
MINA AZIMI FIROUZABADI Cell Phone:
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ACADEMIC INFORMATION

Master of Management

Completion: August 2017

University Of Tehran, College of Farabi, Faculty of Management
and Account- ing

Bachelor of Turkish Literature

Completion: June 2007

Allameh Tabatabaee University

Job Experiences

1- Business Development Manager
At Control Pooyan Engineering Company

2016- 2019

- As a business development manager I have been concerned with improving and growing the business, by fostering and developing relation- ships with customers. I improved profitability through careful strategic planning and positioning in new markets. To approach the aforementioned goals, I planed a wast range of tasks including, identifying new business opportunities - comprising,

new markets, growth areas, trends, customers, products and services.

2- Sales And Marketing Manager

At Bamdad Negar Kia Yar Company (BANKYAR) 2013 - 2016

3-Sales and Marketing Manager At Ravis Paradise

2010 - 2013

4- Sales Expert

At Yigit Aku 2009- 2010

5- Sales Department Coordinator At Tuyap Company

2008- 2009

6- Commercial and Diplomatic Simultaneous Interpreter (In face to face meetings)

Since 2005 (a part-time job)

7- A Persian tutor for the Ambassador of Turkey - Mr. Gurcan

Turkoglu- April 2007-May 2007

LANGUAGE SKILLS

English: Bilingual Proficiency

Turkish: Bilingual Proficiency

Persian (Farsi): Native Speaker

COMPUTING SKILLS

GIS: Level Intermediate

SPSS: Level Intermediate

ATTENDING WORKSHOPS

- - Marketing Management - 2 Days Workshop held by Chamber of Industries and Mining in Tehran
- - Sales and Marketing- 2 Days Workshop held by Yiğit Akü Company in Ankara
- - Human Resource Promotion- 2 Days Workshop held by Iran Industrial Management Organization in Tehran
- - Recruitment of Human Resource - 2 Days Workshop held by Human Re- source Development Solutions Company in Tehran
- - Assessment of Educational Needs of Staff - 1 Day workshop held by Human Resource Development Solutions Company in Tehran

