



Prashanna asokan <prashanna23ashok@gmail.com>

Confirmed: Inside Sales Associate with Dan Petines on Tuesday, February 25, 2025

1 message

Calendly <no-reply@calendly.com>
Reply-To: no-reply@calendly.com
To: prashanna23ashok@gmail.com

Wed, Feb 19, 2025 at 7:00 PM



Hi Prashanna,

Your Inside Sales Associate with Dan Petines at 03:30pm (India Standard Time) on Tuesday, February 25, 2025 is scheduled.

Hunting for supercharged sales pros to seal high-value deals with our American clients!

Are you the kind of person who loves a challenge and never backs down until you've closed the deal? We at [Fresh Prints](#) are on the lookout for go-getters like you to join our sales team and help us reach our next big milestone.

We're building a company that will last forever and we're on the right track as Fresh Prints is one of the Inc 5000 America's fastest-growing companies for 6 years in a row. We wanna keep our streak going - and we'd love for you to be our next sales superstar!

About Fresh Prints

On one otherwise average day in 2009, two sophomores set out to change the custom apparel game. No more corporate bullshit. It was time to get personal. Real personal. Every customer would become a part of the Fresh Prints team.

Today, this ridiculously good-looking team is made up of thousands of happy clients, 350+ semi-adults, and 400+ college students who run Fresh Prints at their schools. We are one of the fastest-growing brands in the US with over 60% growth rate in the last decade. Our people are a critical factor in helping us achieve this growth. We're all about saying "yes," keeping promises, cracking jokes, and making you look good. Real good.

Fresh Prints provides custom apparel and promotional products to Student Groups, Corporates, Greek Organizations, University Administrations, Intramural Teams, and Individuals with localized sales managers and a growing network of referrals.

Who you'll be working with

Step into our Sales Squad - it's where the A-team thrives. This team, a mix of sales and inside sales maestros, is on a mission. With strategic prowess and relentless drive, they're not just chasing leads; they're propelling us toward our goal of reaching \$100 million in sales in the coming years. Picture each deal as a stepping stone, each call as a strategic move – this is where the magic happens, directly shaping our journey to sales success!

Your Mission

Imagine yourself on the frontlines of our Sales Team, spearheading a revolution in sales and growth at Fresh Prints. We're talking about turning heads, igniting conversations, and catapulting our brand to unparalleled heights! Join us as we redefine success and make every pitch a game-changer.

Who We're Looking For

If you're someone who thrives on challenges, obsesses over the details, and lives for those "Aha!" moments, you're our kind of vibe! Bonus points if you've got an insatiable appetite for closing deals left, right and center. Here's what we need from you:

- Can chat up a storm in written and spoken English
- Preferably 1-3 years of B2B sales experience
- Freshers with a knack for sales and a hunger for learning are totally welcome – we love a good rookie with potential

- MBA/BBA in marketing or sales? Nice touch!
- SAAS/IT sales experience? You're ahead of the game!
- Got that neutral accent for smooth talkin' with American clients? Awesome!
- Love tinkering with CRM software like Salesforce or Fresh Sales? You're speaking our language already
- Familiar with sales engagement tools like outreach.io or reply.io? Bonus points for you!

Your Superpowers

- Proactive: You're all about making things happen, no excuses!
- Goal-oriented: You're incredibly ambitious. Problems? Nah, they're just opportunities waiting to be conquered!
- Open to change: Constantly evolving and improving? That's your jam!
- Calm under pressure: You keep your cool when the heat is on, and you thrive under pressure!
- Super attentive to detail: Spotting mistakes before they even happen? Consider it done!

Perks of Joining the Fresh Prints Crew

- Monthly base of \$700
- Night Shift Allowance
- Health Insurance
- Mental Health Benefits
- The opportunity to learn a lot rapidly
- Working with a talented and eccentric team dedicated to building a business together

Ready to Make Magic Happen? Let's Do This!

If you're nodding along and feeling the vibe, then we want YOU on our team. This is your chance to create and leave your mark on the world of sales with Fresh Prints!

As Fresh Prints grows, YOU will too!

Location & Hours

- 8 AM - 5 PM EST (5:30 PM - 2:30 AM IST)
- Permanent WFH setup

Fresh Prints is an equal employment opportunity employer and promotes diversity; actively encouraging people of all backgrounds, ages, LGBTQ+, and those with disabilities to apply.

What you need to do

As part of the next steps for this role, we require you to take a live case study + email writing test. This test is an important component of our overall assessment of this role.

What can you expect on the call

At the start of the call, a Google Form link for the test will be shared with you. The test has 2 parts:

- Written-communication test: You will need to tackle two situations; each situation will have two sub-questions to test your written English skills.
- Verbal-communication test: You will need to record yourself answering two questions about your personal experience to gauge how fluent you speak.

The questions aren't just about testing what you know, they're also about getting a sense of your sales approach, how you write emails, and how you tackle problems - all within 60 minutes.

Please make sure to use a computer and join the call on time!

Location:

This is a Google Meet web conference. [Join now](#)

This event should automatically show up on your calendar. If needed, you can still add it manually:

Add to Calendar

Make changes to this event:

Reschedule

Cancel

Please don't reply. This email is from an account used for sending messages only.



[Sign up for your own Calendly page](#)

[Unsubscribe from notifications about this event](#)



invite.ics
7K