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| **PROFESSIONAL****SUMMARY** | Focused Sales Consultant well-known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued. |
| **SKILLS** | |  |  | | --- | --- | | * Sales and marketing * Product and service knowledge * Demonstrations * Payment processing | * Customer service   Sales reporting   * Trusted key holder. * Strategic sales knowledge | |
| **WORK HISTORY** | JANUARY 2018-CURRENT  **Sales Consultant**| Verizon Wireless | San Francisco, CA   * Processed credit and debit card payments to complete the purchasing experience. * Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable. * Provided pricing information to customers regarding specific products.   AUGUST 2016-FEBRUARY 2018  **Sales Representative**| Nike Inc | San Francisco, CA   * Identified prospect’s needs and developed appropriate responses along with information on fitting products and services. * Responded to customer concerns with friendly and knowledgeable service. * `Increased profits through effective sales training and troubleshooting profit loss areas. |
| **EDUCATION** | 2017  **Associate of Arts**: Business Management  San Francisco City College, San Francisco, CA |