

# Airbnb — New User Bookings

## DMML Project Proposal

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# Problem Description

## Context:

Airbnb operates in 190+ countries and 34,000+ cities. Predicting where a new user will book first enables personalized content, reduces time to first booking, and improves demand forecasting.

## Objective:

Predict the **top 5 travel destinations** (ranked by relevance) for each new user based on their profile and behavior.

## Motivation:

- Improves user engagement and revenue.

- Realistic dataset with mixed features + session logs.

- Strong use case for full KDD pipeline.

## Planned KDD Steps:

- EDA and cleaning (missing values, outliers)

- Feature engineering (session aggregates, time features)

- Models: Logistic Regression, LightGBM/XGBoost

- Validation: stratified split, NDCG@5

# Dataset Description

**Source:** Kaggle — Airbnb New User Bookings

<https://www.kaggle.com/c/airbnb-recruiting-new-user-bookings>

**Main File:** `train_users.csv` ( $\approx 200k$  rows)

**Key Features (16):**

- `user_id`, account creation date

- first active timestamp, date of first booking

- gender, age

- signup method & source

- language preference

- marketing attribution (channel, campaign)

- signup app, first device type, first browser

**Target:** `country_destination` (12 possible classes)

# Evaluation & References

## Evaluation Metric: NDCG@5

For each user, predict up to 5 countries (ranked).

Ground truth relevance = 1 for correct country, else 0.

$$\text{DCG@5} = \sum_{i=1}^5 \frac{2^{\text{rel}_i} - 1}{\log_2(i+1)}, \quad \text{IDCG}=1 \Rightarrow \text{NDCG@5} \in [0, 1].$$

Higher score if true destination appears earlier in top-5.

# References

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