

Welcome to Microsoft
Reston MTC

XRM Labs 43

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Goals

Dev - SDK ✓✓

CRM + SP ✓

Testing Strategy

Built-in / vs Custom

WF - workflow +

Security

Reporting (Power BI...)

Licensing Models

Portals

· VOIP + CRM

CRM + Outlook
Email

Parking Lot

How to View Model?

ID/GUID

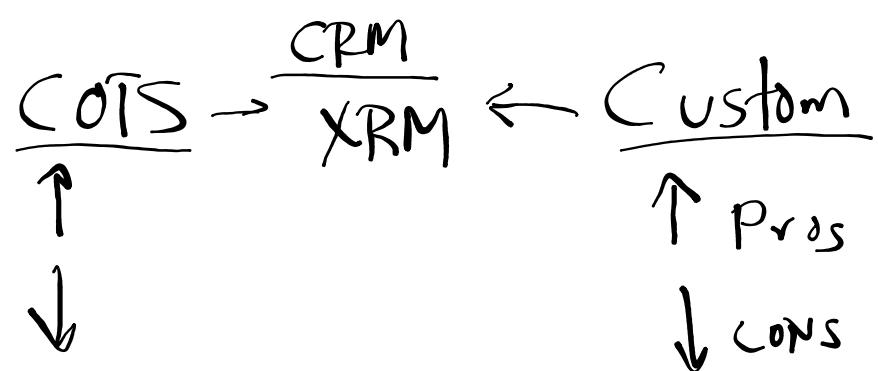
Reports Deployment

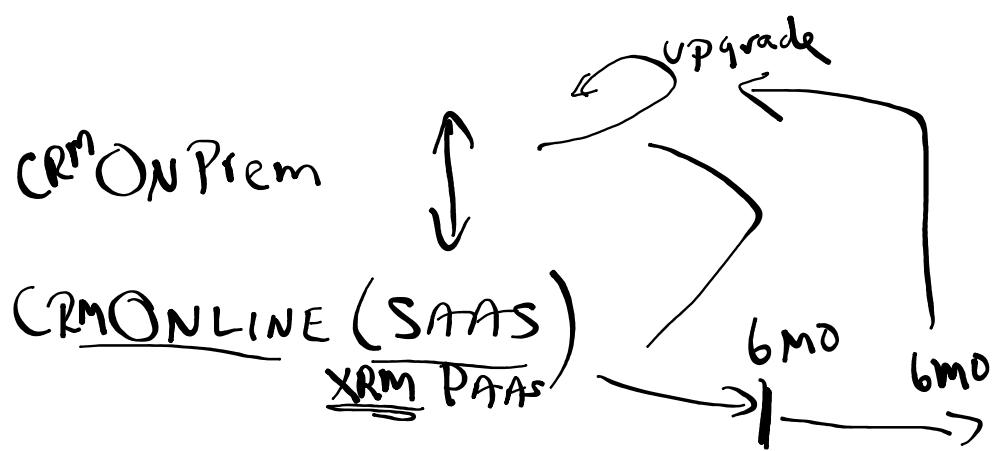
Guided Help/NAV

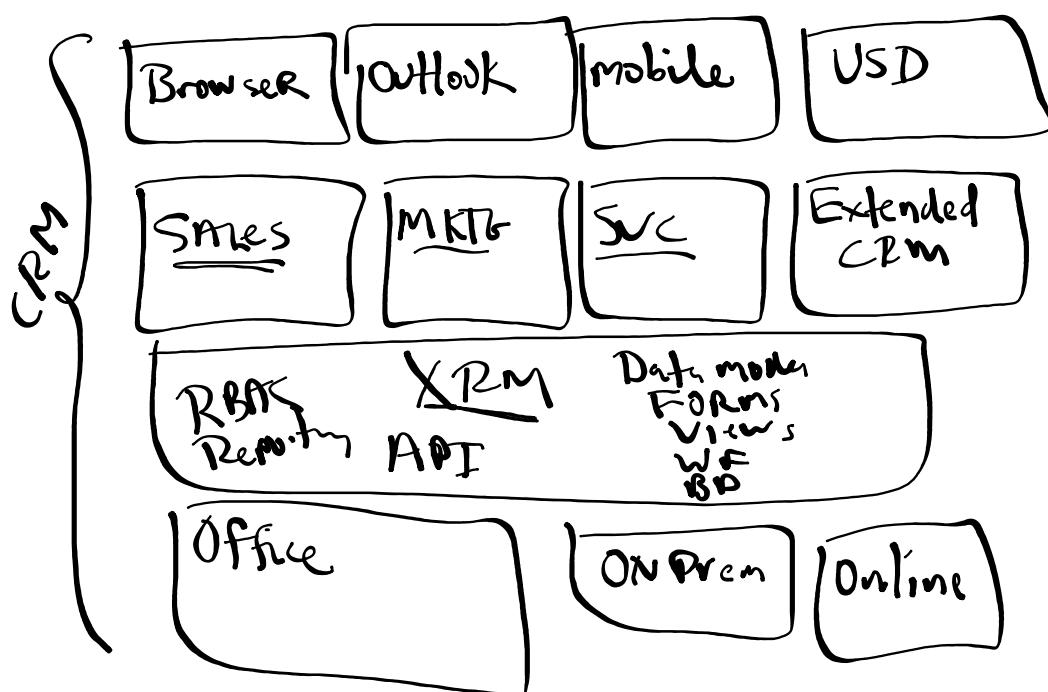
BP – Capture Movement.

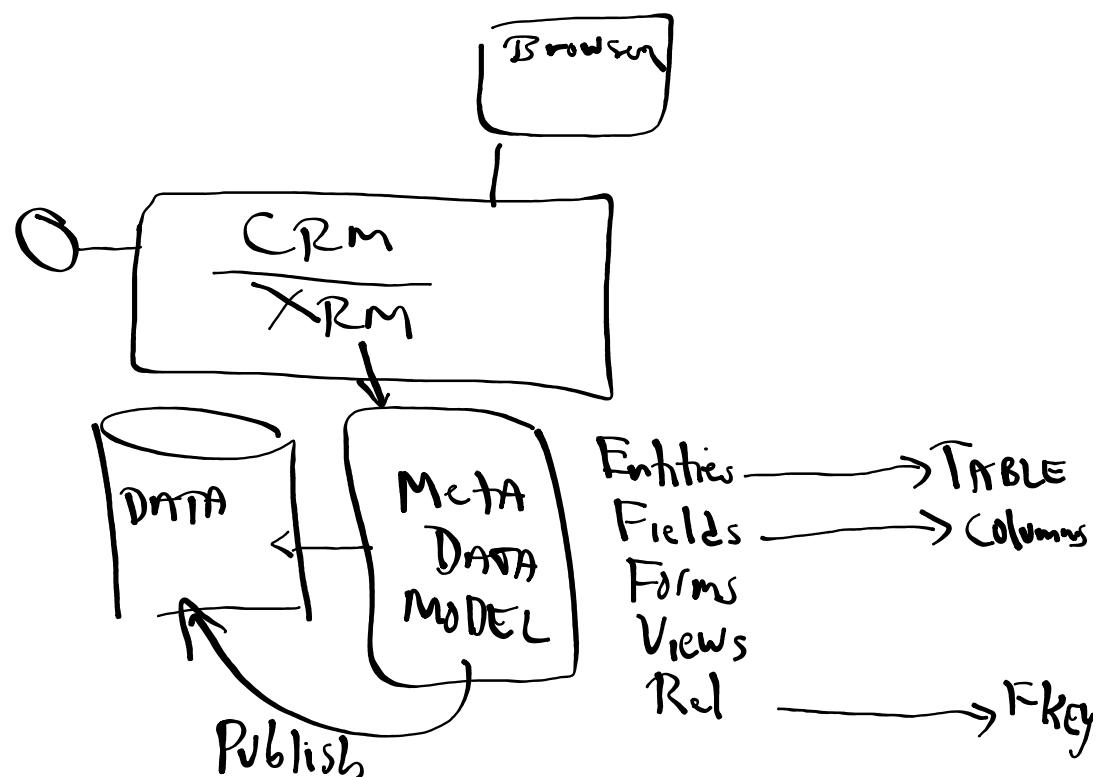
LOB Platform

- Data Model
- Forms
- Reports/Dashboard
 - Messases
 - Routing
- Security - RBAC
- Integration
- BP / WF







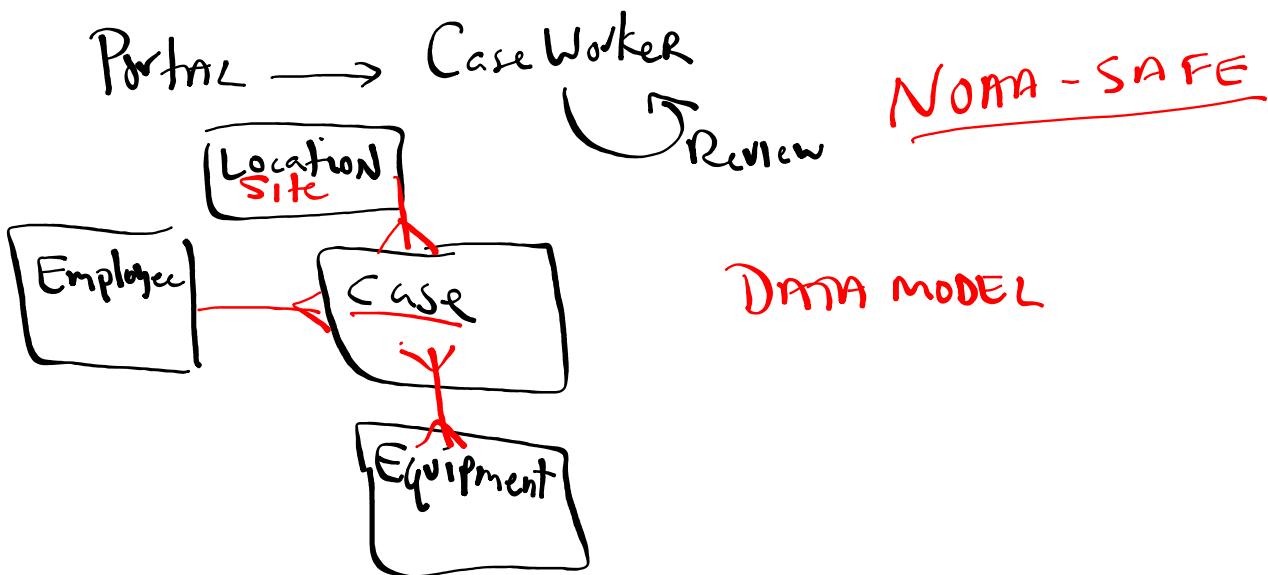


Use Cases

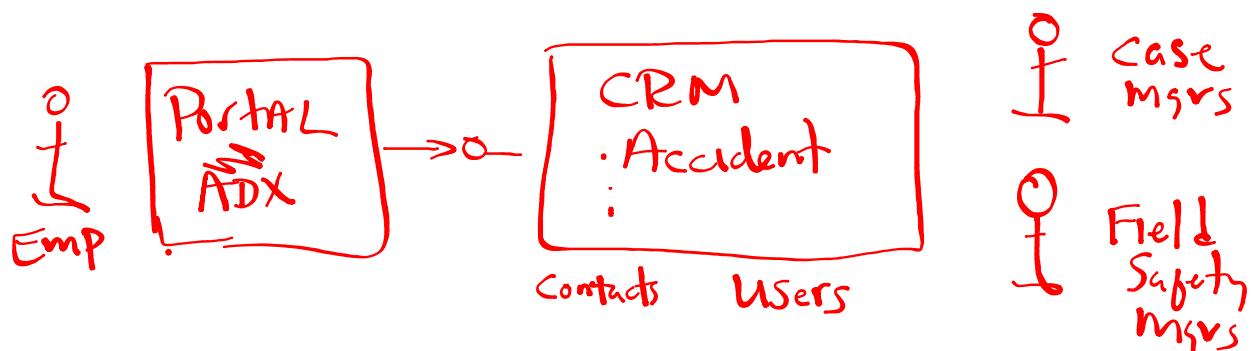
Accident Reports

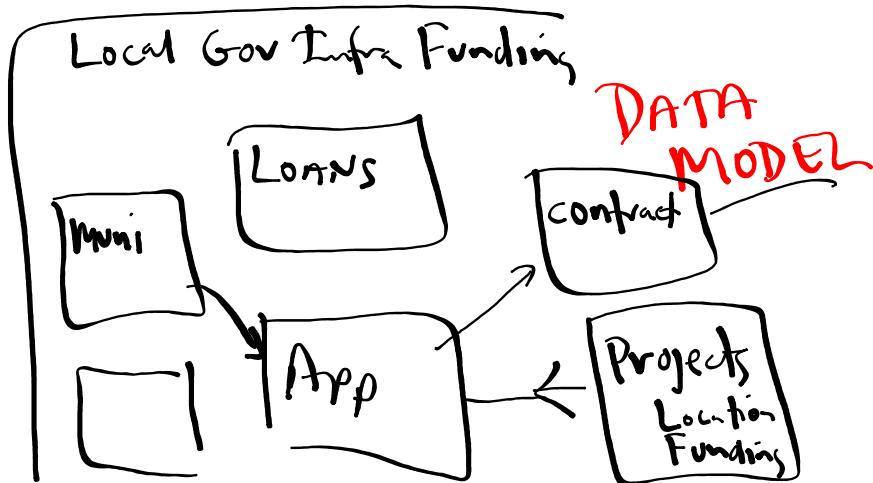
ex osha

ARS



Business Process





BP App Submission > Review > Funding

WF

- Enter Muni
- Assign 1st Reviewer

Roles

- Reviewer
- Approver
- Loan Proc.
- MANAGER

Reporting

Integrations

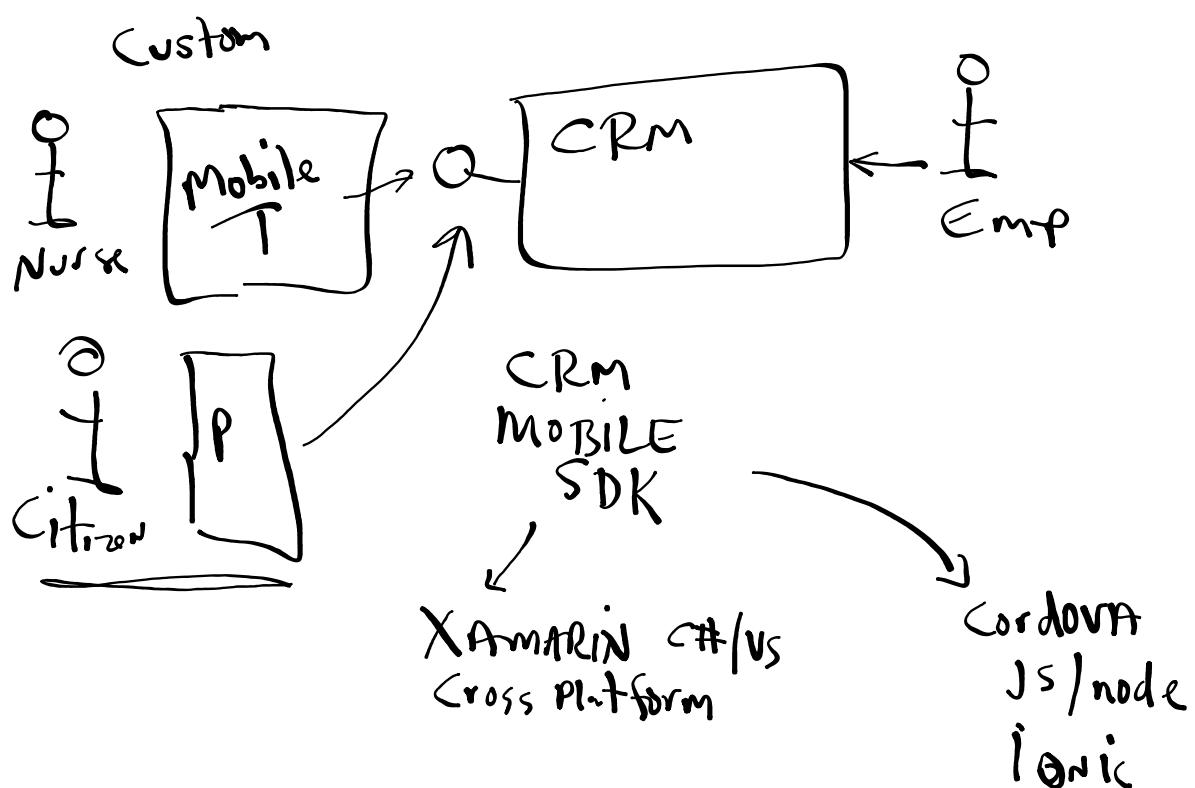


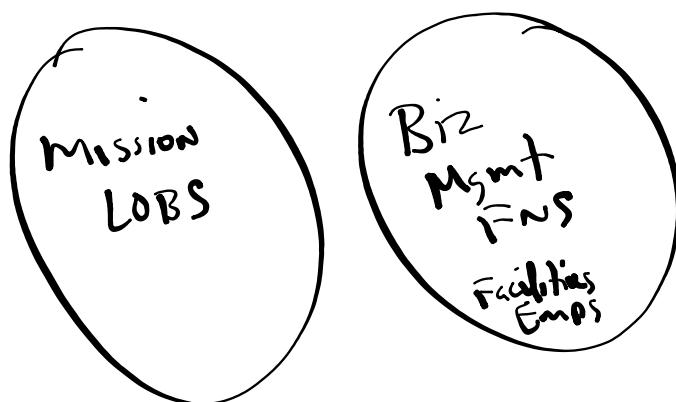
DAY 2 Agenda

- ✓ Recap Day 1
- ✓ Mobile
- ✓ Biz Processes
- ✓ Workflow
- ✓ Multi Tenancy
- ✓ Deployment

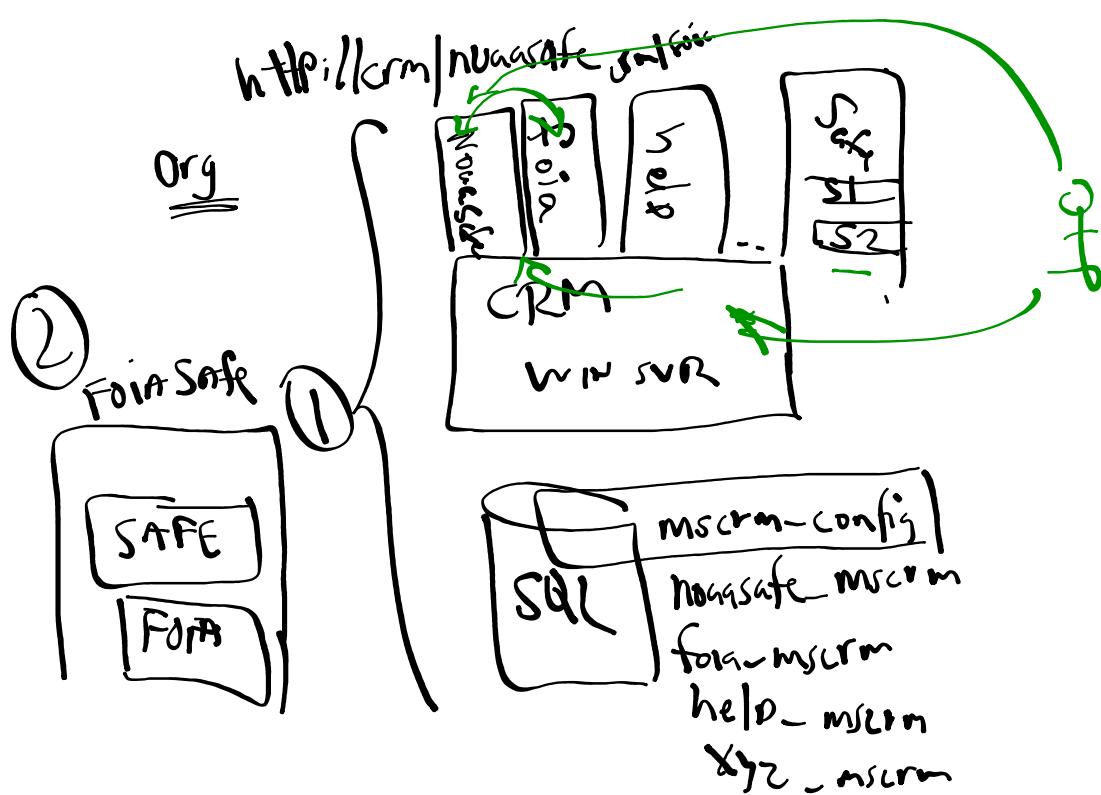
Biz Units

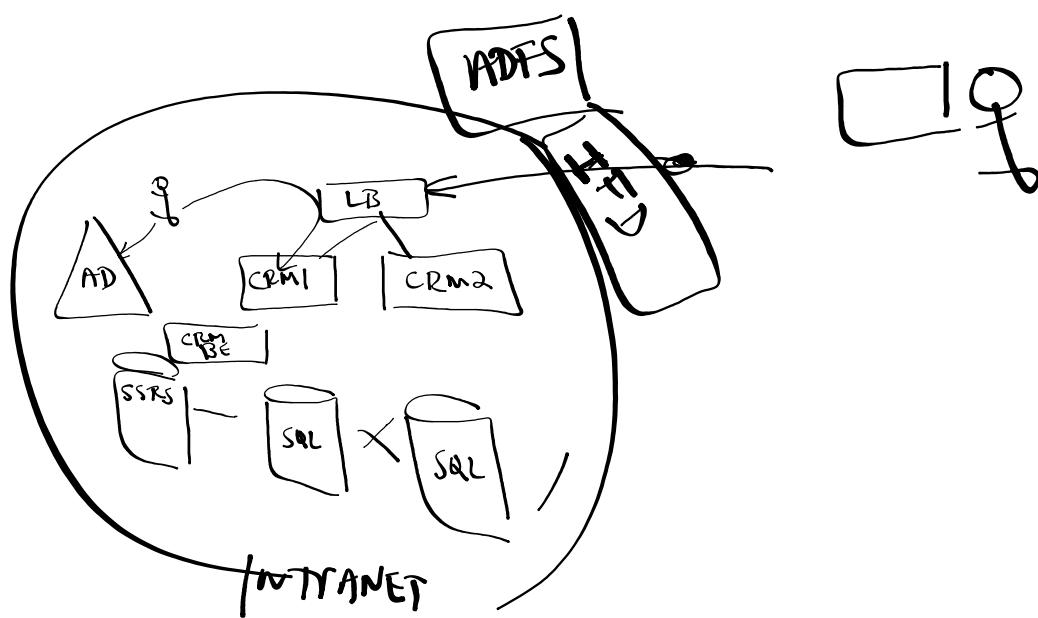
- Security FLS/RBF
- CRM + SP/Office
- Reporting
- Roadmap
- Config Summary/Wrap Up











PLA - Prod Line Arch

