

ECON 120

Cheat Sheet Test 5

Optimization $\frac{MU_x}{P_x} = \frac{MU_y}{P_y}$

Profit max: product (suppliers) / utility (consumers). Optimize marginal per dollar.

Accounting profit = economic profit minus economic costs, i.e., opp. costs incurred from not doing things. Specifically: cost of people's time, cost of money's time (interest/risk)

Game Theory

If $\pi(\text{coop}) > \pi(\text{mixed})$, coop eq.

If $\pi(\text{cheat}) > \pi(\text{mixed})$, cheat eq.

20/20	25/5
5/25	0/0

Eq: 0/0 (cheat)

30/30	25/5
5/25	0/0

Eq: 30/30 (coop)

30/30	25/5
5/25	8/8

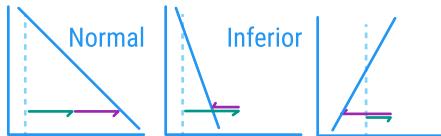
Eq: 8/8, 30/30

Supply / Demand

$S+ \rightarrow P-Q+$ Sum of individual curves. Individual
 $D+ \rightarrow P+Q+$ $D- \rightarrow P-Q-$ from indifference
 $S+D \rightarrow P?Q+$ $S-D \rightarrow P?Q-$ / budget curves
 $S>D \rightarrow P+Q?$ $D>S \rightarrow P-Q?$

Consumers

When price down: substitution (up) and income (depends on η)



Giffen good = super essential

Conspicuous consumption = super luxury

Goods can be **excludable** (limit by action) or **rival** (limit by use).

Public (E+ R+) provided by gvmt

Private (E- R-) neg extern

Common (E- R+) pos extern, $P = 0$, allocative efficiency impossible

Club (E- R-) $MC = 0$, typically extreme monopoly power

(C/P)PFs

Opp. cost = dA/dB . Unemployment moves point inwards, not PPF

Linear PPF

Perfectly efficient resource re-allocation.

Bowed Out PPF

Inefficient. Opportunity cost increases with production.

PPF Expands

Tech advancement, population increase.

PPF Contracts

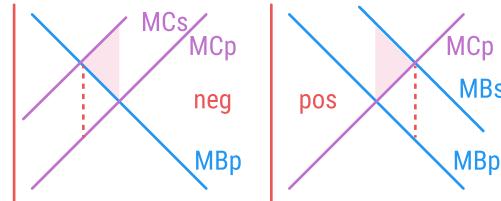
Resource loss, population decrease.

Market Failure

$DWL > 0$. When not allocatively efficient, requires intervention to fix. Negative surplus can exist on right of equilibrium.

Externalities

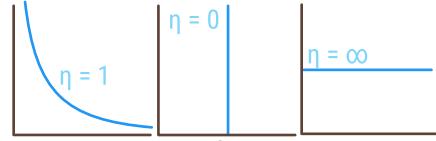
Extra private / societal costs (neg) / benefits (pos). Tax/subsidy to fix.



Monopolies/oligopolies/monopolistic competition all cause failure. Non-rival and non-excludable goods also always inefficient.

Asymmetric info: **Moral hazard** is hiding after (skydiving after buying insurance), **adverse selection** entering transaction (insider trading).

Elasticityof demand $\eta = \frac{(dQ/Q)}{(dP/P)}$



Unit Inelastic Inelastic responsive to quantity. Elastic to price

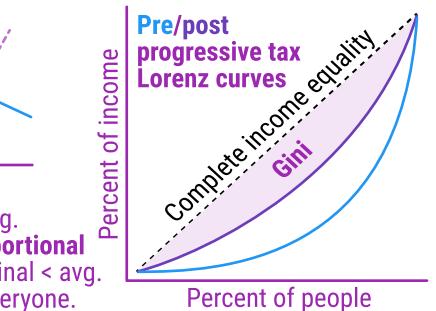
Unit elastic gives optimal revenue / total expenditure

Taxation

Shift supply curve. Taxes aim to be equitable and efficient.

Less elastic pays more tax. Revenue = **direct burden** and $DWL = \text{excess burden}$. Laffer curve shows diminishing direct burden.

Inequality measured by **Lorenz curve** between people and income (area = **Gini coefficient**).



Cross-Elasticity

0 1

complements

substitutes

η

inferior goods

necessities

luxuries

normal goods

Good X's demand over good Y's price

Complements are goods that are used together.

Substitutes are goods that can replace each other.

Calculate the same but instead of price use income

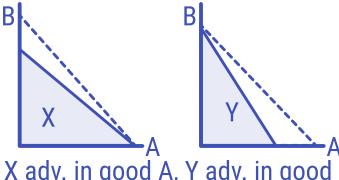
Inferior goods are those people buy less when rich

Necessities are staples that everyone needs

International Trade

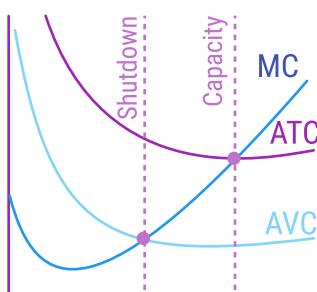
Terms of trade = exports \div imports. No trade = **autarky**. Specialization allows for **gains from grade** + economies of scale, **learning by doing**.

Advantages: **comparative** (lower opportunity cost) and **absolute** (lower actual cost) given some resource. Comparative advantage can come from **factor endowments** (forests, oil, ...), climate, human capital, acquired skill (**learning by doing**), etc.



Supply

Short Run



Short run, some factors variable
Long run, all factors variable
Very long run, tech variable

A supplier's costs can be variable or fixed, so: $TC = TFC + TVC$.
Express wrt quantity: $ATC = AFC + AVC$

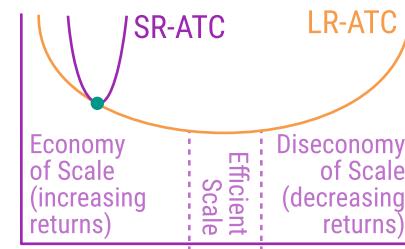
Minimized when they cross the **marginal cost** curve ($\Delta TC / \Delta Q$).
Firms always pay FC, so if $MC < AVC$, no point in staying open and firm temporarily **shuts down** (distinct from exiting when long-term is unviable)

Very Long Run

Changing the LR-ATC's shape is possible. Tech changes move the curve downwards, reducing costs for every possible production level.

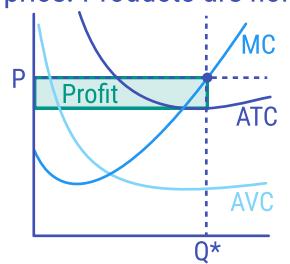
Long Run

All possible short-run cost curves' respective minimum points create a **long-run average total cost curve**. Minimized point where marginal products per dollar are equal.
LR-ATC decreases \rightarrow MC (lowest SR-ATC point) decreases \rightarrow returns to scale increase.



Perfect Competition

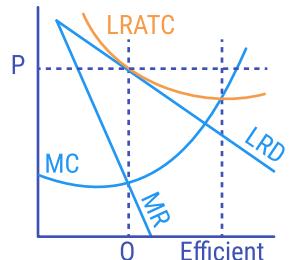
Firms small wrt market, sell infinite product at market price. Products are homogenous. Easy market enter/exit.



Produce where $MC = MR = P$.
In the long run, since firms can easily exit and enter, supply always tends to the equilibrium price.
 $LRS = \min(LRATC)$, exit if $P < LRS$
Market is allocatively and productively efficient.

Monopolistic Competition

Monopolies on a differentiated product. Acts like monopoly in short run, PC in long run as enter/exit until no profit.



Always produce under "efficient" scale (i.e. excess capacity).
Differentiation (through adverts) decreases η , increasing profits.
Cannot know efficiency because of differentiation

Oligopoly

Monopoly in short term, perfect competition in long term.

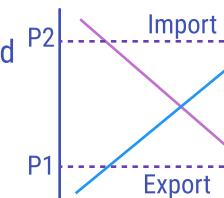
Balance between firm production and market quantity.

Explicit collusion is illegal, usually termed **cartels**. Implicit or tacit collusion is not. Usually **4-firm concentration > 40%**.

Pollution

Pollution bad. Direct control usually ineffective since each firm has diff costs/benefits. Mostly useful for 100% removal of specific pollutant.

Add tangible cost to pollution: **direct taxes** (know P , Q) on units or distribute **permits** (Q , price, know Q) for sale. Graph as \$/ Q of **abatement** (reduction in pollutants). With fixed number of permits, firms trade until price of permit = equal MC of abatement for all firms.



Law of one price says world price same everywhere except for shipping costs.

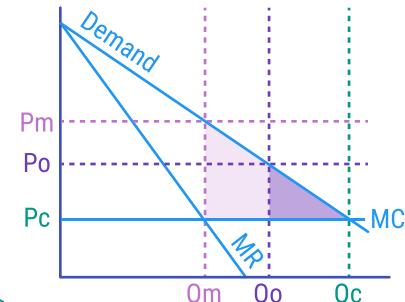
If $S > D$ at P_w , export diff.
If $D > S$, import difference.

Countries engage in **protectionism** to promote diversification, protect groups or infant industries, improve ToT, or just to make more money lmao.

Productive Efficiency

A firm is productively efficient if it is producing at minimal cost ($P = SRATC = LRATC$).

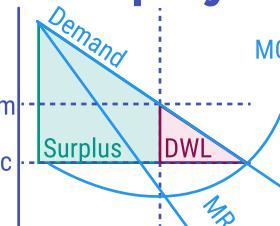
A market is productively efficient if all firms have the same MC and is producing on the PPF.



Allocative Efficiency

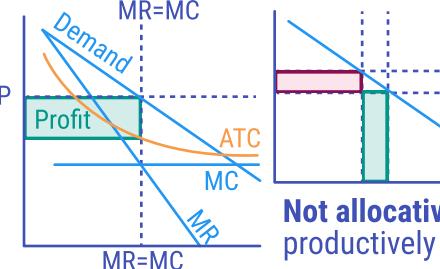
Economy/market is allocatively efficient if $P = MC$ and no DWL. Competition $>$ Oligopoly $>$ Monopoly

Monopoly



Set price where $MR = MC$. Come about **naturally** with utilities / manufacturing / economies of scale, or **created** by government / IP rights / trade groups.

$$\text{Profit/Loss} = Q \times (P - ATC)$$



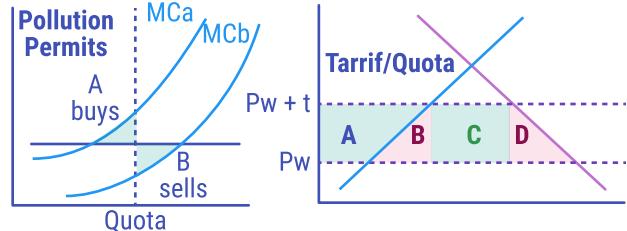
Any change creates **price** and **output** effects: total revenue goes up when output $>$ price

Not allocatively efficient always productively efficient

Governments can allocatively optimize with $P = MC$ but this causes losses and monopolists exit the industry. Or set $P = ATC$ but that is not allocatively efficient and halts investment. **Two-part tariffs** = fixed price + marginal price.

Price Discrimination

Most efficient to **perfectly price discriminate** by selling to everyone at D so entire $\int D-ATC$ is profit. Usually impossible (except for airlines etc.) so **imperfect price discrimination** buckets customers. More elastic demand gets lower price. Allowing movement between buckets is **hurdle pricing** so more marginal utility = effort = discount.



Tariffs / import quotas have same effect. Consumers lose $A+B+C+D$. C is tariff revenue but quota DWL. **Voluntary export restriction (VER)** is just another quota. **Countervailing duties** are tariffs specifically for going no u to subsidies. **Dumping** is flooding foreign market at