

## Ali Khazen

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### SUMMARY

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- Profile Male, 24, Single
- Nationality Iran
- Current Location: Tabriz
  
- Current position: LC Waikiki Supervisor
- Company: Erom Nab Ideal  
(Reporting to: CEO)
  
- Preferred Locations: Anywhere in Iran, Anywhere outside Iran
- Military Service: Completed
- Salary expectation: Not Specified/ Negotiable

### WORK EXPERIENCE

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Sep 2016 – Present

#### **Erom Nab Ideal**

*Operation, LC WAIKIKI Supervisor*

**Kerman – Shiraz - Isfahan - Tabriz, Iran**

- Assists in the identification and development of business
- Building ideas and works with other Business unit team
- Members to execute the plans that meet investment criteria
- Coordinates with the management and cost reduction schemes
- Regularly travel to other store and sites for checking the philosophy of brand and company

Feb 2016 - Sep 2016

**Erom Nab Ideal**

**Isfahan, Iran**

*Store Manager at LC WAIKIKI*

- Oversees and manages store staff, including recognizing new training opportunities, providing feedback, enhancing sales abilities, and developing staff members
- Develops sales plans of action together with assistant store managers
- Communicates store goals, brand awareness, and company messages to team members While promoting product knowledge
- Creates a customer-service focused environment where the best possible customer experience is top priority
- Ensures that employee training and work habits center on customer service
- Reports sales, visual presentations, team member development, and store performance figures to regional director
- Creates employee schedules and manages hourly employee time recording and payroll
- Ensures that visual marketing and merchandising of store meets established brand standards

Jul 2015 - Feb 2016

**Erom Nab Ideal**

**Tabriz, Iran**

*Second Store Manager at LC WAIKIKI*

- Completes store operational requirements by scheduling and assigning employees; following up on work results.
- Maintains store staff by recruiting, selecting, orienting, and training employees.
- Maintains store staff job results by coaching, counseling, and disciplining employees; planning, monitoring, and appraising job results.
- Achieves financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.
- Identifies current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements
- Protects employees and customers by providing a safe and clean store environment.

Jun 2011 - Jan 2014

**TERMEH Boutique**

**Tabriz, Iran**

*Own Store*

- Working with Turkish Brand like: Alice, Colezione, ...

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**EDUCATION**

Jan 2011 - Des 2014

**Islamic Azad University of Shabestar**

**Tabriz, Iran**

*Associate's Degree of Mechanical Engineering GPA A*

## OTHER SKILLS AND QUALIFICATIONS

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- Customer Focus,
- Tracking Budget Expenses,
- Pricing,
- Market Knowledge,
- Staffing,
- Strategic Planning,
- Management Proficiency,
- Client Relationships,
- Verbal Communication

## IT SKILLS

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### Windows & Office tools

- |                    |          |
|--------------------|----------|
| • Microsoft Office | Advanced |
| • MS Project       | Basic    |

## LANGUAGES

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- |                       |              |
|-----------------------|--------------|
| • Turkish (Istanbuli) | Native       |
| • English             | Intermediate |
| • Persian (Farsi)     | Native       |
| • Azari               | Native       |