



**Negin
Ghazanfari**

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SUMMARY

- | | |
|-----------------------|---------------------------------|
| • Profile: | Female , 31 , Single |
| • Nationality: | Iran |
| • Current Location: | Iran, Tehran |
| • Current Position: | Design & sales manager |
| • Company: | Afarand parvar vira |
| • Preferred Location: | Tehran , Outside of Iran , Iran |
| • Military Service | N/A |
| • Salary Expectation: | Not Specified/Negotiable |

WORK EXPERIENCE

- | | | |
|---------------------|---|---------------------|
| - Present | Afarand parvar vira
<i>Design & sales manager</i> | Iran, Tehran |
| Oct 2012 - Sep 2013 | Tehran jelveh
<i>Designer</i> | Iran, Tehran |
| | Preparation of sales invoice | |
| | Customer interaction and Getting the basic information of the customer. | |
| | preparation and design for phase 1 & 2 maps | |
| Nov 2014 - Dec 2016 | Barsa design
<i>Designer & sales Expert</i> | Iran, Tehran |
| | Attending in Sial - Franch Exhibition 2016 as an agent Barsa Co for quality monitoring pavilion Iran. | |
| | Attending meetings and design and preparation for phase 1 and 2 maps about and interior design kindergarten and pre school and secondary school of German Embassy. | |
| | Preparation of sales invoice about every project | |
| | designing about branches of Pars khazar brand shops | |
| | and visiting to the branch of pars khazar in the city for get the basic information about design of the customer and Measures designed spaces. | |
| | designing and preparation for phase 1 and 2 maps about Huawei and sony brand shops in charsoo mobile center and attending for performance execution of project and designing road show of Huawei in koroush mall. | |

design about office furniture such as Emrc and chololate parmida and Eshareh and ...

Customer interaction client servicing

attending in meetings with manager of hyper star for designing office department and treasury department for branches eram & koroush & lavasan & saba & shahab and attending in installation and performance for projects.

designing stands of hyper star such as chololate and driet fruit and cosmetics.

designing stands of effes brand and vichy and huawei and tefal.

attending in factory for quality monitoring stands.

Managing a portfolio of accounts and Using contacts to generate new business.

Engaging in project management duties and Attending meetings with clients .

Delivering presentations and Maintaining good relationships with clients.

Improve market position and achieve financial growth.Set target for sales and support company growth.

Prospect for potential new clients and turn this into increased business and Management of leads and accounts.

Dec 2016 - Present	afarand parvar vira <i>Design Manager</i>	Iran, Tehran
	client service daily follow ups	
	designing and execution of stands of unilever co	
	attending in factory for quality monitoring production of stands	
	attending meetings with costomer and getting the information and attending in istallation and performance for projects.	

EDUCATION

2021 - 2021	Islamic azsd University South tehran branch <i>Business/Commerce - Master (MSc/MA)</i>	Iran, Tehran
2009 - 2012	tehran west <i>Architecture -</i>	Iran
2012 - 2014	varamin <i>Architecture - Bachelor(BSc/BA)</i>	Iran

SKILLS

Microsoft Office Tools

Expert

<i>Ms Office</i>	Intermediate
<i>Adobe Photoshop</i>	Intermediate
<i>Autodesk Revit</i>	Intermediate
<i>autocad 3d</i>	Expert
<i>AutoCAD 2D</i>	Expert

LANGUAGES

• German	I can understand and speak, but sometimes a bit slow
• Persian (Farsi)	I can speak as good as a native speaker
• Turkish	I can understand and speak, but sometimes a bit slow
• English	I can understand and speak, but sometimes a bit slow

CERTIFICATES

-	<i>Office</i>	Iran
-	<i>3D Max</i>	Iran
-	<i>Autocad 2D&3D</i>	Iran

COMMENTS

I have strong leadership qualities and good Communication skills Enthusiastic , hard working , self motivated , crative and team player Excellent familiarity with Microsoft offoce (Word , Excel , Powerpoint) and Auto cad 2D&3D and 3D max and photo hsop. Spend 2 Volume sport T-Rx and Skills in the field of bodybuilding and ski