



ENABLE E-COMMERCE WITH SUPPLIERS
AND CUSTOMERS

**Enhance Supply Chain Performance And
Raise The Efficiency Of Delivery**

- B2B e-commerce support with properly planned order management and customer management through multiple channels
- Varied currency support for managing the catalog and product content
- Advanced inventory management and real-time supply chain profile
- Budget-friendly management using advanced technology
- performing field operations with system and mobile app support
- flexible renewal and customization options for the current ERP

A modern distribution digital platform:

For wholesale distributors and CPG companies, proper distribution medium has always been a major hurdle. With the onset of the digital age, the expectations of integrating technology with distribution operations are constantly rising. The wholesale distributors and CPG companies are trying to blend in with the present technological trends and make their business highly efficient. The availability of options like real-time monitoring and a customer-friendly interface is in high demand. The fieldwork operators are also inculcating the use of mobile technology and the internet to ease the field-work.

Enterprise Digital Platform provides such solutions to meet the expectations regarding revamping the existing distribution system. Our multi-feature support digital platform is turning out to be constructive for companies that want to induce a digital distribution system with their current operating methods.

Providing with an advanced supply chain is the very first module. This module not only helps the companies to predict and plan business strategies accordingly but also increases overall profit-making by avoiding inventory piling and enhancing the efficiency of the supply chain.

Business 2 Business or B2B e-commerce is another important aspect to consider. The B2B e-commerce module is the second module that broadens the target market reach and also provides options such as concurrent tracking and customer friendly interface.

The final module is the smart field operations. With the use of this module, the companies can improve their on-field sales efficiency. This module provides options like transport stock management, proper route planning that consume less delivery time, paperless delivery methods, record maintenance, etc. These options are also available on the mobile app that helps the field workers to stay connected with the back-end office and perform the required tasks much more efficiently.

CUSTOMER SUCCESS



INDUSTRIAL DISTRIBUTION COMPANY

implementation of advanced order management techniques thus enhancing services provided to the customers. Installation of modern distribution platform over the existing platforms to track the order status in real-time, enabling highly efficient customer service.



MOBILE AND PORTABLE ENERGY SOLUTIONS PROVIDER

providing the manufacturing processes with modernized inventory management. Mechanized movement of inventory with flexible configuration options, planned management of global vendors, optimized methods for customer order inventory.

ADVANCED SUPPLY CHAIN

Revenue Management

Formulas for the sales price, advanced pricing options, workbench pricing, retail and customer sales rebates for vendors, recompense

Managing advanced commissions serve report costs, estimating the margin along with reimbursement/ vendor rebates

Order Management

Return order, stock availability, advanced order entry, advanced credit checks, workflows- order quotes, advanced search for products and customers

Automated holds based on margin and credits, depletion management, product substitution, margin alerts by product and customer groups

Customer order inventory, vendor managed inventory, advanced drop shipping, rules, and agreements for inventory allocation

Advanced date control of shipping and receiving, automated calculation of lead time actuals, performance management of vendors

PROCUREMENT MANAGEMENT

Procurement Management

Master catalog, advanced landed costs, intelligent purchase requirement consolidation

Create RFQs and quotes using unreleased products, create items on the fly during quote to order process

B2B E-COMMERCE

Customer Engagement

Catalog pricing, personalized content, 24x7 customer reach, multi-channel digital presence

Create RFQs and quotes using unreleased products, create items on the fly during quote to order process

Order Management

Ordering in bulk, order management, and fulfillment, pre-order booking, sales agreement to order conversion, price management, lead conversion

Returns management, multiple payment options, billing setup, quantity checks, credit limit checks, outstanding invoice payments, invoicing

Platform Enablers

Multi-country and multiple language support, multicurrency support, product catalog, and content management

Configurable themes and templates, features supporting 3rd party integration, open-source stack

MOBILE DELIVERY OPERATIONS

Planning

Truck loading based on route plan, route planning, delivery sequencing, customer visit plan

Order Fulfillment

Truck inventory management, adhoc order booking, payment tracking and collection, goods returns and exchange, e-invoicing, and order management

Sales, payment, reports on inventory, customer feedback and surveys, retransferable inventory to the warehouse, day and operations, delivery proof, etc.

Platform Enablers

out of box integration with Dynamic AX, open-source mobile standards, mobile apps for ios, real-time inventory tracking, quick time to market:6 weeks, easy customization of apps.

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