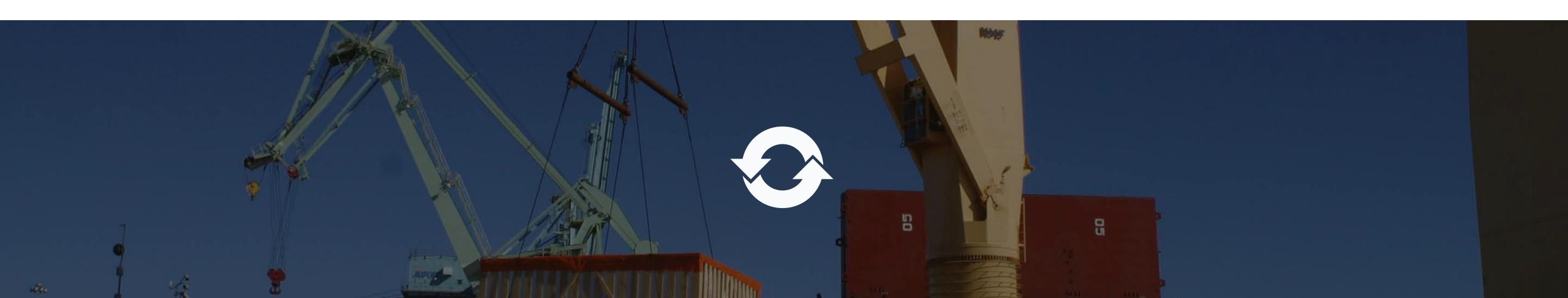
## **CARGO PROJECTS:**



- MONTES DEL PLATA PULP MILL: DURATION 3 YEARS.
- CLIENT: ANDRITZ PULP & PAPER.
- LARGEST INVESTMENT IN URUGUAY'S HISTORY: USD 2 BILLION.
- DEDICATED TEAM:
- PROJECT MANAGER.
- HEAD OF OPERATIONS.
- OPERATIONS ASSISTANT.

- ADMINISTRATION ASSISTANT.
- INBOUND & OUTBOUND LOGISTICS.
- CONTAINER CARGO: 7,000 TEUS

  (20'; 40'; OPEN TOP, FLAT RACKS, IN & OUT OF GAUGE).
- CONTAINER CARGO: 1,000 SHIPMENTS.
- 18 BREAKBULK VESSELS: BBC CHARTERING, HANSA HEAVYLIFT, SPLIETHOFF.
- 110,000 CBM OVERSIZED CARGO.







# REPREMAR® A REPREMAR® Company





PORT OPERATIONS, FORWARDING, INTEGRAL LOGISTICS SERVICES AND GSA FOR AIR CARGO,

REPREMAR PROMOTES THE DEVELOPMENT OF INTERNATIONAL TRADE FROM / TO THE SOUTH OF LATIN AMERICA





# EXPANSION AND DIVERSIFICATION























REPREMAR is a leading Group of Companies engaged in ship agency, freight forwarding, port operations, integral logistics services, cargo GSA for airlines, real estate and special projects.

Our mother company, REPREMAR Shipping, is a well-known port agency and back-office services provider for cruises, container ships, tankers, bulk carriers and feeder vessels operating at any regional port.

Founded in 1946 and formerly belonged to the Vestey Group (UK), in 1982 was taken over by the Pena family. Under its new ownership, the company was reorganized and experienced a significant expansion of its activities and scope of services.

First-class shipping companies have trusted REPREMAR Shipping as its local partner in this region, setting up joint-venture ship agency companies in Uruguay and Argentina, as were the cases of COSCO, CHINA SHIPPING and CSAV back in 1993, 2005 and 2008 respectively.

A strong expertise in tankers operating at the SBM in José Ignacio, at the ANCAP Terminal in Montevideo and Bulkers at Nueva Palmira Port.

In addition, we have a well-consolidated leadership in the cruise liner sector, handling approximately 54% of total calls at Montevideo and Punta del Este. In 2010 we founded Punta del Este Tender Services, in order to cope with the increasing demand of services to cruise passengers.

The rhythm of the globalized world and its new demands, led to the creation of REPREMAR Logistics. Originally conceived in 1996 as a division of REPREMAR Shipping to develop Air & Ocean cargo, REPREMAR Logistics became independent on May 1st, 1999. Today, being one of the leading regional freight forwarders involved in the Asia - South America East Coast trade, REPREMAR Logistics is keeping the pace and continues to expand its services and representations based on a dynamic and professional management, as well as committed personnel with a strong dedication to customer service and satisfaction.



REPREMAR Group of Companies





The customer base and experience we developed through the years led us to open our own freight forwarding offices in the region (São Paulo, Asunción, Santiago & Iquique), under our Southcargo brand.

Southcargo is a modern, high-spirited company, expanding within the region based on REPREMAR's track record and know-how in the forwarding & logistics field.

The year 2008 marks the entry of the REPREMAR Group to the air cargo GSA activities, through its specialized business unit, REPREMAR Air Cargo. After these years of hard work and stable growth we are proud to say that REPREMAR Air Cargo has expanded its service coverage to other countries in the region as Paraguay and Bolivia becoming the designated agent by major leading Airlines to develop their air cargo sales in South America.

Throughout our history, we have always been proactive to explore and generate partnerships and alliances with our principals and customers, strengthening our relationships and seeking for the diversification of our businesses.

REPREMAR Group has more than 250 employees in its offices in Montevideo, Nueva Palmira, Punta del Este, São Paulo, Buenos Aires, Bogotá, Santiago, Iquique, Asunción and Bolivia.

Today, being a regional Group of Companies gives us the competitive edge to look for economies of scale and synergies that will take our companies and partnerships to further expand its business activities in the South American marketplace.

